

Local Market Update – March 2024

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



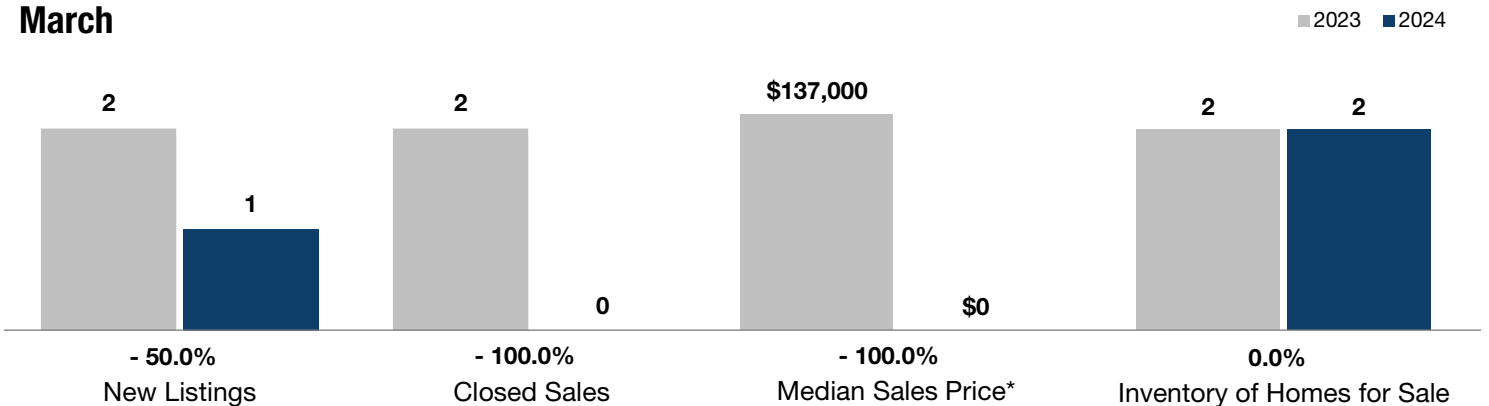
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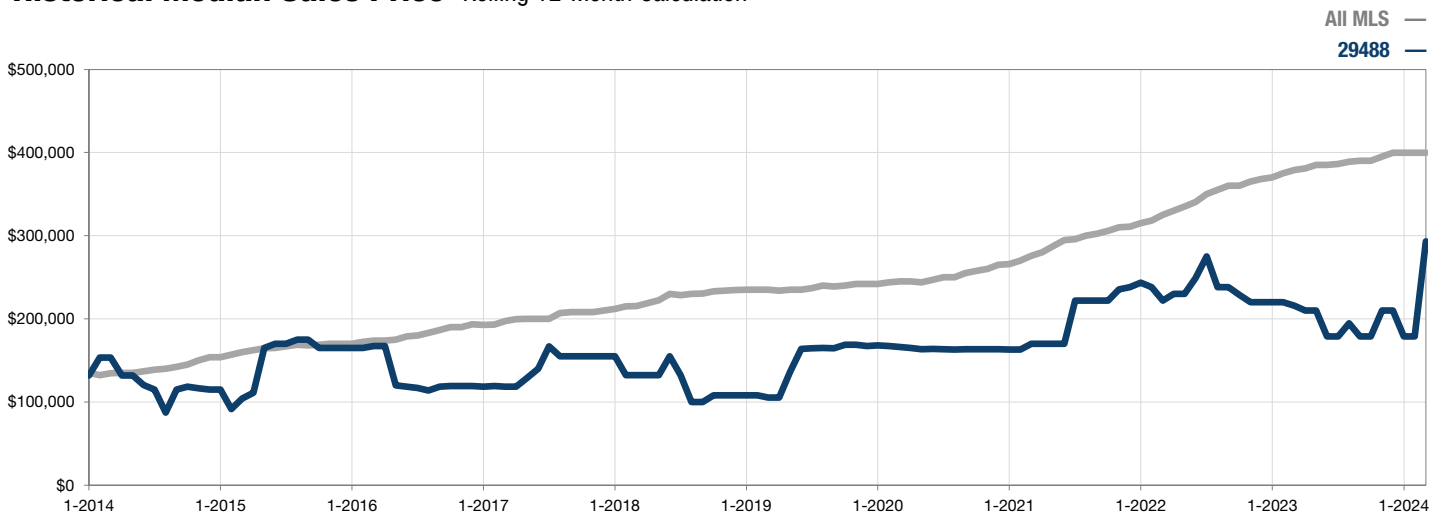
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	2	1	- 50.0%	5	2	- 60.0%
Closed Sales	2	0	- 100.0%	4	0	- 100.0%
Median Sales Price*	\$137,000	\$0	- 100.0%	\$184,500	\$0	- 100.0%
Percent of List Price Received*	97.0%	0.0%	- 100.0%	94.0%	0.0%	- 100.0%
Days on Market Until Sale	78	0	- 100.0%	131	0	- 100.0%
Inventory of Homes for Sale	2	2	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation



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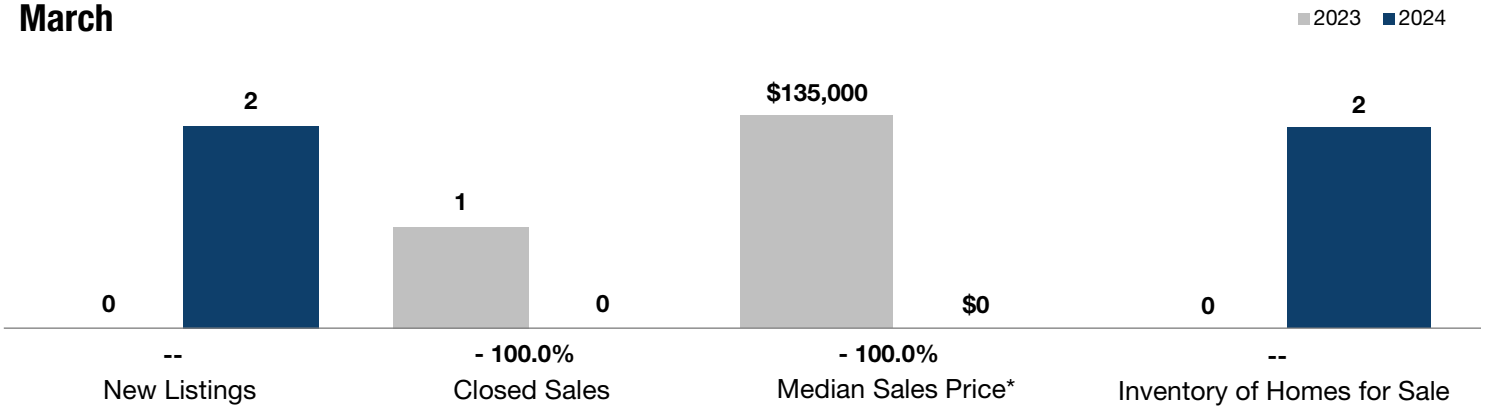
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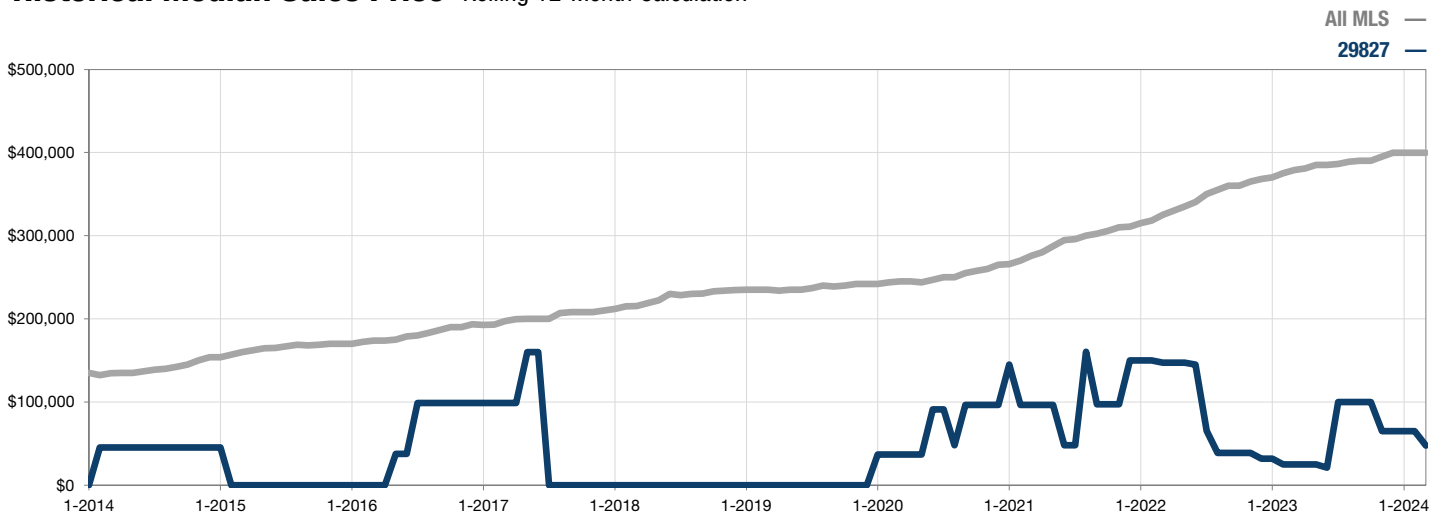
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	0	2	--	1	4	+ 300.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$135,000	\$0	- 100.0%	\$135,000	\$0	- 100.0%
Percent of List Price Received*	84.4%	0.0%	- 100.0%	84.4%	0.0%	- 100.0%
Days on Market Until Sale	100	0	- 100.0%	100	0	- 100.0%
Inventory of Homes for Sale	0	2	--	--	--	--

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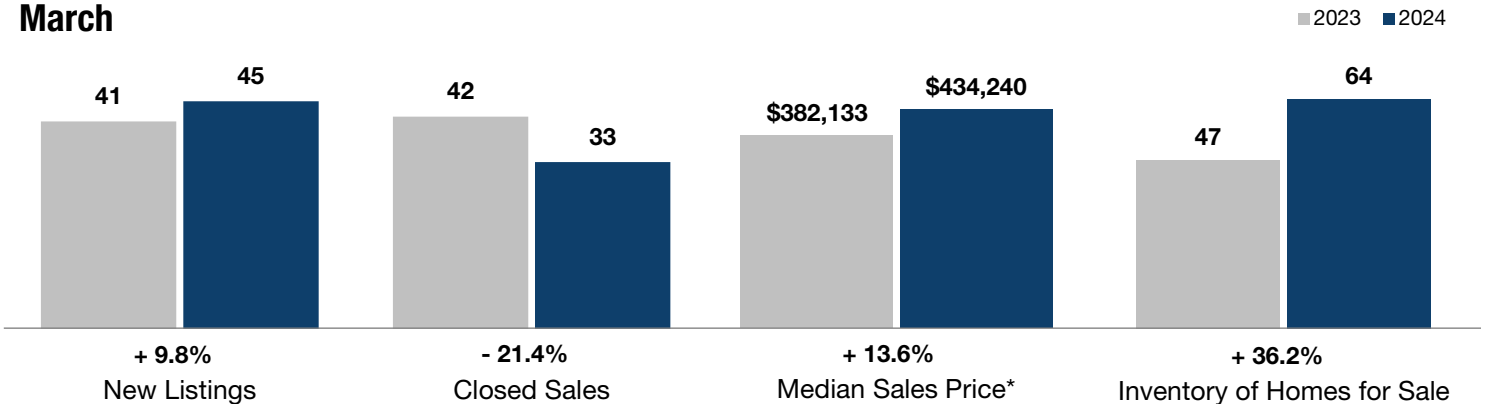
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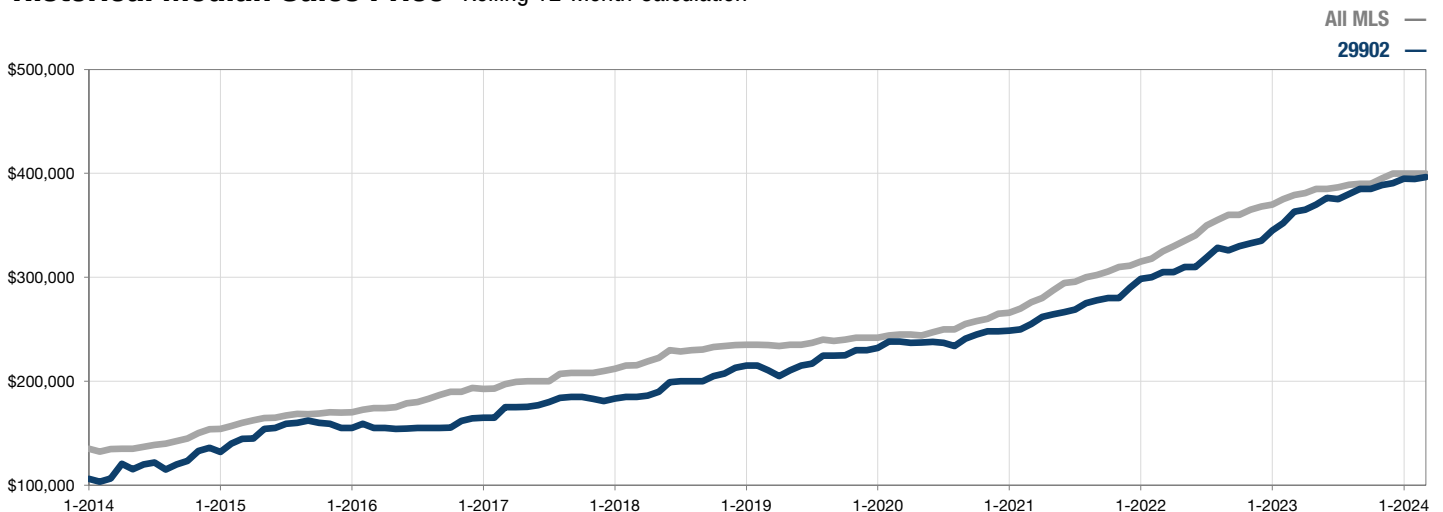
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	41	45	+ 9.8%	126	110	- 12.7%
Closed Sales	42	33	- 21.4%	102	94	- 7.8%
Median Sales Price*	\$382,133	\$434,240	+ 13.6%	\$392,236	\$420,000	+ 7.1%
Percent of List Price Received*	98.0%	97.4%	- 0.6%	98.3%	97.3%	- 1.1%
Days on Market Until Sale	89	79	- 11.4%	74	82	+ 10.2%
Inventory of Homes for Sale	47	64	+ 36.2%	--	--	--

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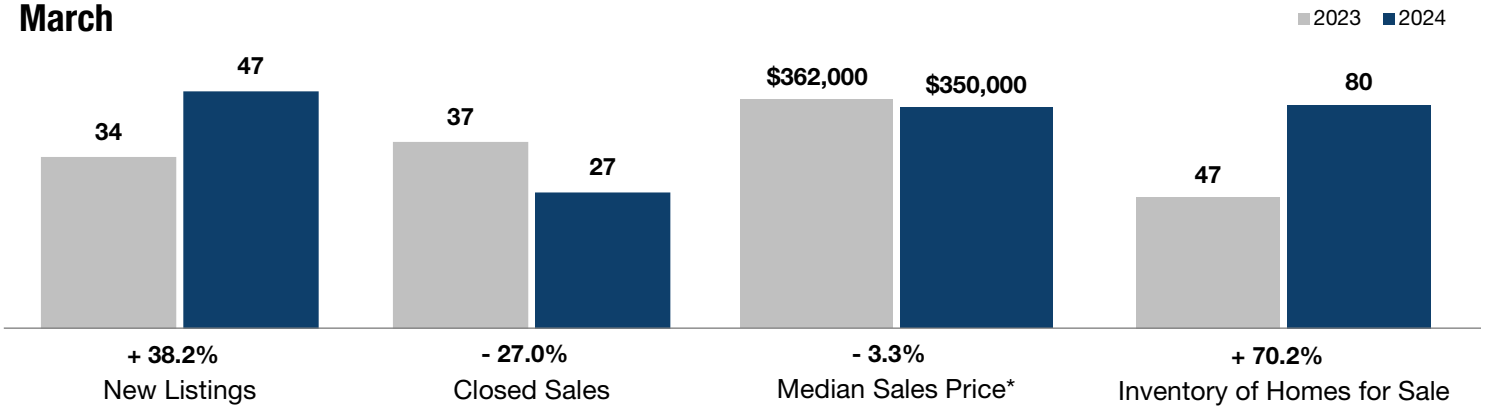
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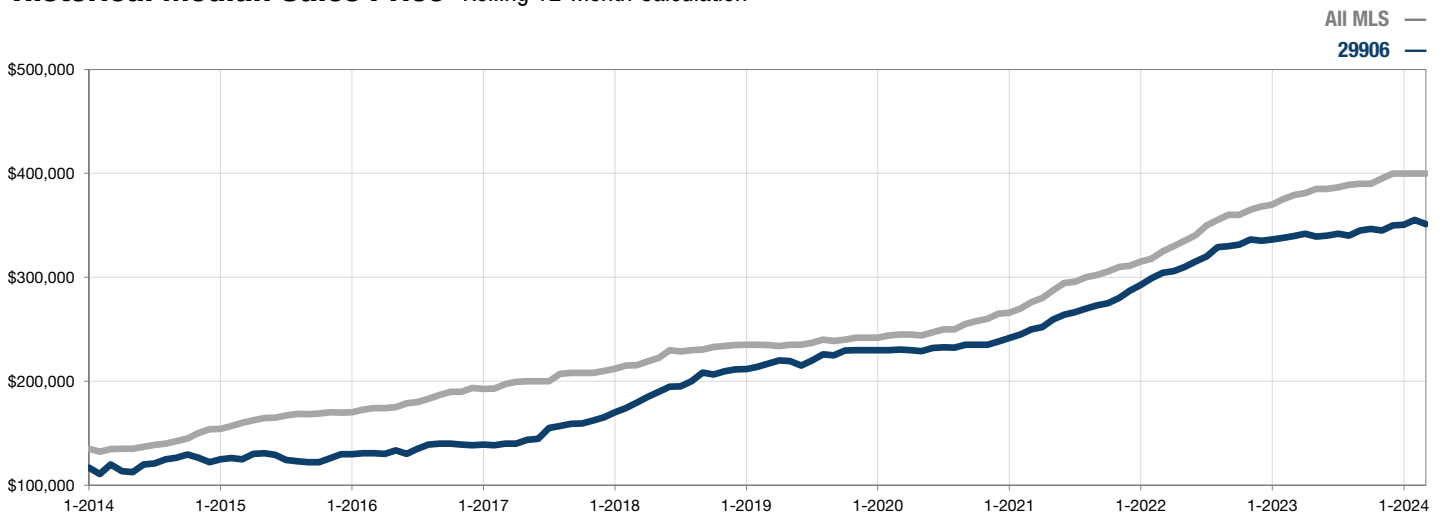
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	34	47	+ 38.2%	104	104	0.0%
Closed Sales	37	27	- 27.0%	86	68	- 20.9%
Median Sales Price*	\$362,000	\$350,000	- 3.3%	\$345,000	\$349,221	+ 1.2%
Percent of List Price Received*	98.8%	99.5%	+ 0.7%	98.6%	98.5%	- 0.1%
Days on Market Until Sale	62	110	+ 76.6%	65	97	+ 49.8%
Inventory of Homes for Sale	47	80	+ 70.2%	--	--	--

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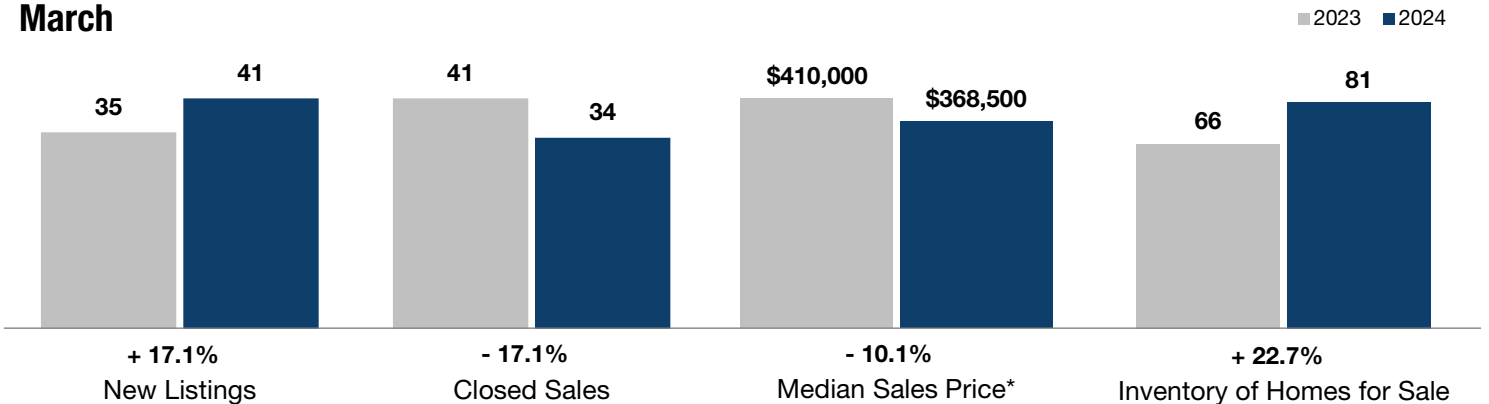
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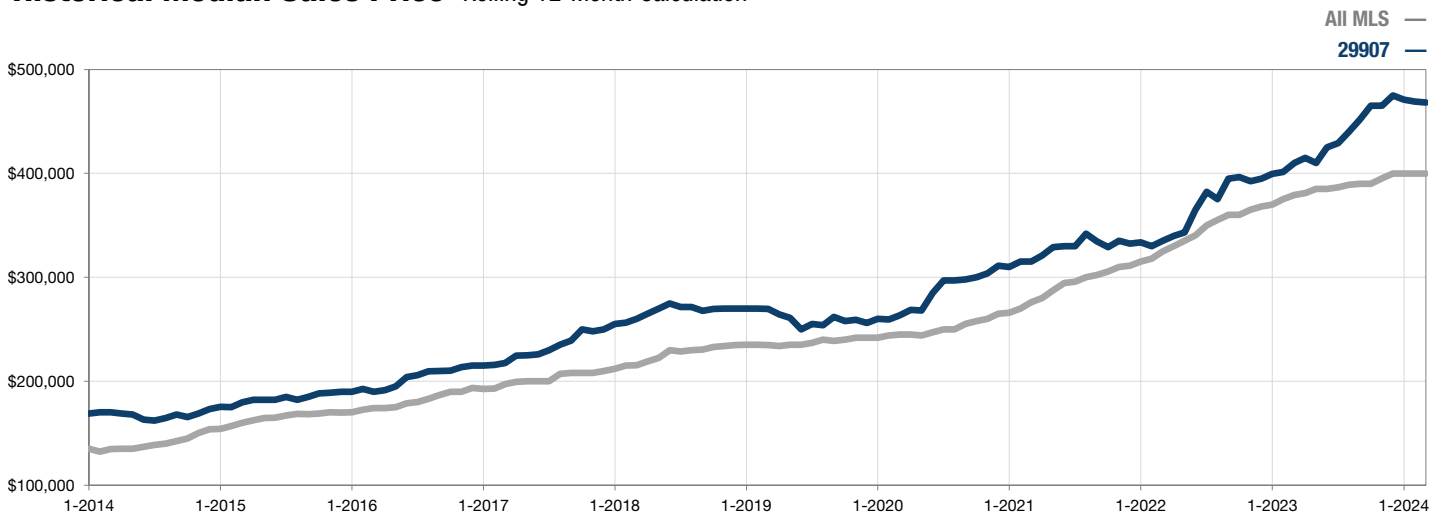
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	35	41	+ 17.1%	94	114	+ 21.3%
Closed Sales	41	34	- 17.1%	82	77	- 6.1%
Median Sales Price*	\$410,000	\$368,500	- 10.1%	\$422,618	\$385,000	- 8.9%
Percent of List Price Received*	99.0%	98.8%	- 0.2%	99.4%	98.6%	- 0.8%
Days on Market Until Sale	102	103	+ 1.1%	121	98	- 18.8%
Inventory of Homes for Sale	66	81	+ 22.7%	--	--	--

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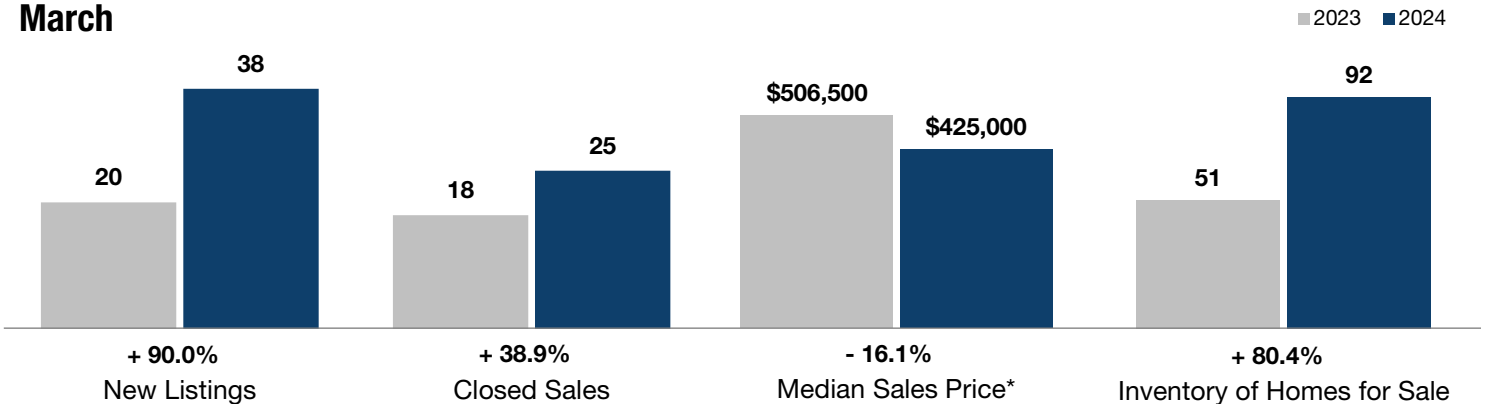
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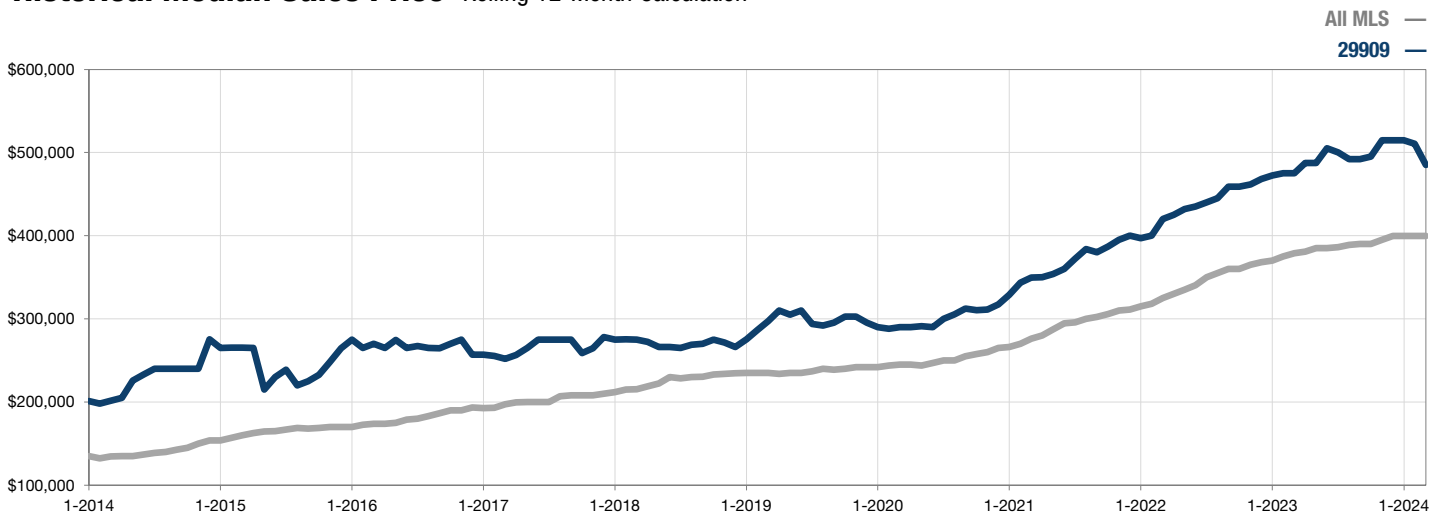
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	20	38	+ 90.0%	63	115	+ 82.5%
Closed Sales	18	25	+ 38.9%	47	58	+ 23.4%
Median Sales Price*	\$506,500	\$425,000	- 16.1%	\$518,000	\$437,495	- 15.5%
Percent of List Price Received*	97.5%	99.4%	+ 2.0%	96.8%	98.2%	+ 1.5%
Days on Market Until Sale	105	107	+ 1.6%	105	112	+ 5.8%
Inventory of Homes for Sale	51	92	+ 80.4%	--	--	--

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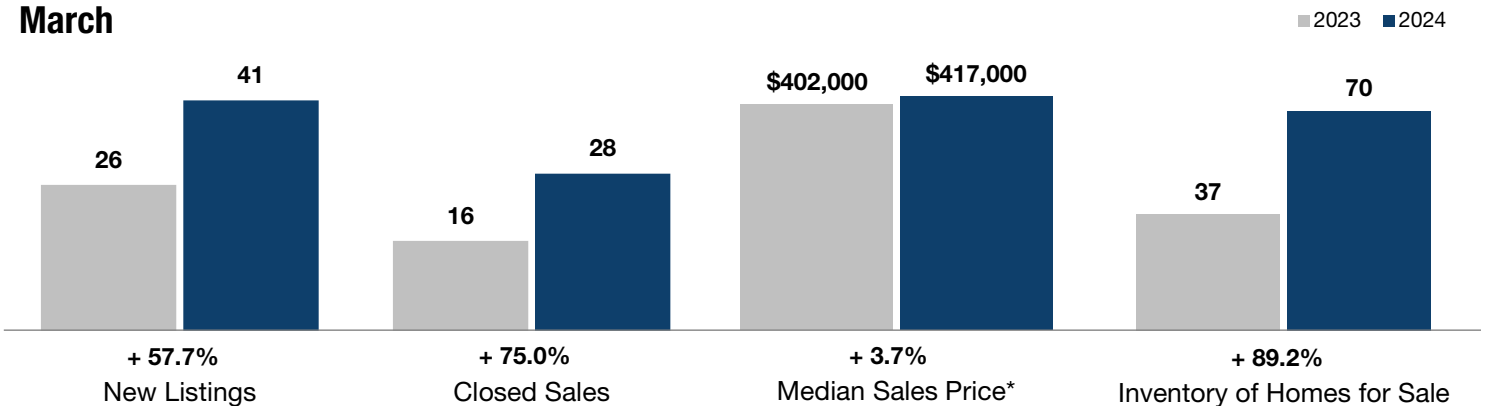
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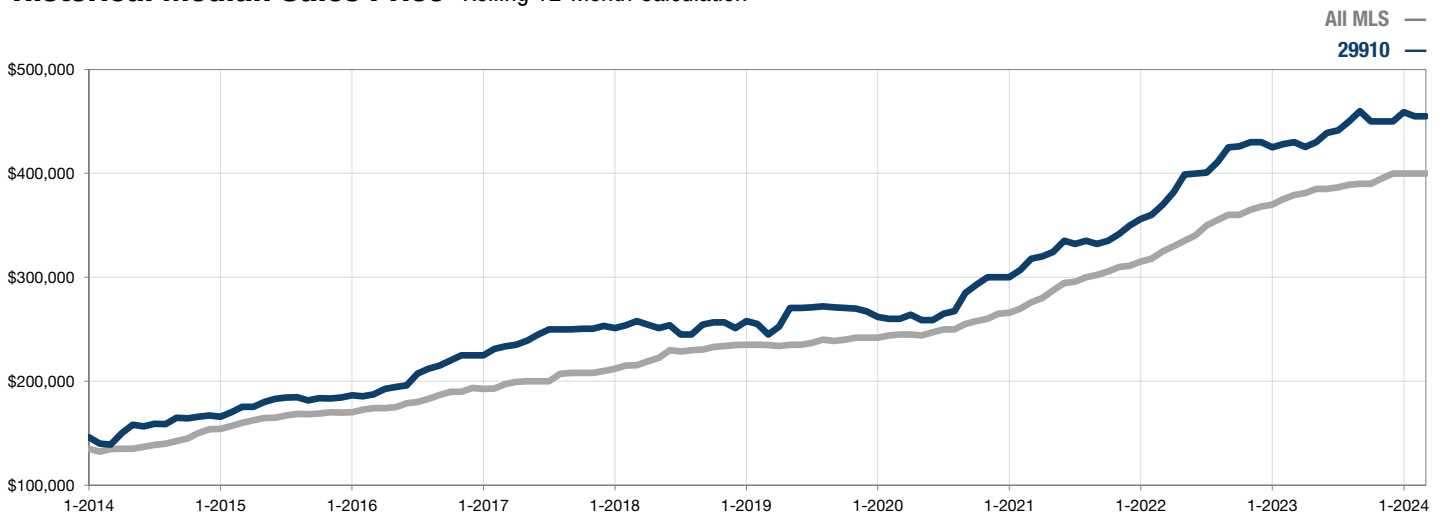
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	26	41	+ 57.7%	72	117	+ 62.5%
Closed Sales	16	28	+ 75.0%	48	64	+ 33.3%
Median Sales Price*	\$402,000	\$417,000	+ 3.7%	\$407,500	\$417,000	+ 2.3%
Percent of List Price Received*	98.6%	97.7%	- 0.9%	97.9%	97.1%	- 0.8%
Days on Market Until Sale	70	74	+ 6.2%	80	84	+ 4.5%
Inventory of Homes for Sale	37	70	+ 89.2%	--	--	--

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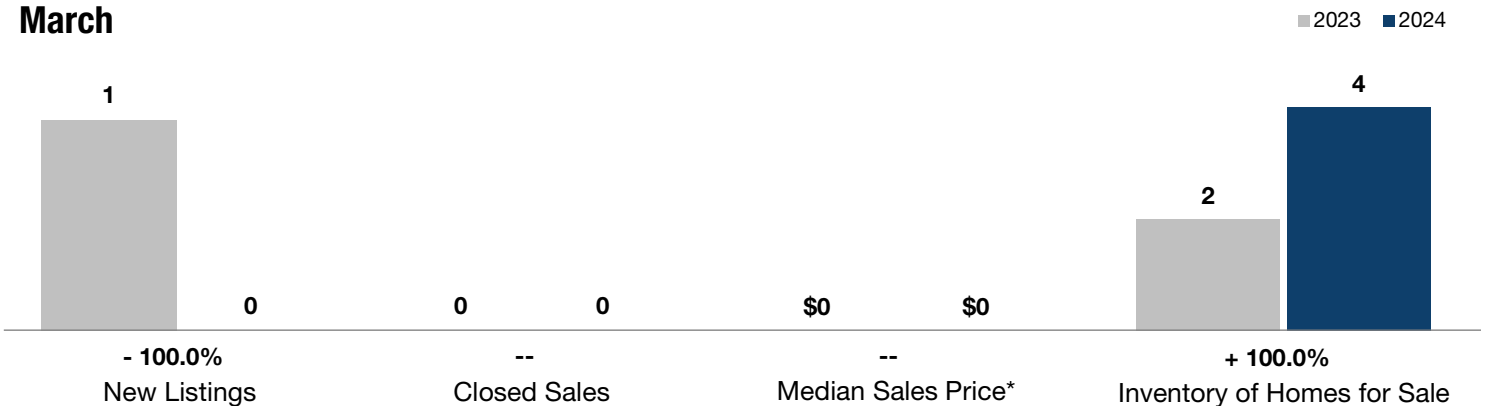
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Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	1	0	- 100.0%	2	2	0.0%
Closed Sales	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$130,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	96.3%	--
Days on Market Until Sale	0	0	--	0	82	--
Inventory of Homes for Sale	2	4	+ 100.0%	--	--	--

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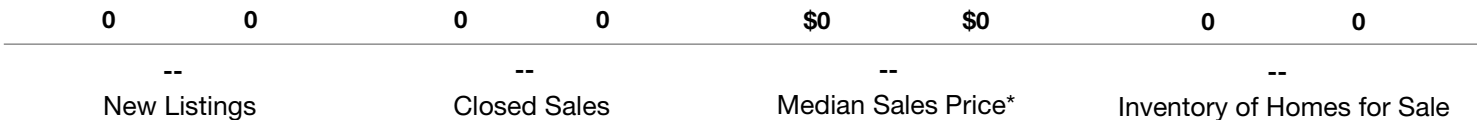
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Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	0	0	--	0	0	--
Closed Sales	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$367,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	96.6%	--
Days on Market Until Sale	0	0	--	0	101	--
Inventory of Homes for Sale	0	0	--	--	--	--

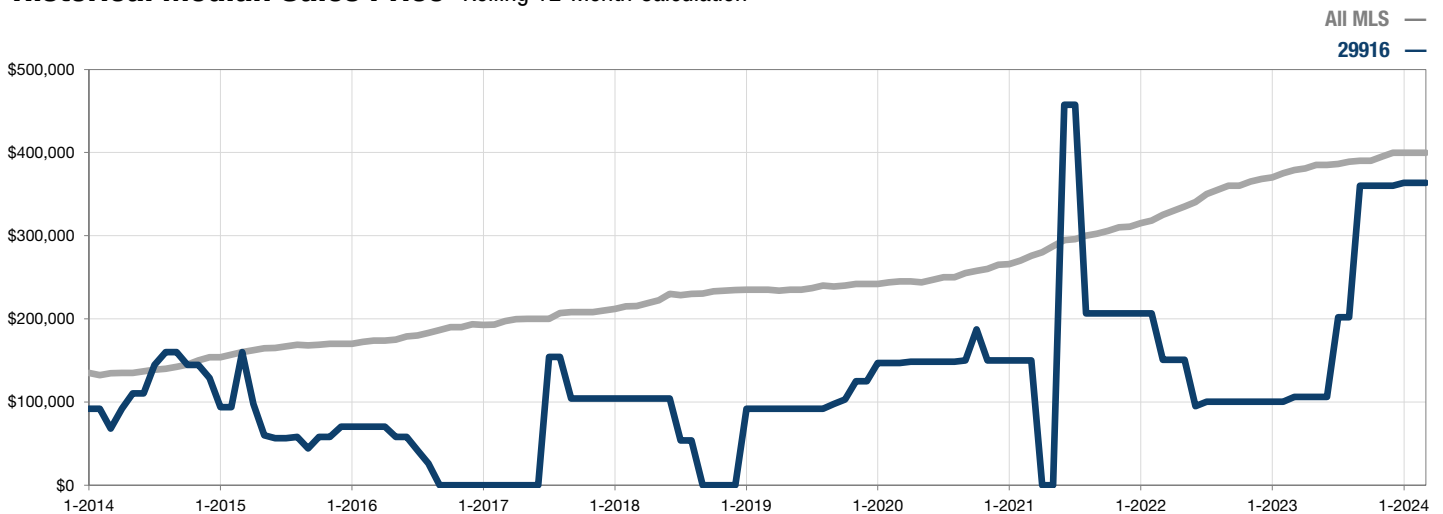
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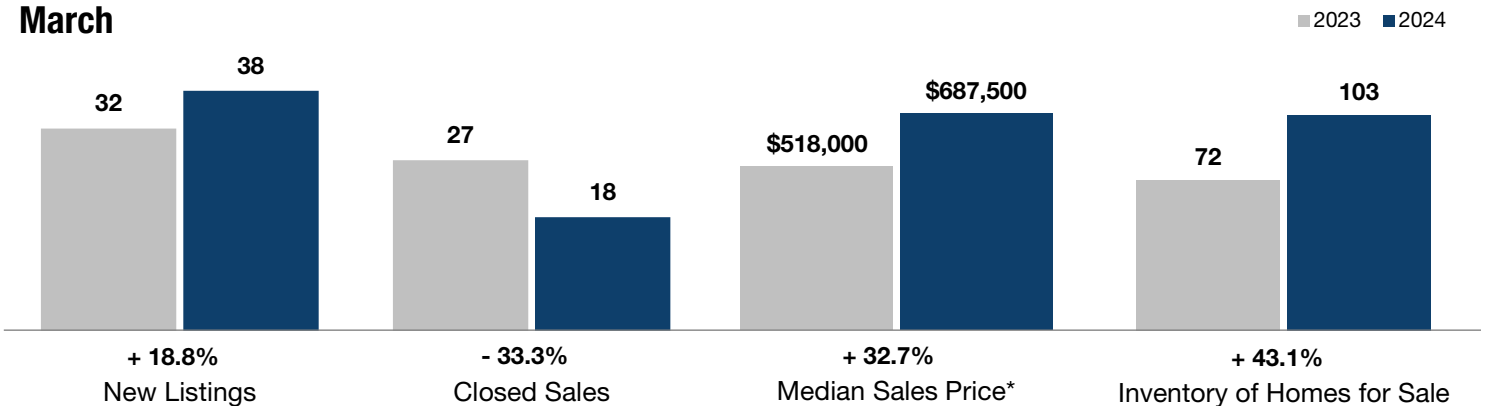
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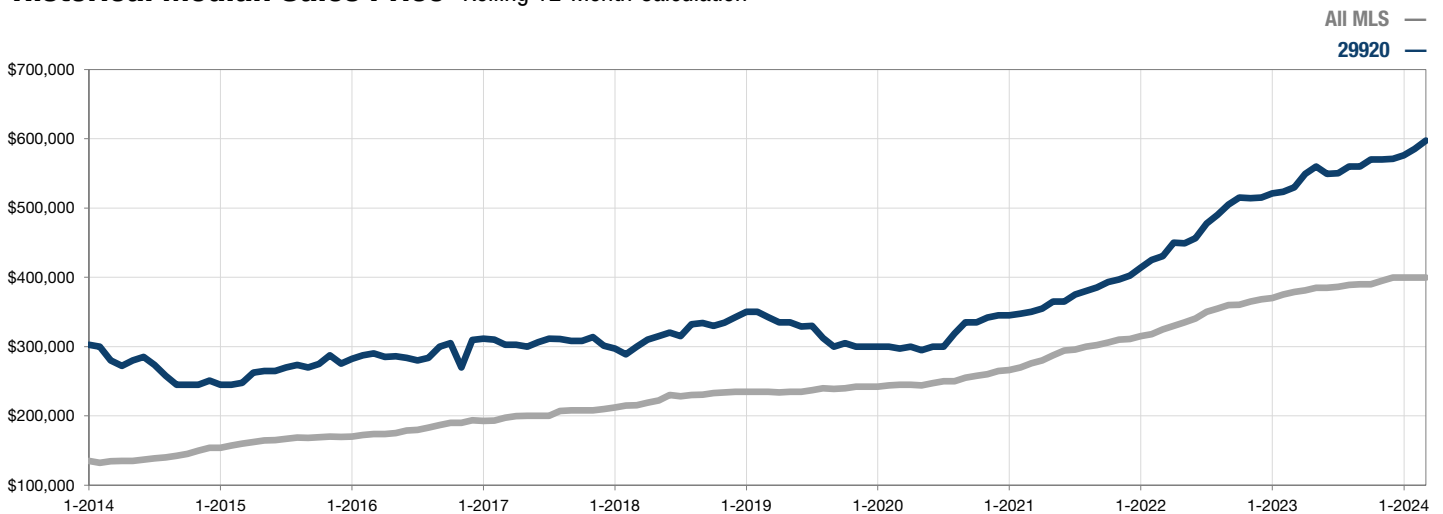
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	32	38	+ 18.8%	83	98	+ 18.1%
Closed Sales	27	18	- 33.3%	64	51	- 20.3%
Median Sales Price*	\$518,000	\$687,500	+ 32.7%	\$509,000	\$645,775	+ 26.9%
Percent of List Price Received*	96.2%	95.6%	- 0.6%	96.2%	96.2%	- 0.0%
Days on Market Until Sale	109	114	+ 4.3%	89	105	+ 18.4%
Inventory of Homes for Sale	72	103	+ 43.1%	--	--	--

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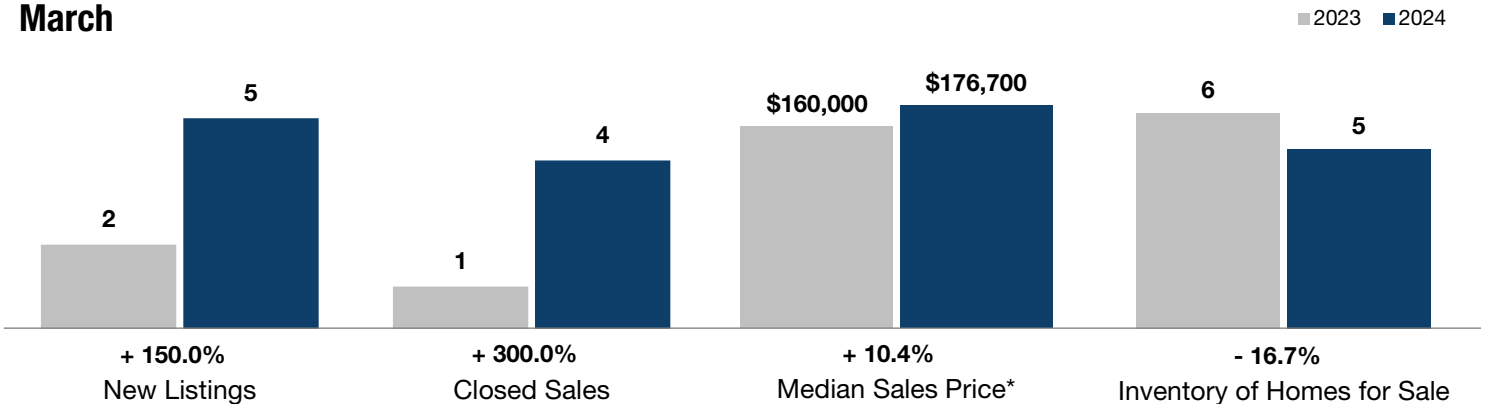
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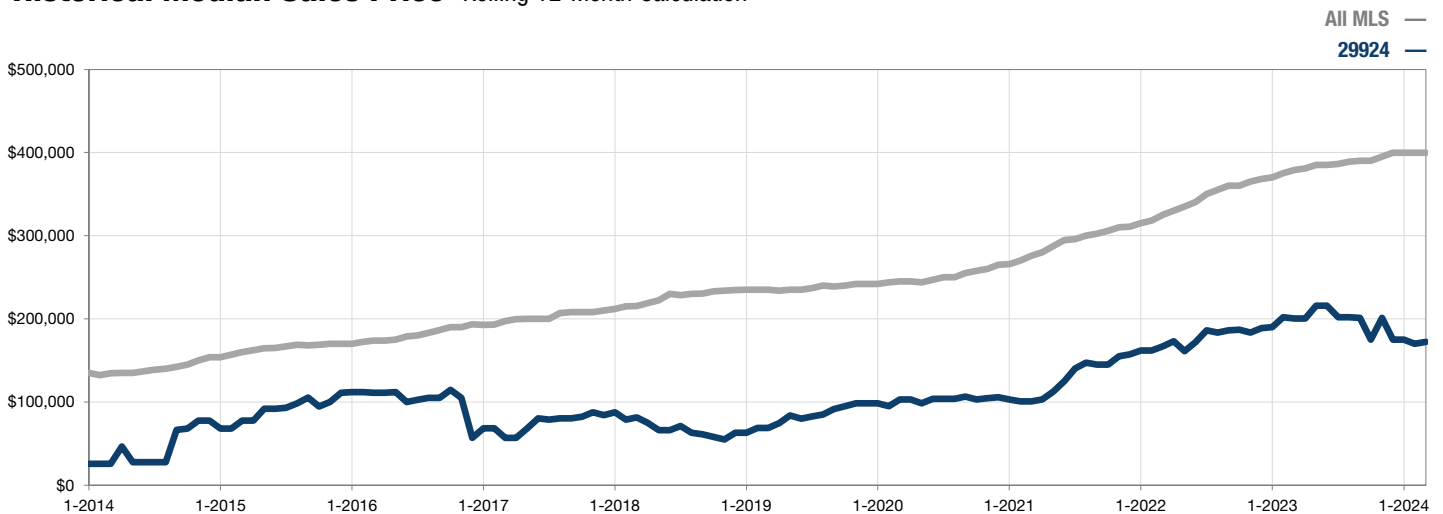
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	2	5	+ 150.0%	5	7	+ 40.0%
Closed Sales	1	4	+ 300.0%	5	6	+ 20.0%
Median Sales Price*	\$160,000	\$176,700	+ 10.4%	\$202,000	\$162,500	- 19.6%
Percent of List Price Received*	88.9%	95.4%	+ 7.3%	93.9%	92.2%	- 1.8%
Days on Market Until Sale	58	90	+ 54.7%	93	106	+ 13.0%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--

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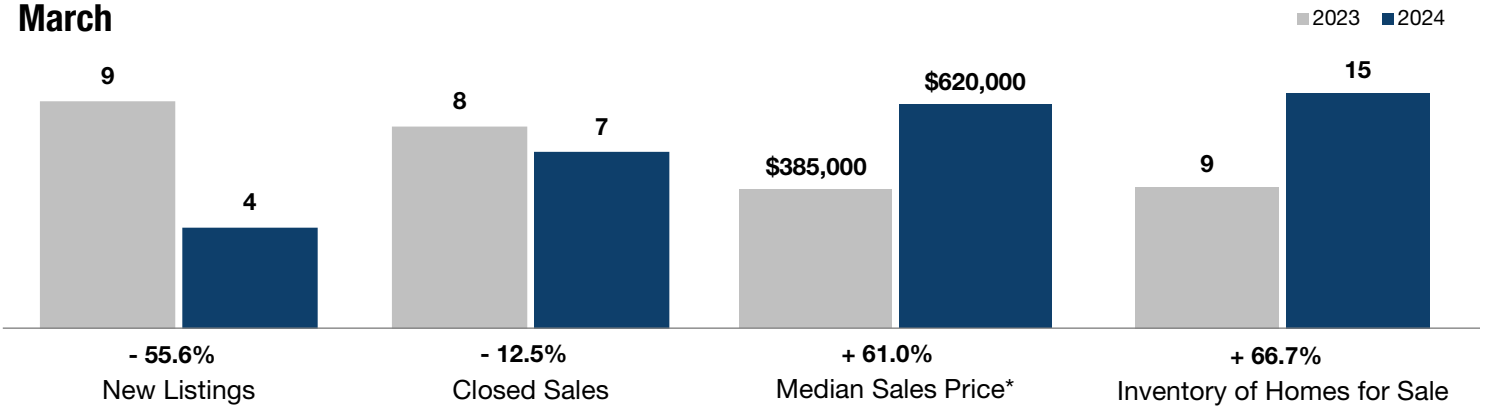
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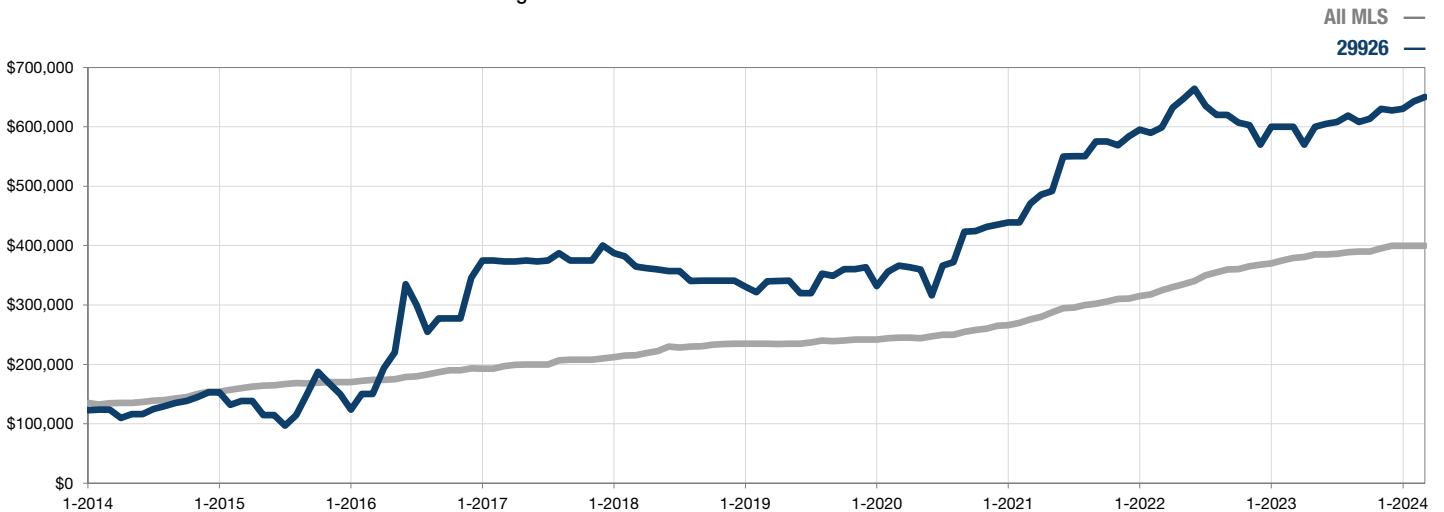
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	9	4	- 55.6%	22	12	- 45.5%
Closed Sales	8	7	- 12.5%	15	14	- 6.7%
Median Sales Price*	\$385,000	\$620,000	+ 61.0%	\$425,000	\$722,000	+ 69.9%
Percent of List Price Received*	99.5%	97.1%	- 2.4%	98.6%	97.3%	- 1.4%
Days on Market Until Sale	74	127	+ 71.2%	62	109	+ 77.0%
Inventory of Homes for Sale	9	15	+ 66.7%	--	--	--

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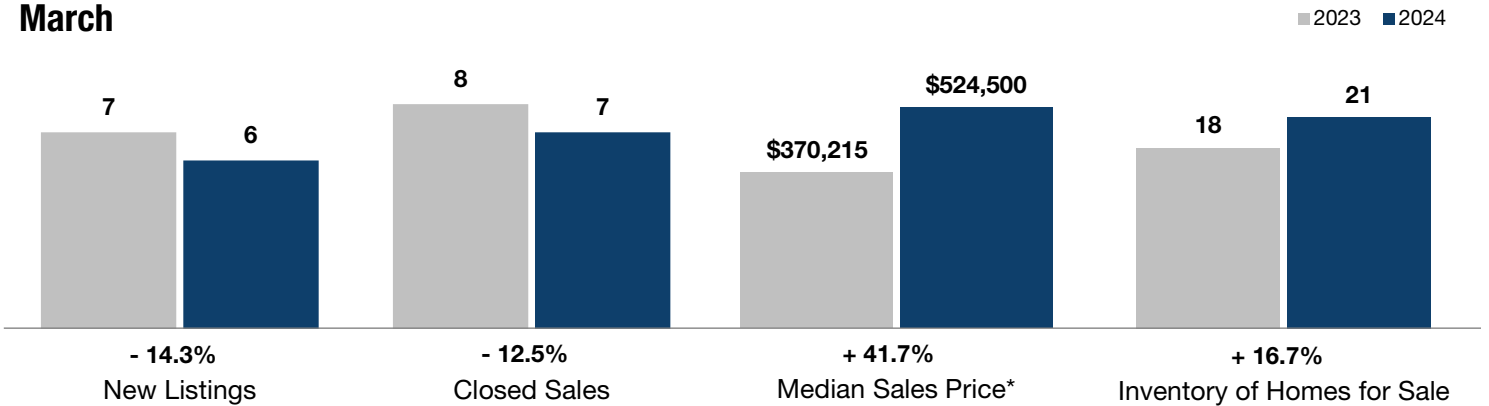
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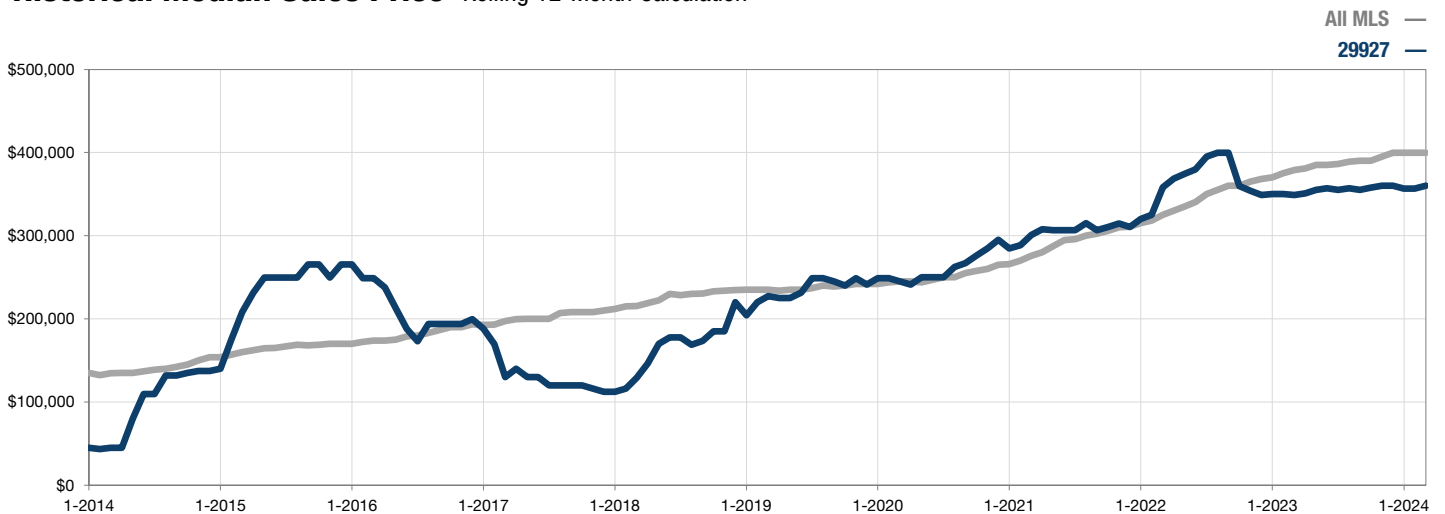
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	7	6	- 14.3%	17	32	+ 88.2%
Closed Sales	8	7	- 12.5%	19	27	+ 42.1%
Median Sales Price*	\$370,215	\$524,500	+ 41.7%	\$355,165	\$370,000	+ 4.2%
Percent of List Price Received*	100.1%	97.4%	- 2.7%	99.9%	98.4%	- 1.5%
Days on Market Until Sale	186	145	- 22.0%	171	128	- 25.1%
Inventory of Homes for Sale	18	21	+ 16.7%	--	--	--

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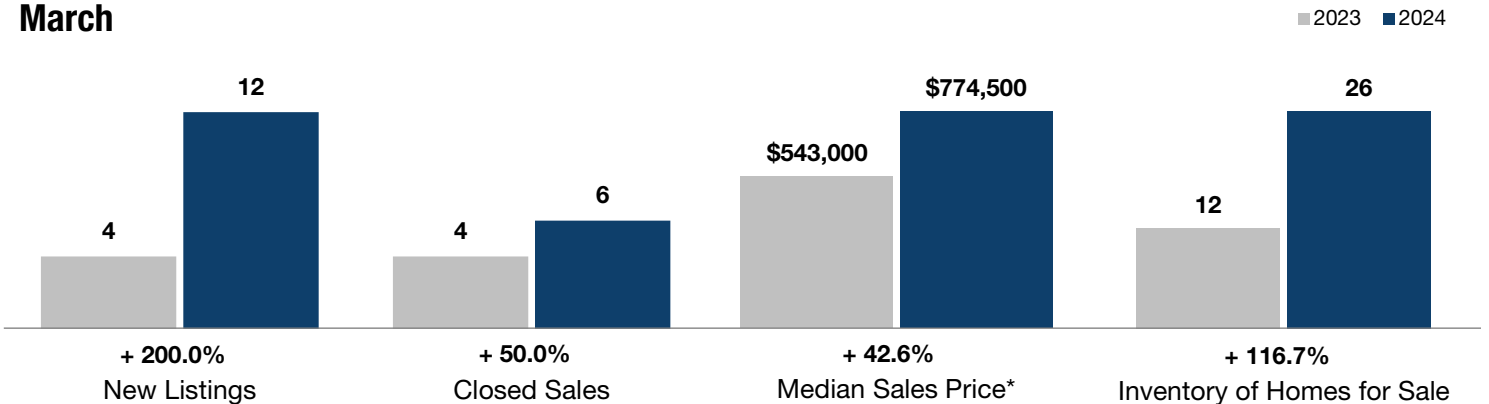
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Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	4	12	+ 200.0%	12	27	+ 125.0%
Closed Sales	4	6	+ 50.0%	18	20	+ 11.1%
Median Sales Price*	\$543,000	\$774,500	+ 42.6%	\$540,000	\$517,500	- 4.2%
Percent of List Price Received*	98.1%	97.4%	- 0.6%	96.8%	97.7%	+ 0.9%
Days on Market Until Sale	82	81	- 1.1%	100	68	- 32.1%
Inventory of Homes for Sale	12	26	+ 116.7%	--	--	--

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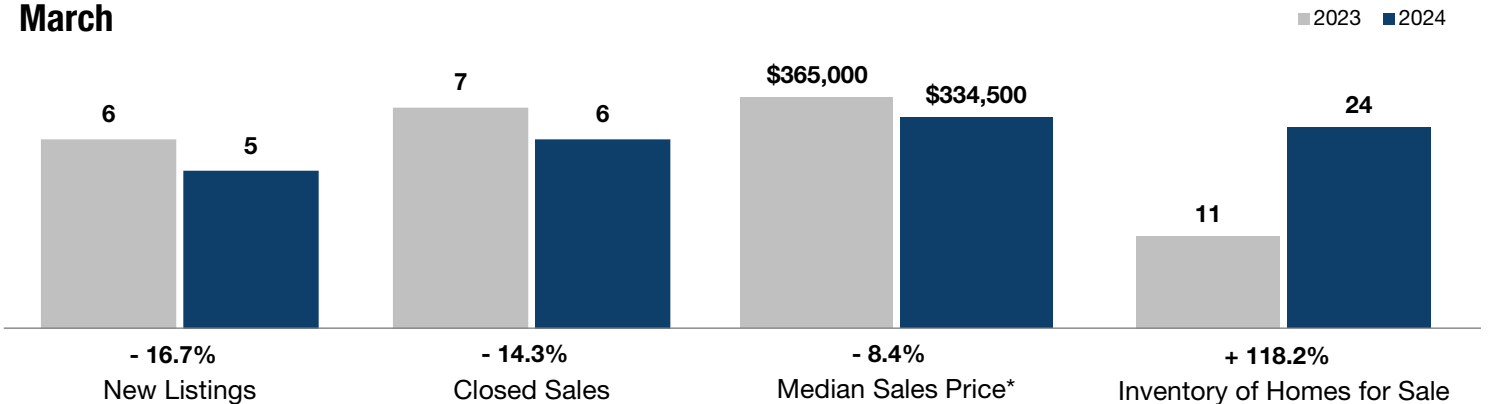
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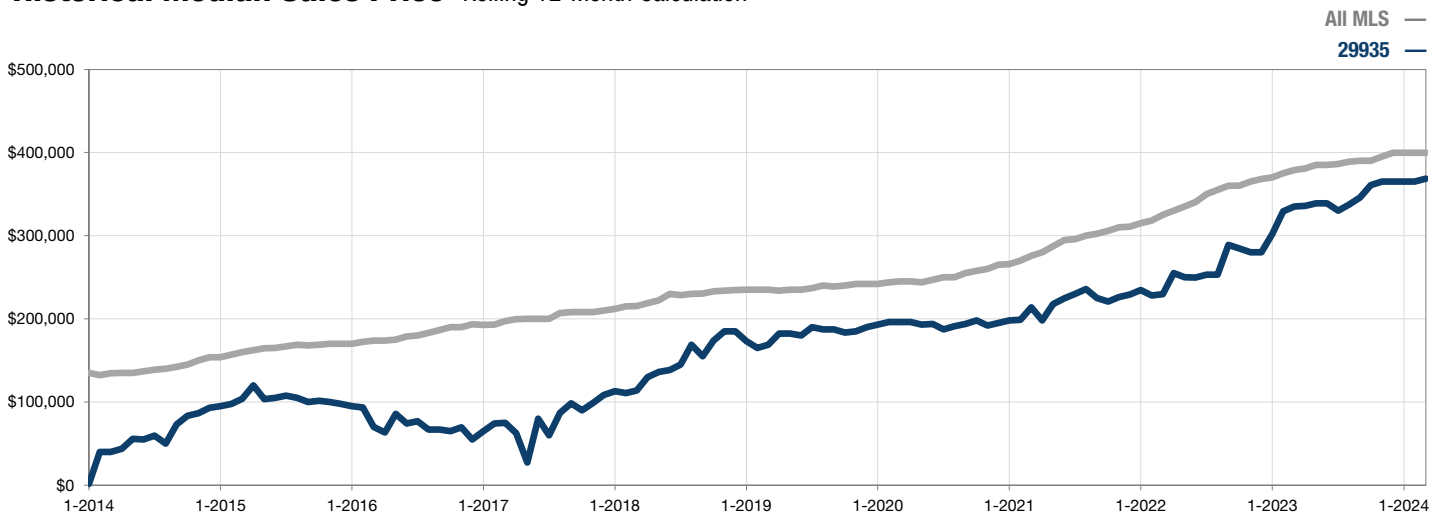
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	6	5	- 16.7%	23	24	+ 4.3%
Closed Sales	7	6	- 14.3%	22	18	- 18.2%
Median Sales Price*	\$365,000	\$334,500	- 8.4%	\$353,875	\$302,500	- 14.5%
Percent of List Price Received*	102.6%	97.5%	- 4.9%	101.0%	99.1%	- 1.9%
Days on Market Until Sale	168	236	+ 40.5%	133	136	+ 1.9%
Inventory of Homes for Sale	11	24	+ 118.2%	--	--	--

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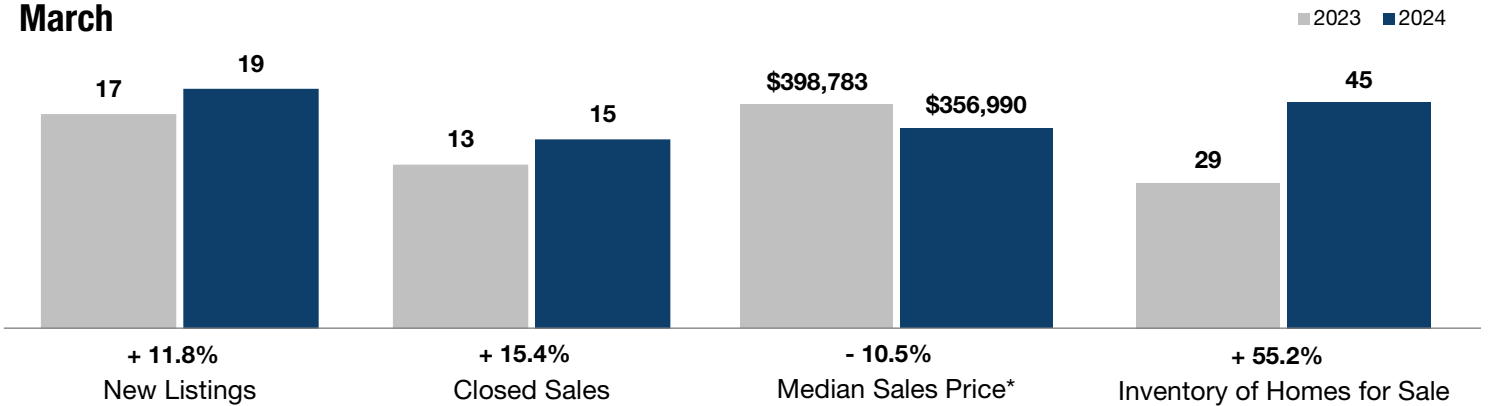
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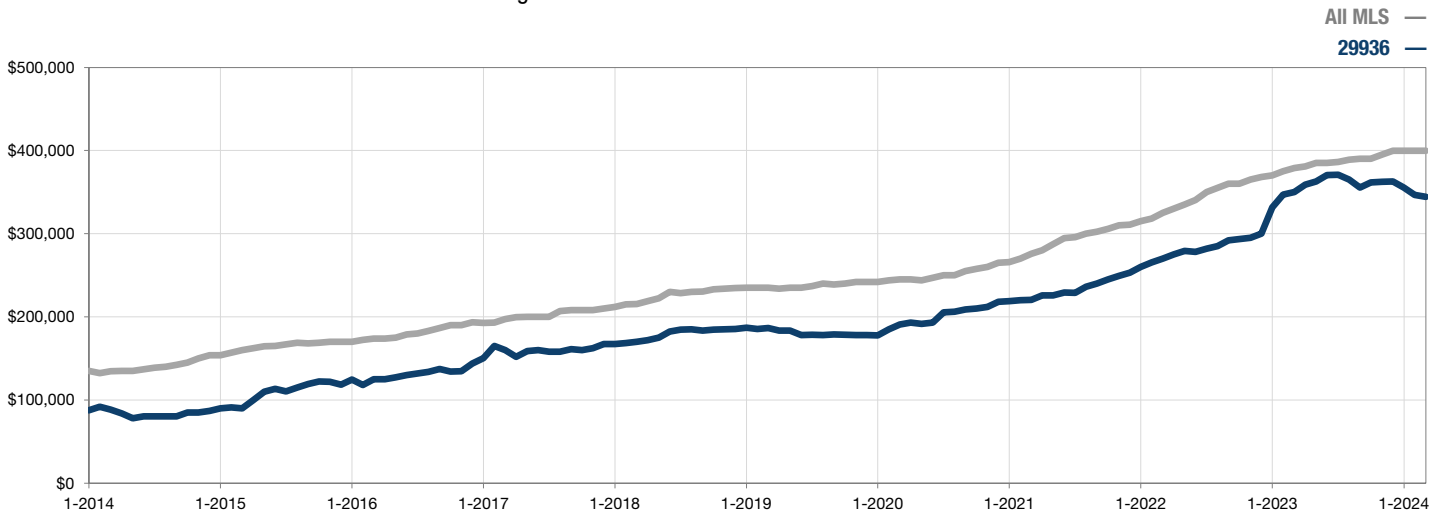
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	17	19	+ 11.8%	55	62	+ 12.7%
Closed Sales	13	15	+ 15.4%	42	31	- 26.2%
Median Sales Price*	\$398,783	\$356,990	- 10.5%	\$398,672	\$346,990	- 13.0%
Percent of List Price Received*	98.0%	99.2%	+ 1.2%	98.5%	98.3%	- 0.2%
Days on Market Until Sale	133	115	- 13.4%	150	117	- 22.1%
Inventory of Homes for Sale	29	45	+ 55.2%	--	--	--

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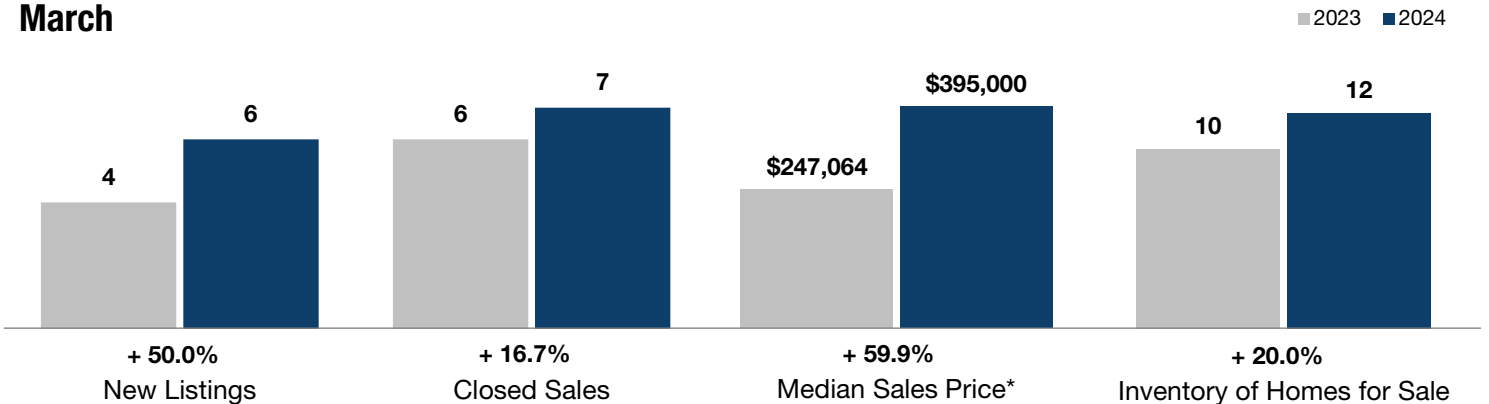
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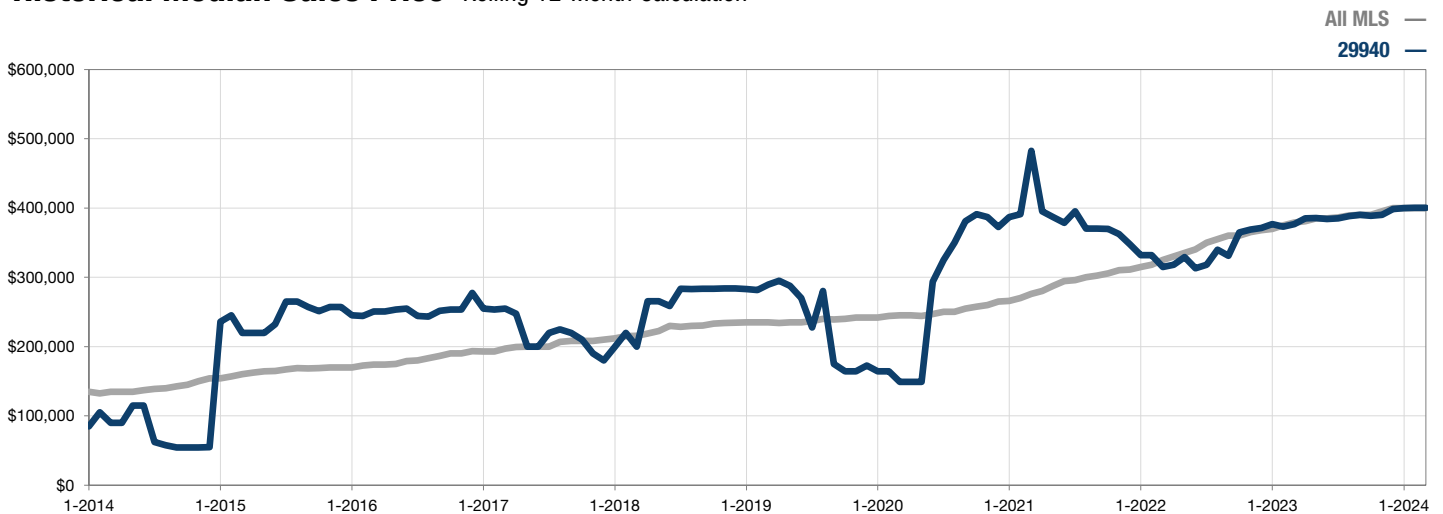
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	4	6	+ 50.0%	15	14	- 6.7%
Closed Sales	6	7	+ 16.7%	12	12	0.0%
Median Sales Price*	\$247,064	\$395,000	+ 59.9%	\$364,454	\$400,570	+ 9.9%
Percent of List Price Received*	90.9%	97.1%	+ 6.9%	93.6%	98.3%	+ 5.0%
Days on Market Until Sale	151	58	- 61.5%	168	113	- 32.4%
Inventory of Homes for Sale	10	12	+ 20.0%	--	--	--

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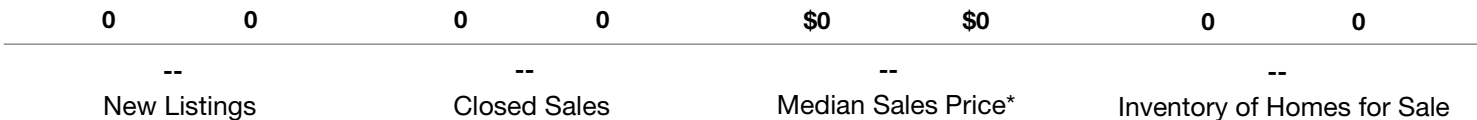
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Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--

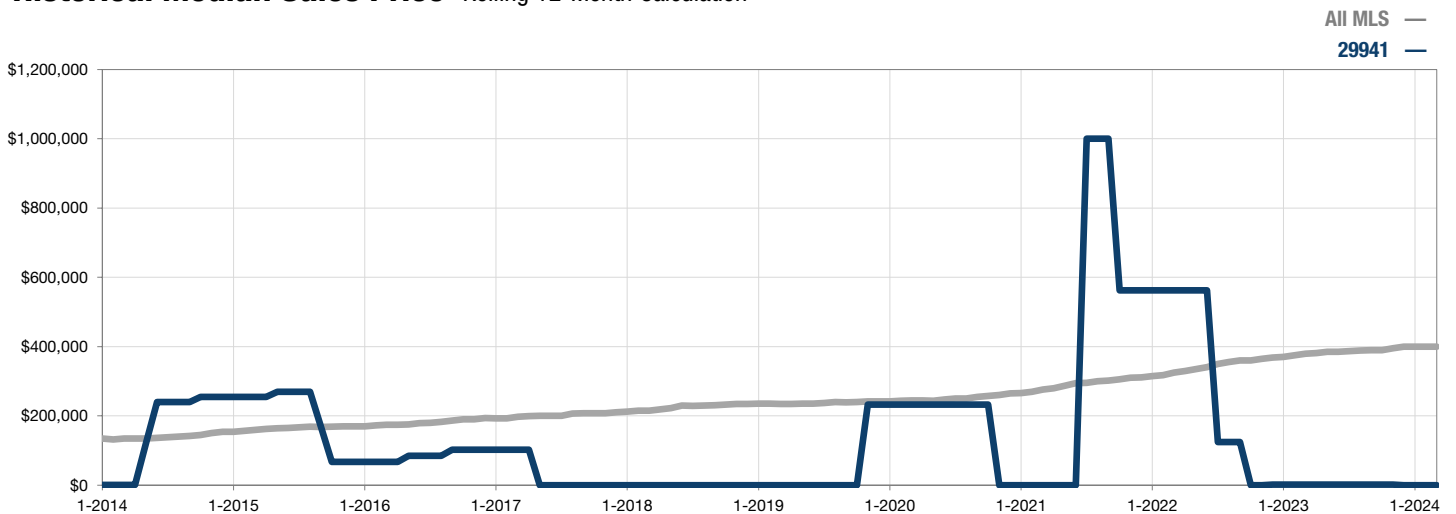
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – March 2024

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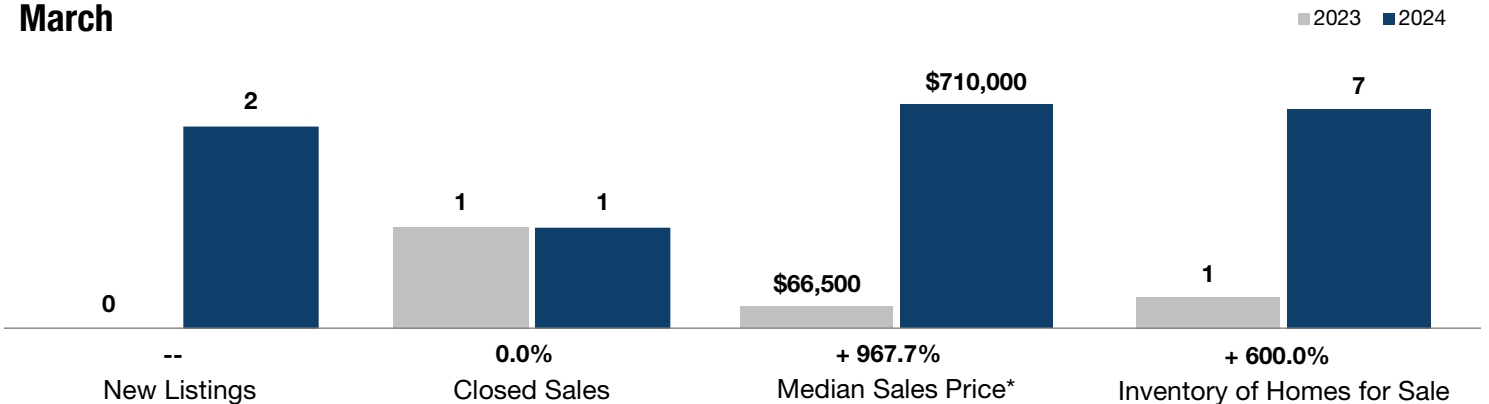
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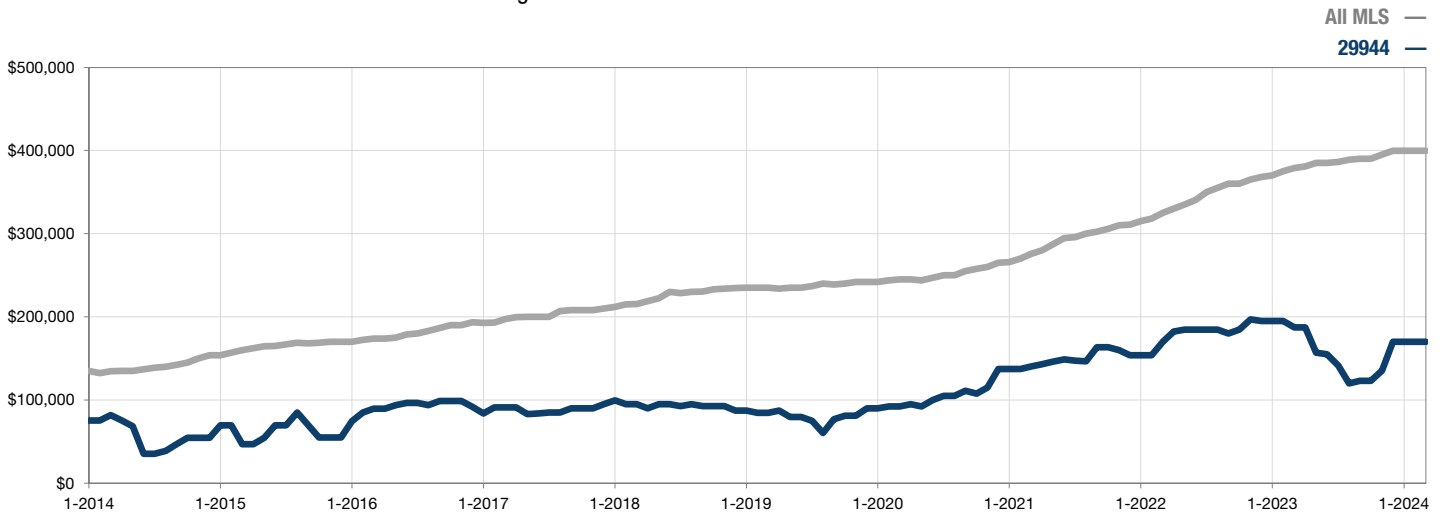
Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	0	2	--	2	6	+ 200.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$66,500	\$710,000	+ 967.7%	\$66,500	\$710,000	+ 967.7%
Percent of List Price Received*	100.0%	97.9%	- 2.1%	100.0%	97.9%	- 2.1%
Days on Market Until Sale	117	236	+ 101.7%	117	236	+ 101.7%
Inventory of Homes for Sale	1	7	+ 600.0%	--	--	--

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March



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – March 2024

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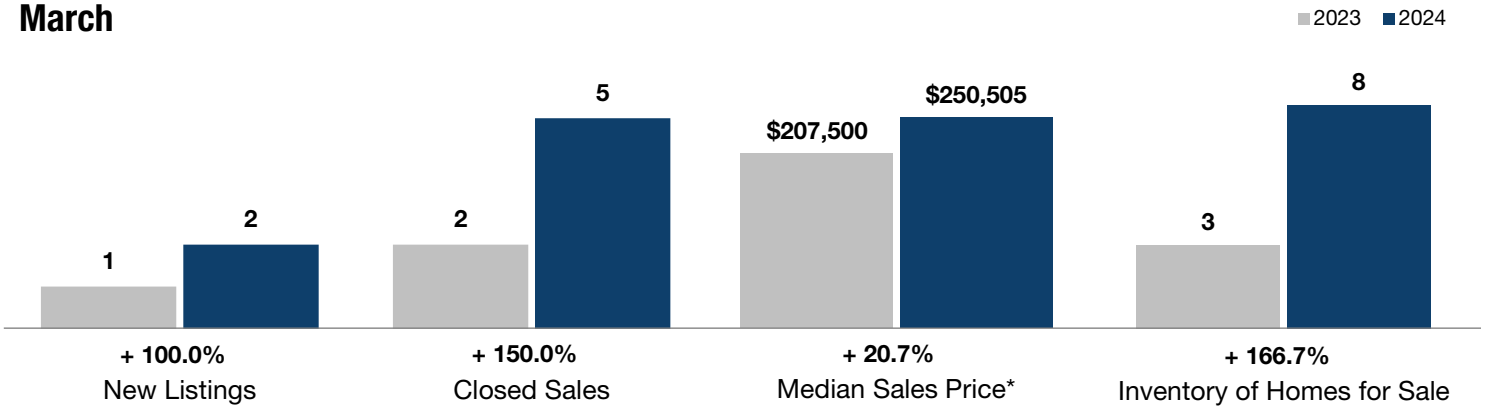
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Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	1	2	+ 100.0%	4	10	+ 150.0%
Closed Sales	2	5	+ 150.0%	2	5	+ 150.0%
Median Sales Price*	\$207,500	\$250,505	+ 20.7%	\$207,500	\$250,505	+ 20.7%
Percent of List Price Received*	101.1%	102.0%	+ 0.9%	101.1%	102.0%	+ 0.9%
Days on Market Until Sale	55	66	+ 20.7%	55	66	+ 20.7%
Inventory of Homes for Sale	3	8	+ 166.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

