

# Local Market Update – June 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



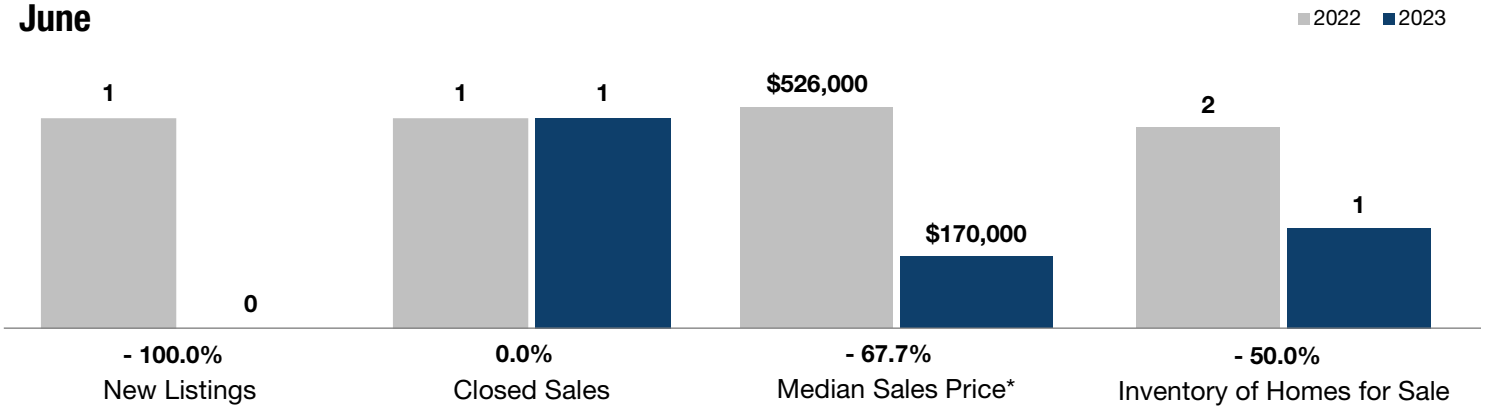
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COUNTY REALTORS®

# 29488

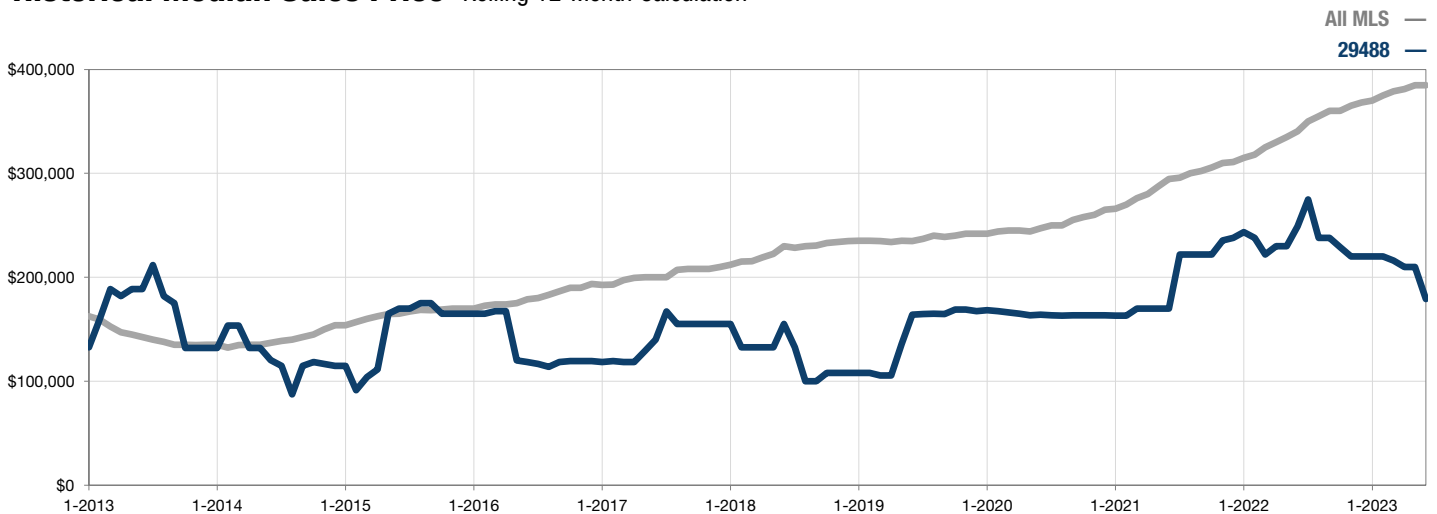
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	1	0	- 100.0%	6	6	0.0%
Closed Sales	1	1	0.0%	7	8	+ 14.3%
Median Sales Price*	\$526,000	\$170,000	- 67.7%	\$220,000	\$178,250	- 19.0%
Percent of List Price Received*	110.7%	95.0%	- 14.2%	100.6%	93.9%	- 6.7%
Days on Market Until Sale	1	99	+ 9,800.0%	47	101	+ 115.5%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## June



## Historical Median Sales Price Rolling 12-Month Calculation



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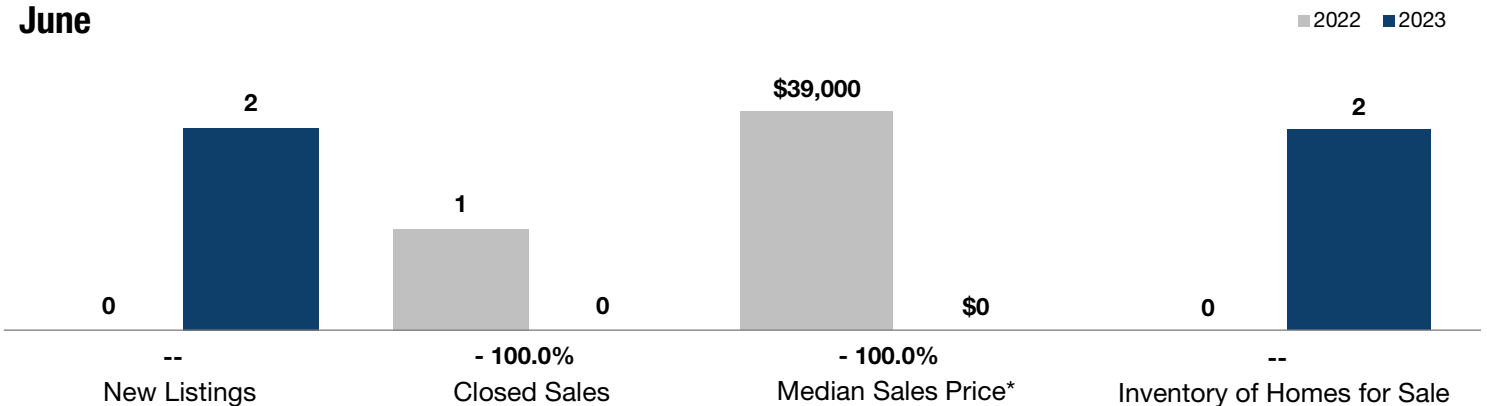
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## 29827

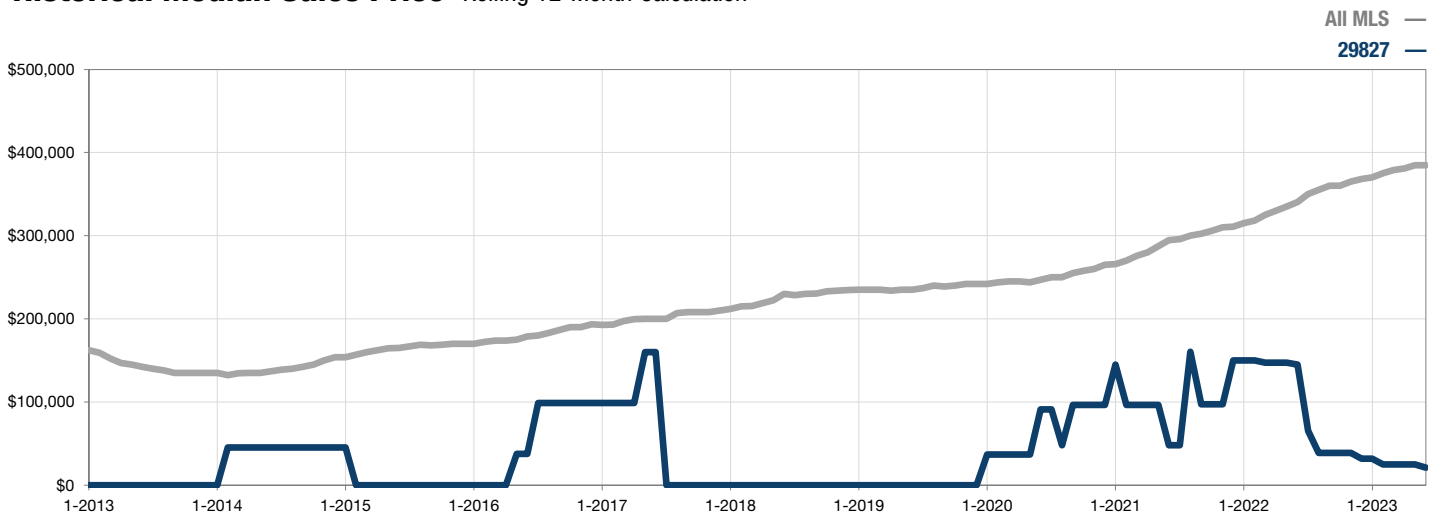
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	0	2	--	6	4	- 33.3%
Closed Sales	1	0	- 100.0%	3	1	- 66.7%
Median Sales Price*	\$39,000	\$0	- 100.0%	\$92,000	\$135,000	+ 46.7%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	96.9%	84.4%	- 12.8%
Days on Market Until Sale	69	0	- 100.0%	52	100	+ 93.5%
Inventory of Homes for Sale	0	2	--	--	--	--

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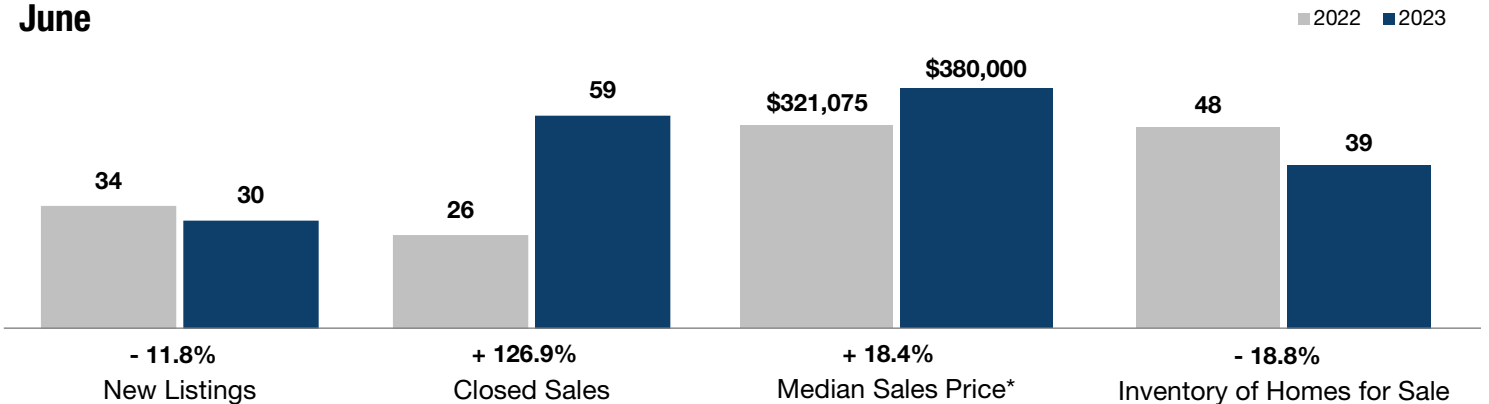
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## 29902

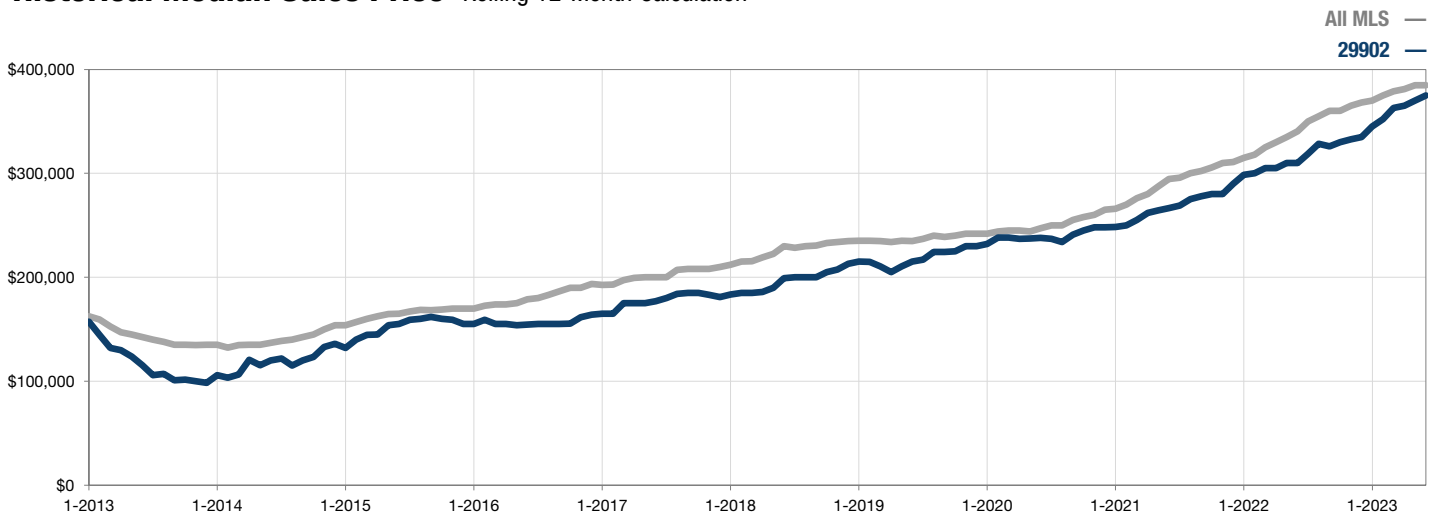
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	34	30	- 11.8%	266	254	- 4.5%
Closed Sales	26	59	+ 126.9%	225	239	+ 6.2%
Median Sales Price*	\$321,075	\$380,000	+ 18.4%	\$320,000	\$385,000	+ 20.3%
Percent of List Price Received*	100.4%	98.4%	- 2.1%	99.6%	98.4%	- 1.3%
Days on Market Until Sale	55	92	+ 66.3%	57	76	+ 32.7%
Inventory of Homes for Sale	48	39	- 18.8%	--	--	--

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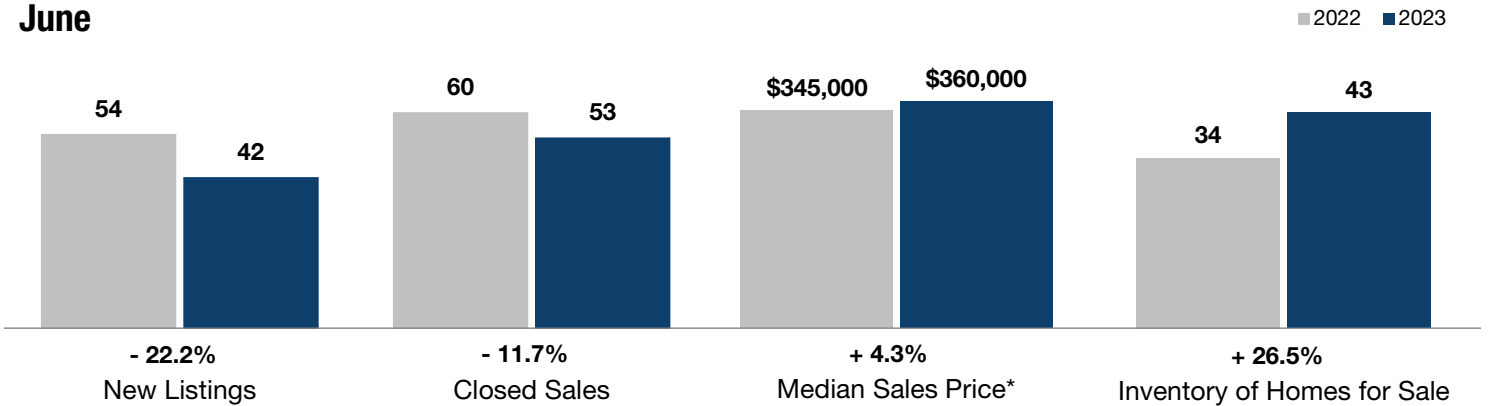
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# 29906

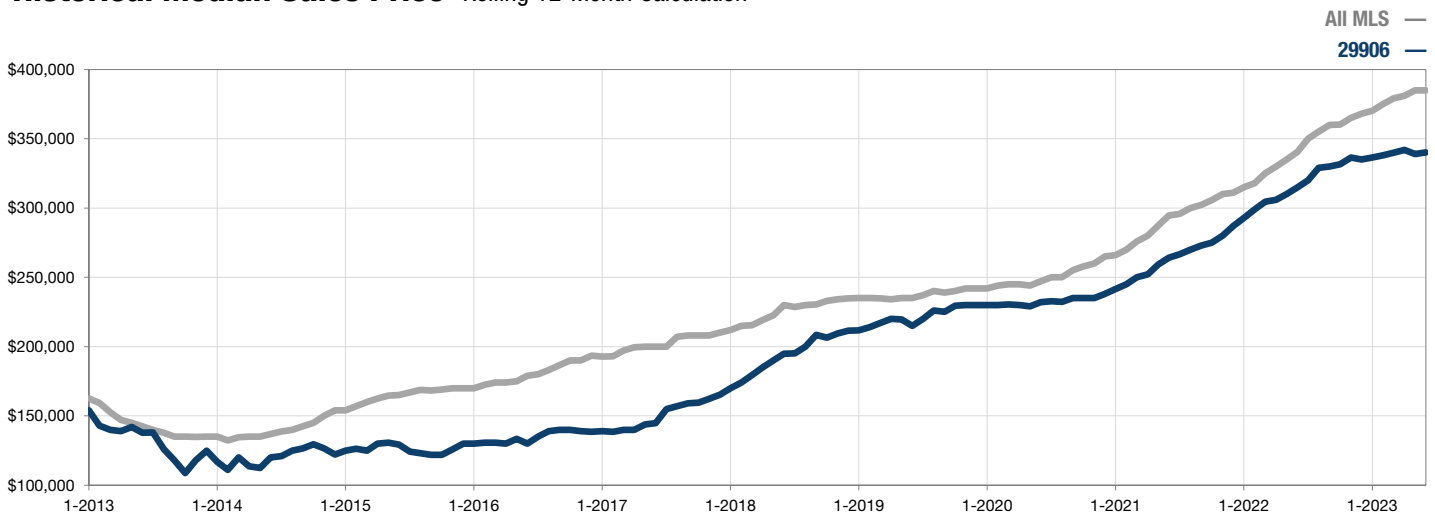
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	54	42	- 22.2%	297	228	- 23.2%
Closed Sales	60	53	- 11.7%	296	186	- 37.2%
Median Sales Price*	\$345,000	\$360,000	+ 4.3%	\$335,000	\$345,500	+ 3.1%
Percent of List Price Received*	100.8%	98.0%	- 2.8%	100.1%	98.4%	- 1.7%
Days on Market Until Sale	75	66	- 11.6%	75	65	- 12.8%
Inventory of Homes for Sale	34	43	+ 26.5%	--	--	--

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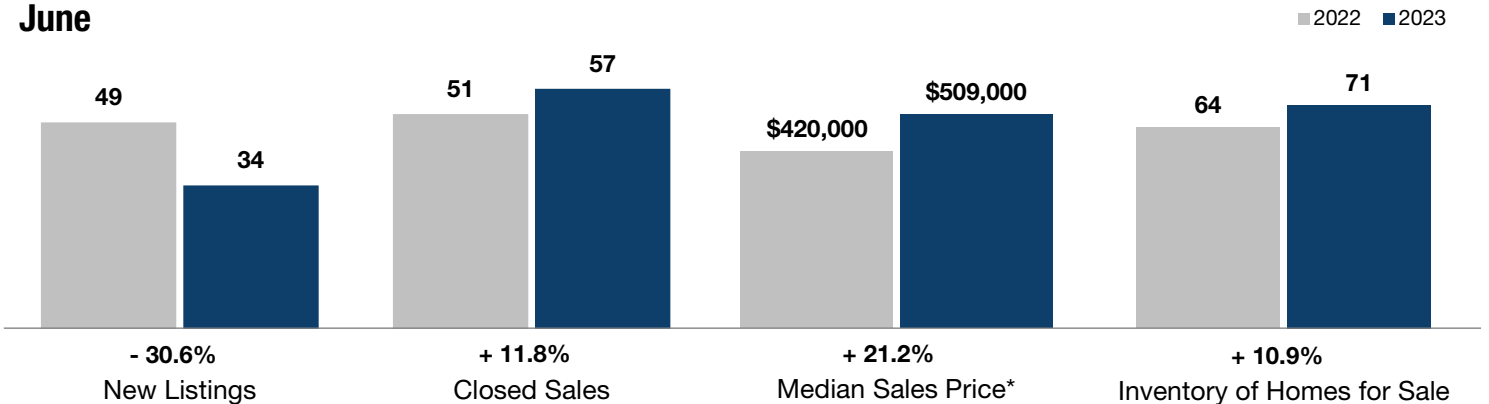
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## 29907

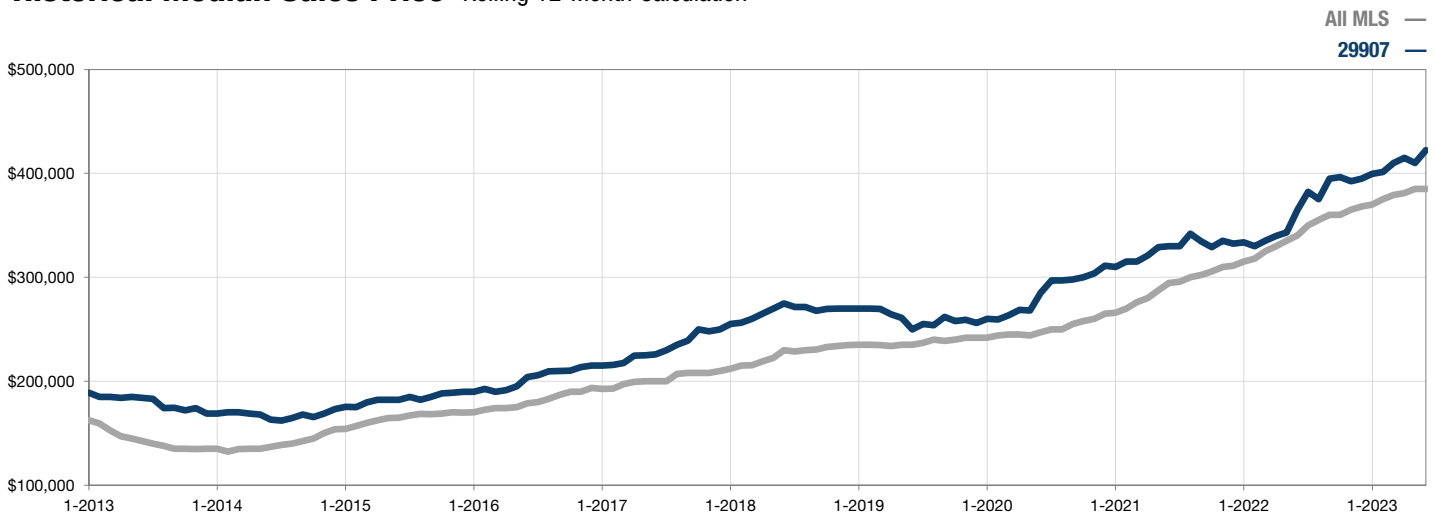
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	49	34	- 30.6%	295	214	- 27.5%
Closed Sales	51	57	+ 11.8%	263	201	- 23.6%
Median Sales Price*	\$420,000	\$509,000	+ 21.2%	\$400,000	\$470,000	+ 17.5%
Percent of List Price Received*	100.7%	99.0%	- 1.7%	100.3%	99.0%	- 1.3%
Days on Market Until Sale	78	101	+ 28.4%	83	108	+ 30.4%
Inventory of Homes for Sale	64	71	+ 10.9%	--	--	--

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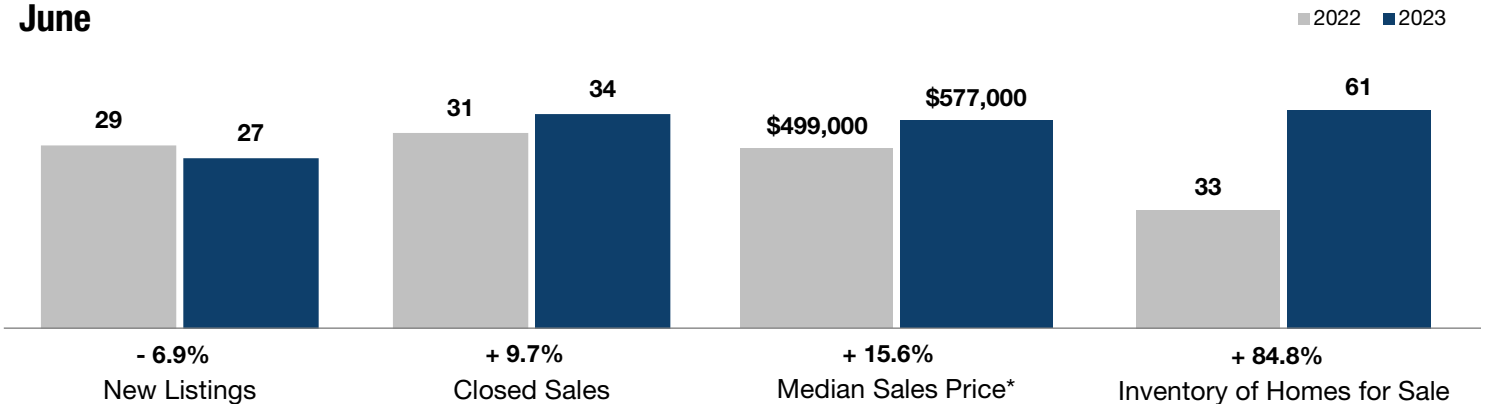
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# 29909

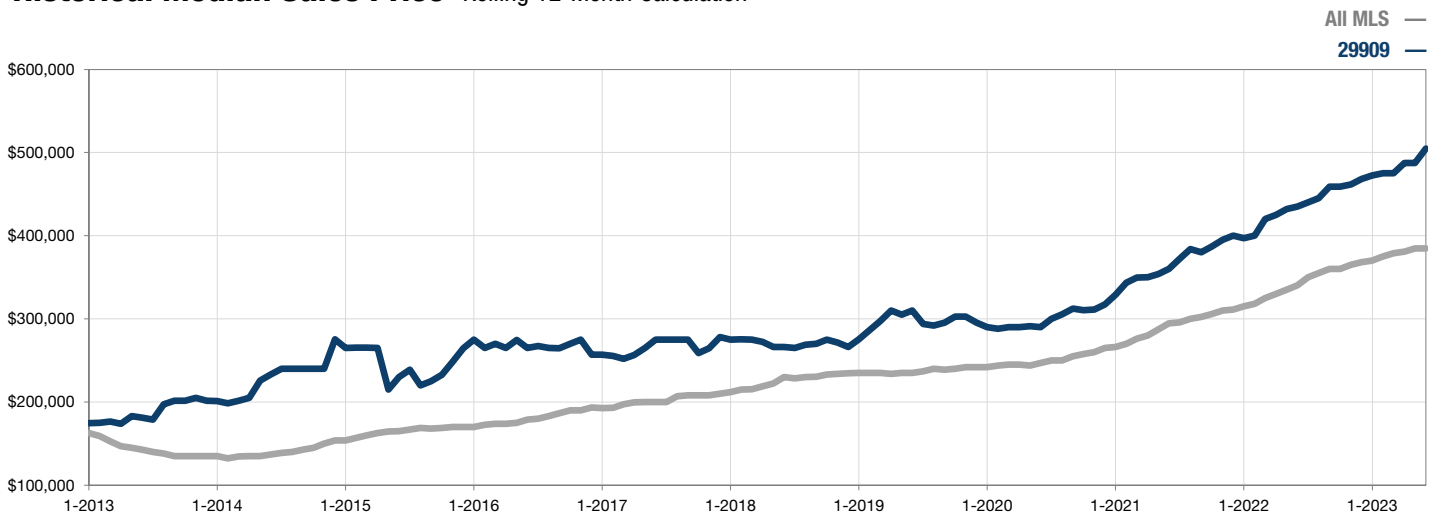
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	29	27	- 6.9%	154	150	- 2.6%
Closed Sales	31	34	+ 9.7%	134	123	- 8.2%
Median Sales Price*	\$499,000	\$577,000	+ 15.6%	\$463,750	\$519,000	+ 11.9%
Percent of List Price Received*	100.6%	97.9%	- 2.6%	100.8%	97.5%	- 3.3%
Days on Market Until Sale	53	148	+ 179.1%	67	120	+ 79.4%
Inventory of Homes for Sale	33	61	+ 84.8%	--	--	--

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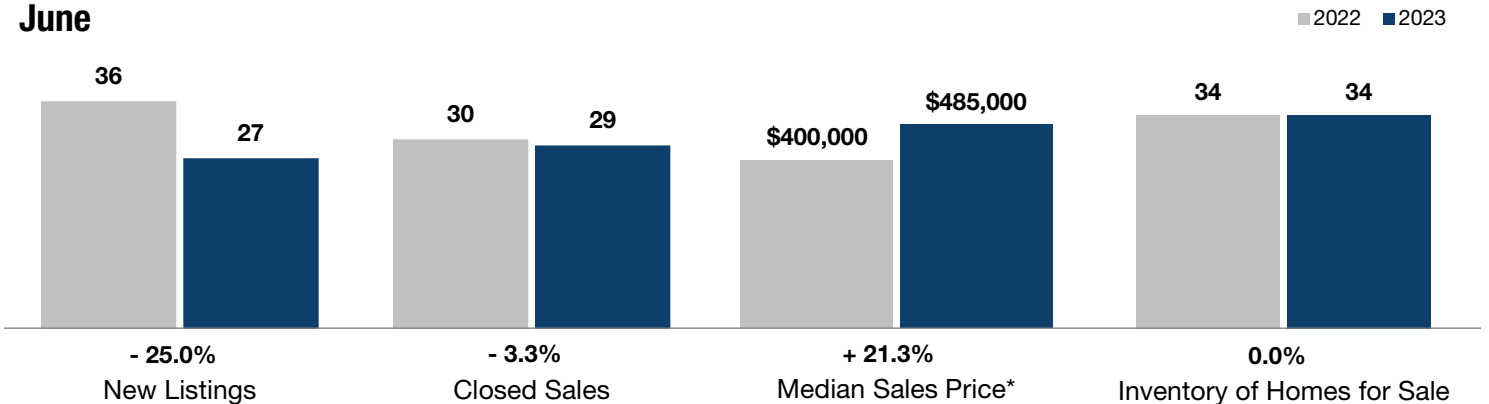
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## 29910

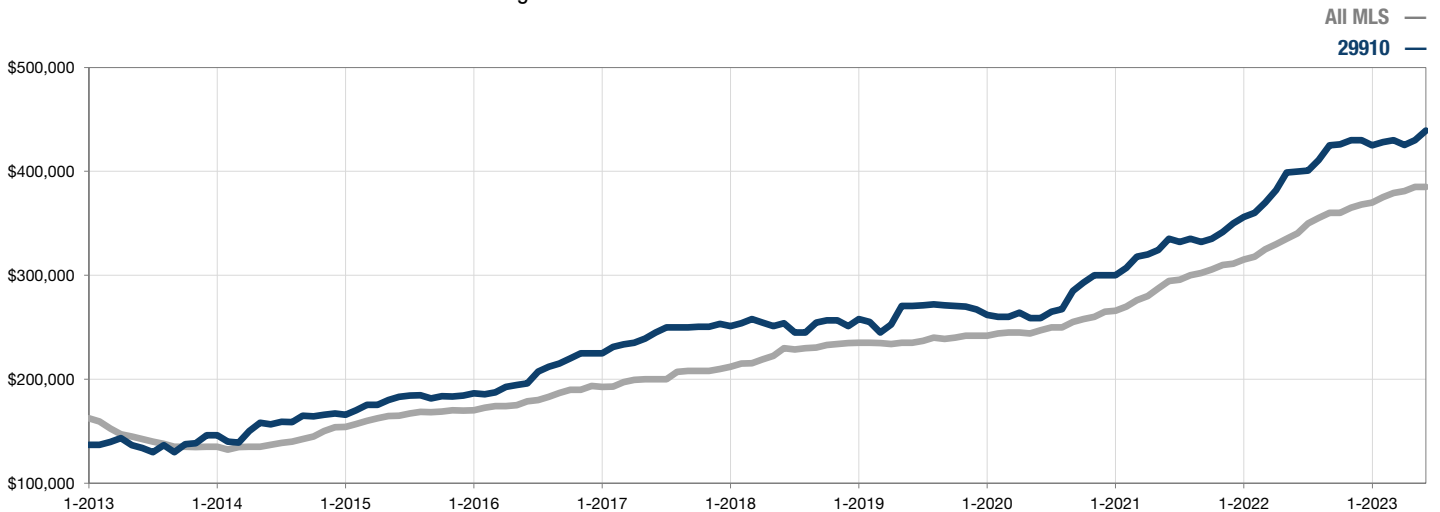
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	36	27	- 25.0%	162	151	- 6.8%
Closed Sales	30	29	- 3.3%	129	128	- 0.8%
Median Sales Price*	\$400,000	<b>\$485,000</b>	+ 21.3%	\$425,000	<b>\$447,450</b>	+ 5.3%
Percent of List Price Received*	100.9%	<b>99.1%</b>	- 1.8%	101.2%	<b>98.6%</b>	- 2.6%
Days on Market Until Sale	52	<b>74</b>	+ 43.4%	60	<b>72</b>	+ 19.8%
Inventory of Homes for Sale	34	<b>34</b>	0.0%	--	--	--

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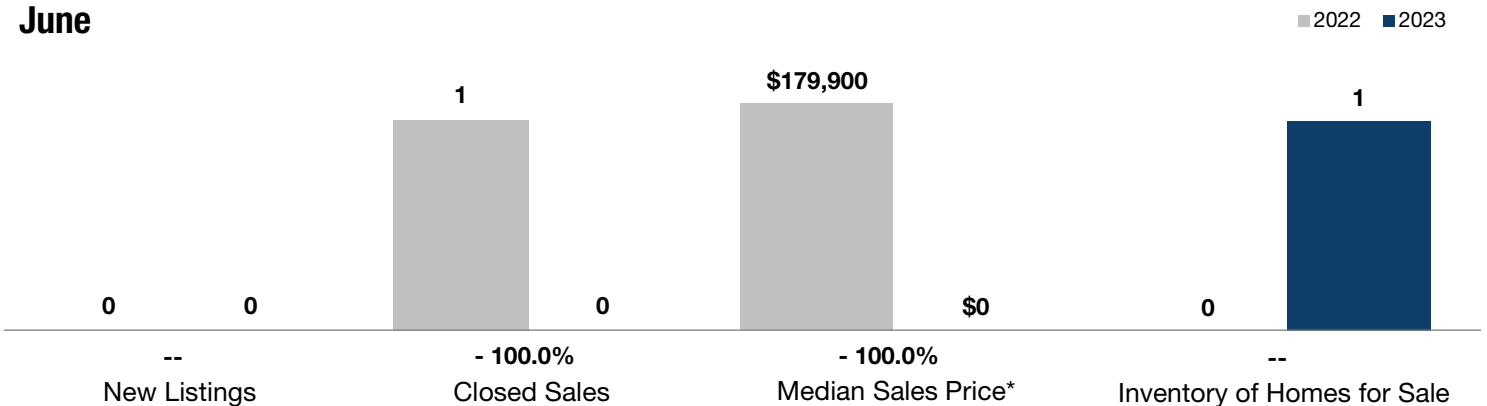
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## 29911

Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	0	0	--	3	3	0.0%
Closed Sales	1	0	- 100.0%	4	1	- 75.0%
Median Sales Price*	\$179,900	\$0	- 100.0%	\$131,450	\$105,000	- 20.1%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	96.9%	100.0%	+ 3.2%
Days on Market Until Sale	85	0	- 100.0%	110	50	- 54.3%
Inventory of Homes for Sale	0	1	--	--	--	--

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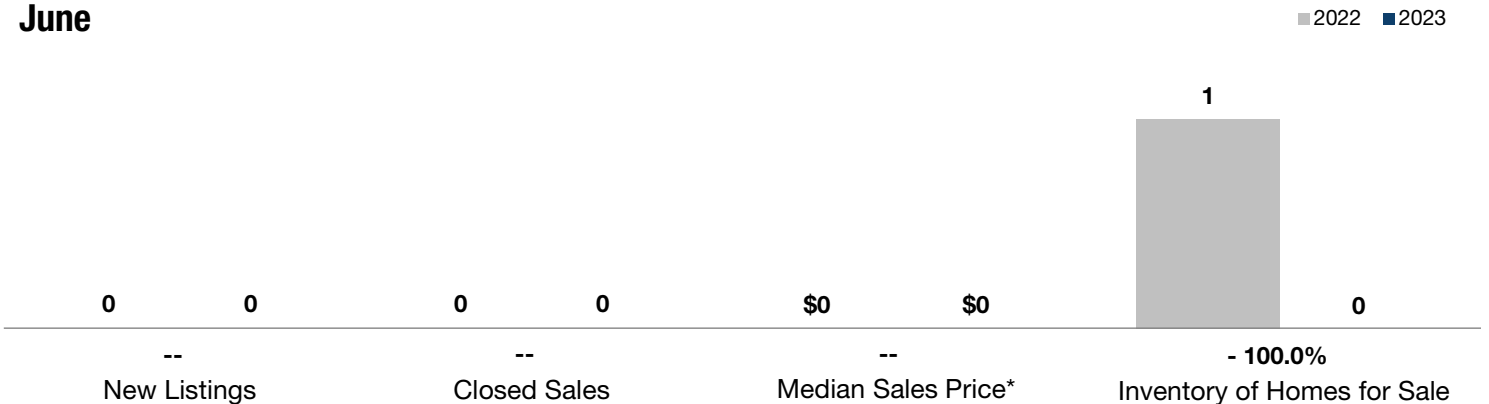
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## 29916

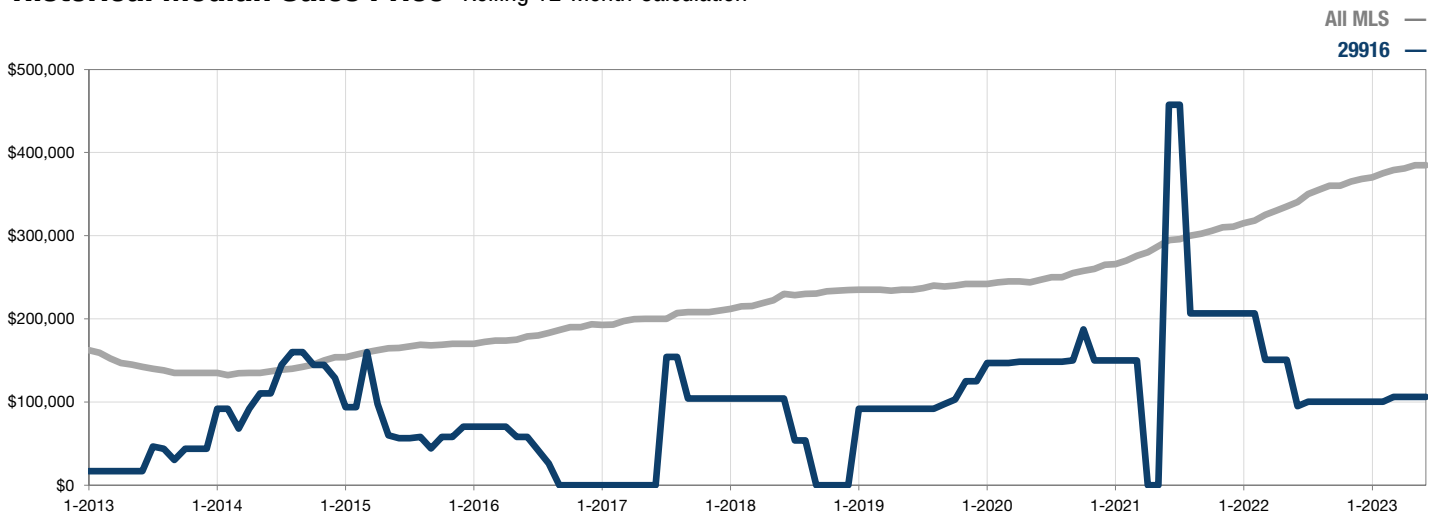
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	0	0	--	3	0	- 100.0%
Closed Sales	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$95,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	86.4%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	291	0	- 100.0%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--

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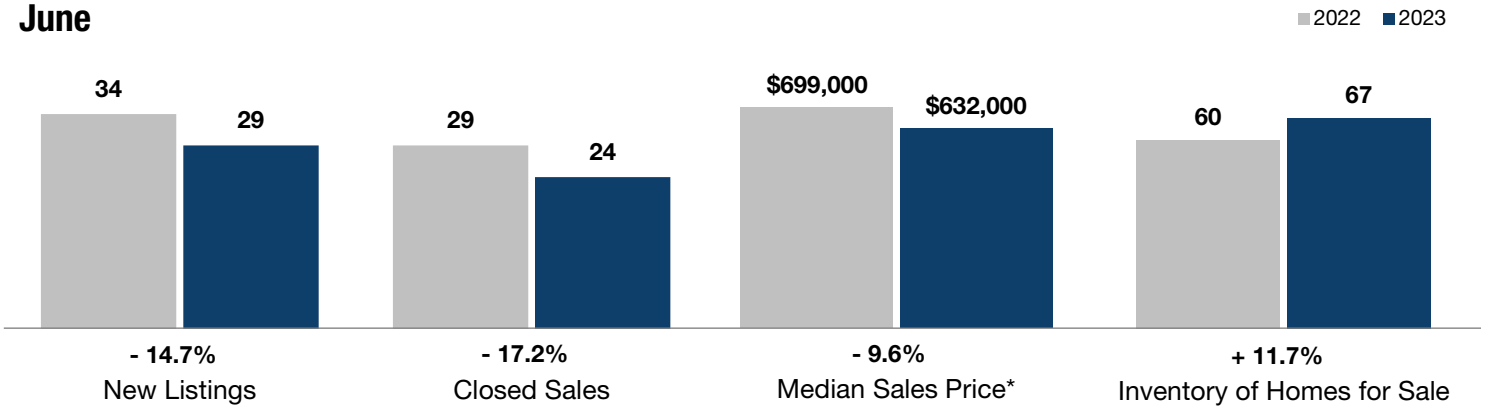
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## 29920

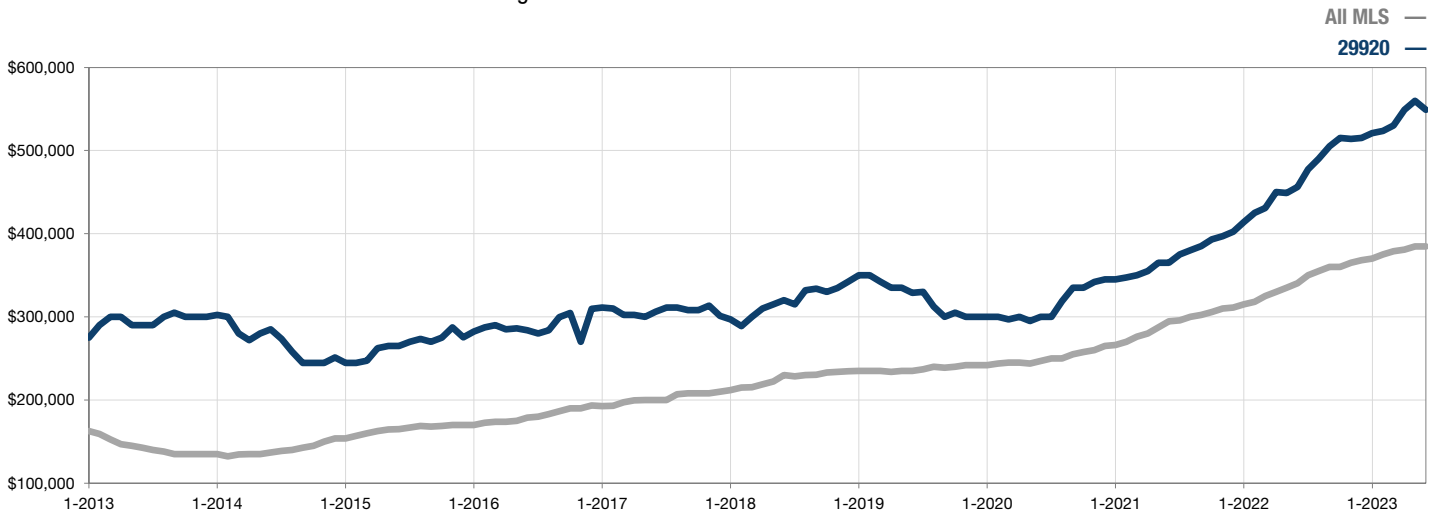
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	34	29	- 14.7%	195	166	- 14.9%
Closed Sales	29	24	- 17.2%	168	155	- 7.7%
Median Sales Price*	\$699,000	\$632,000	- 9.6%	\$490,750	\$549,000	+ 11.9%
Percent of List Price Received*	98.7%	98.3%	- 0.4%	98.2%	96.8%	- 1.5%
Days on Market Until Sale	74	135	+ 82.8%	84	96	+ 14.0%
Inventory of Homes for Sale	60	67	+ 11.7%	--	--	--

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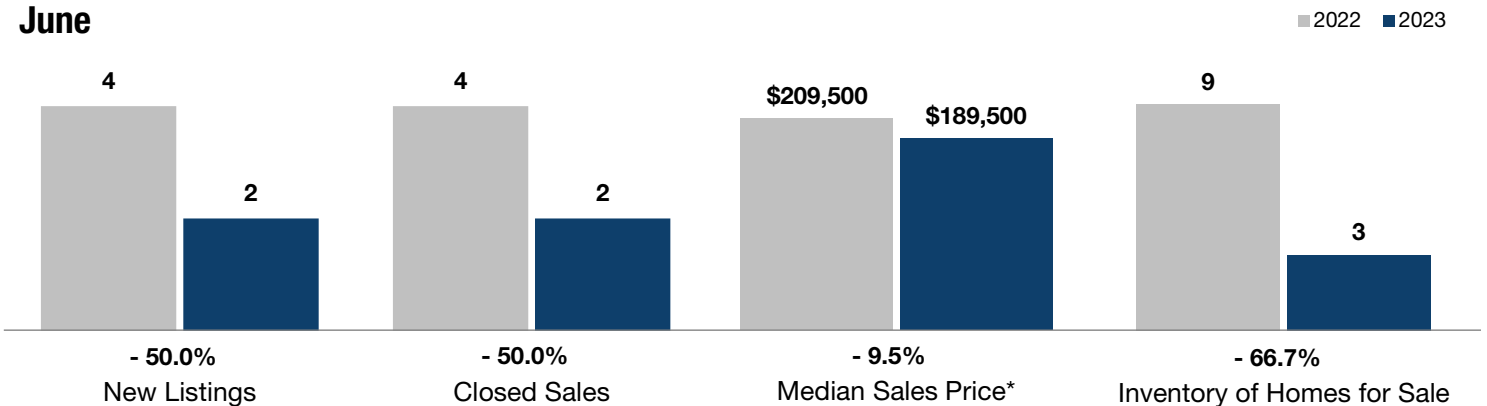
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## 29924

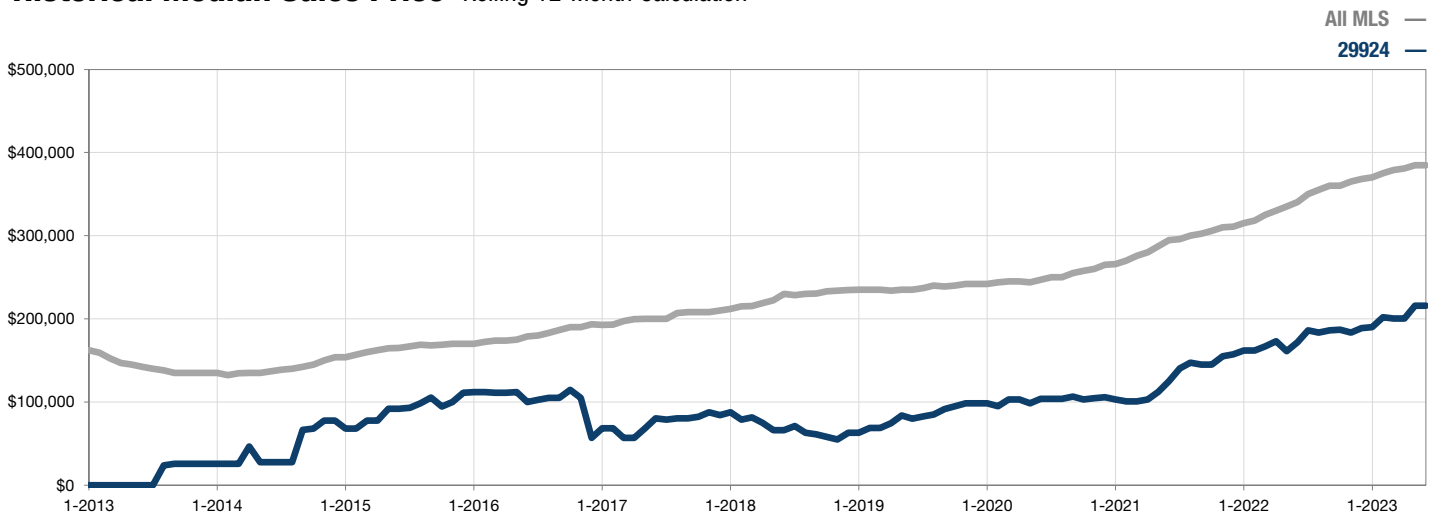
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	4	2	- 50.0%	24	9	- 62.5%
Closed Sales	4	2	- 50.0%	21	11	- 47.6%
Median Sales Price*	\$209,500	\$189,500	- 9.5%	\$181,000	\$202,000	+ 11.6%
Percent of List Price Received*	93.6%	88.7%	- 5.2%	97.2%	94.3%	- 3.0%
Days on Market Until Sale	117	128	+ 9.9%	85	98	+ 16.0%
Inventory of Homes for Sale	9	3	- 66.7%	--	--	--

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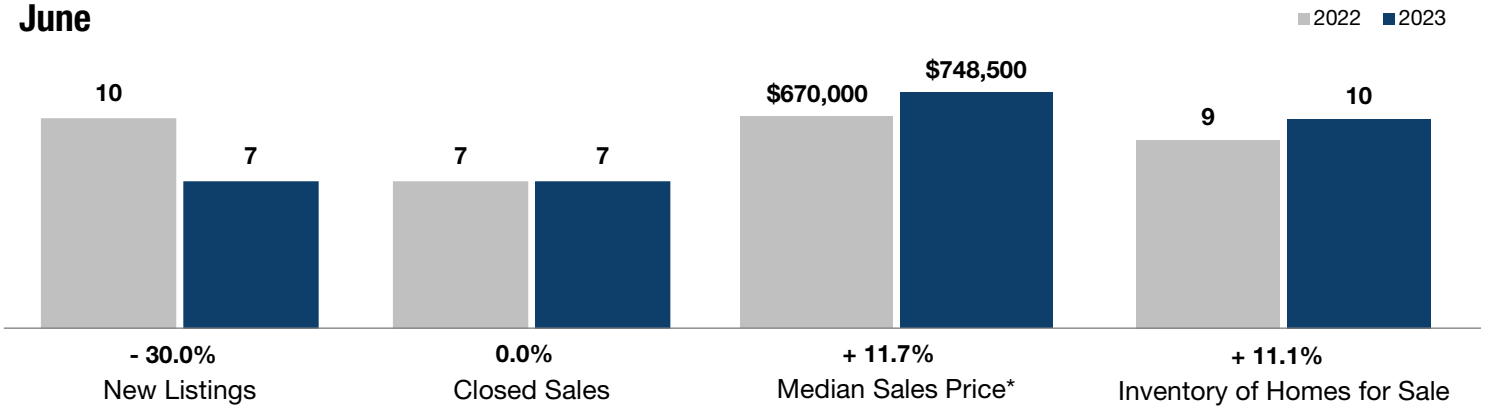
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## 29926

Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	10	7	- 30.0%	41	44	+ 7.3%
Closed Sales	7	7	0.0%	32	35	+ 9.4%
Median Sales Price*	\$670,000	<b>\$748,500</b>	+ 11.7%	\$642,000	<b>\$650,000</b>	+ 1.2%
Percent of List Price Received*	102.4%	<b>98.3%</b>	- 4.0%	101.2%	<b>97.7%</b>	- 3.5%
Days on Market Until Sale	95	<b>51</b>	- 45.7%	58	<b>63</b>	+ 8.2%
Inventory of Homes for Sale	9	<b>10</b>	+ 11.1%	--	--	--

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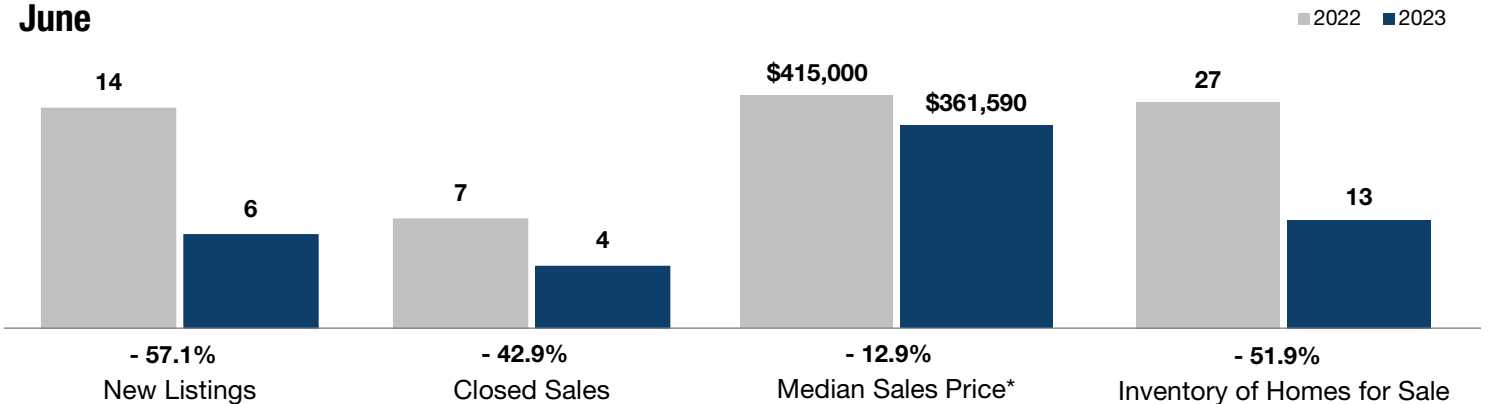
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## 29927

Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	14	6	- 57.1%	63	37	- 41.3%
Closed Sales	7	4	- 42.9%	26	47	+ 80.8%
Median Sales Price*	\$415,000	\$361,590	- 12.9%	\$402,500	\$379,520	- 5.7%
Percent of List Price Received*	102.5%	99.1%	- 3.3%	100.1%	100.0%	- 0.1%
Days on Market Until Sale	50	267	+ 428.5%	86	199	+ 130.5%
Inventory of Homes for Sale	27	13	- 51.9%	--	--	--

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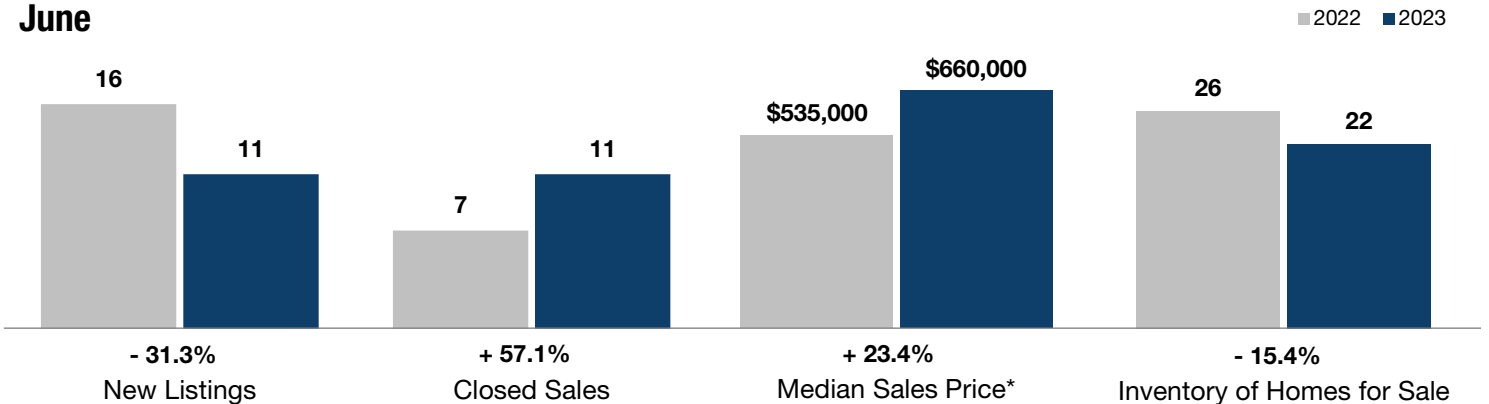
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## 29928

Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	16	11	- 31.3%	62	46	- 25.8%
Closed Sales	7	11	+ 57.1%	33	39	+ 18.2%
Median Sales Price*	\$535,000	\$660,000	+ 23.4%	\$850,000	\$600,000	- 29.4%
Percent of List Price Received*	101.1%	102.0%	+ 0.9%	100.8%	98.8%	- 2.0%
Days on Market Until Sale	45	112	+ 147.3%	54	106	+ 95.9%
Inventory of Homes for Sale	26	22	- 15.4%	--	--	--

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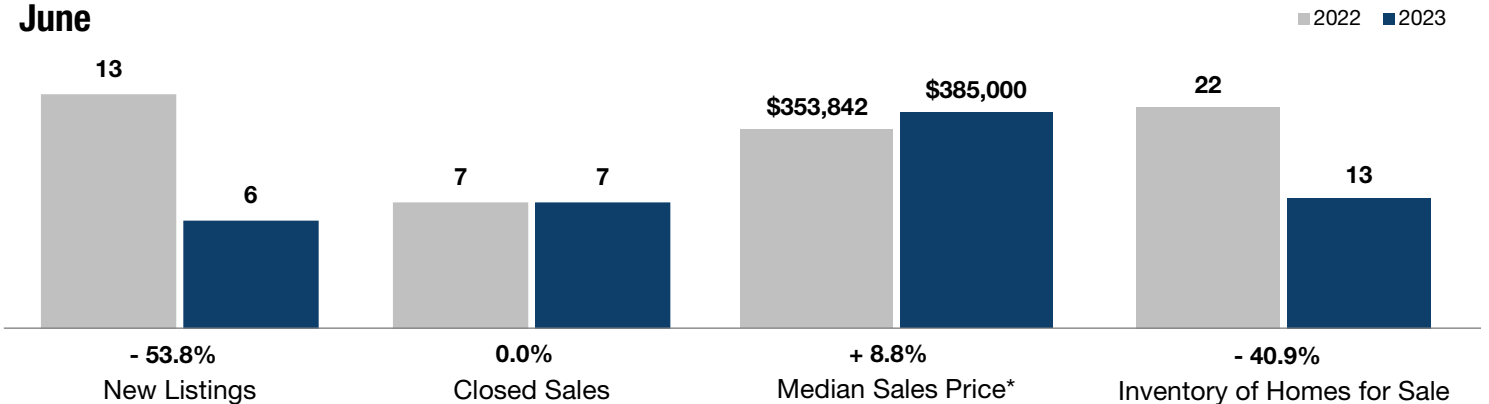
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## 29935

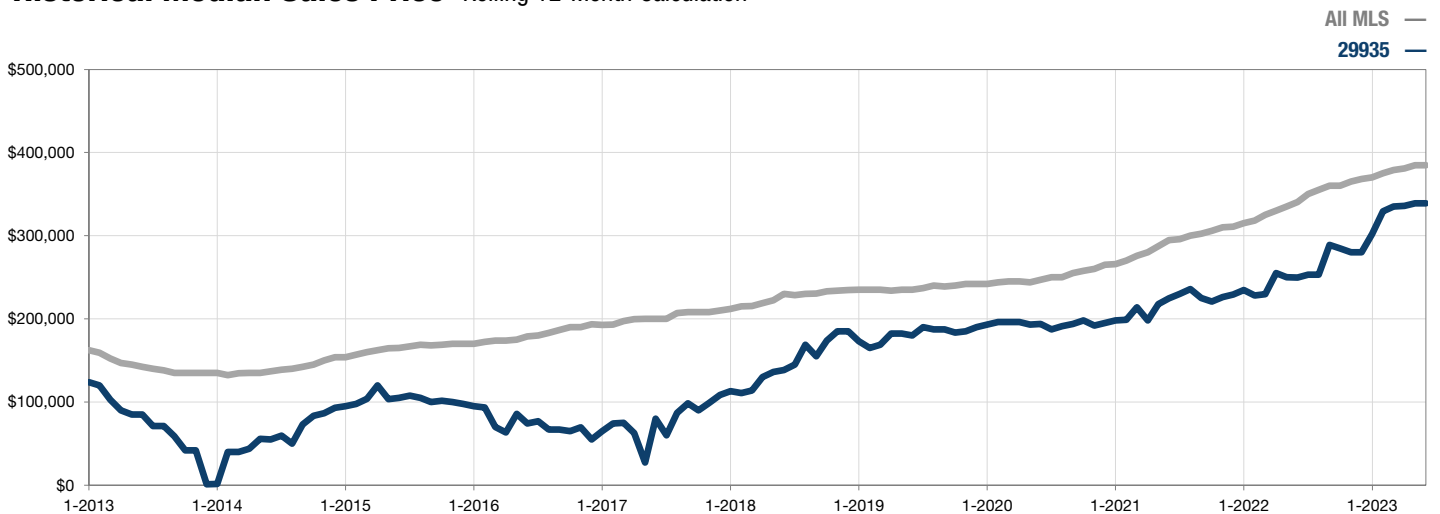
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	13	6	- 53.8%	68	44	- 35.3%
Closed Sales	7	7	0.0%	41	47	+ 14.6%
Median Sales Price*	\$353,842	<b>\$385,000</b>	+ 8.8%	\$255,000	<b>\$361,000</b>	+ 41.6%
Percent of List Price Received*	99.7%	<b>98.6%</b>	- 1.2%	99.8%	<b>99.7%</b>	- 0.2%
Days on Market Until Sale	76	<b>99</b>	+ 29.7%	48	<b>125</b>	+ 159.0%
Inventory of Homes for Sale	22	<b>13</b>	- 40.9%	--	--	--

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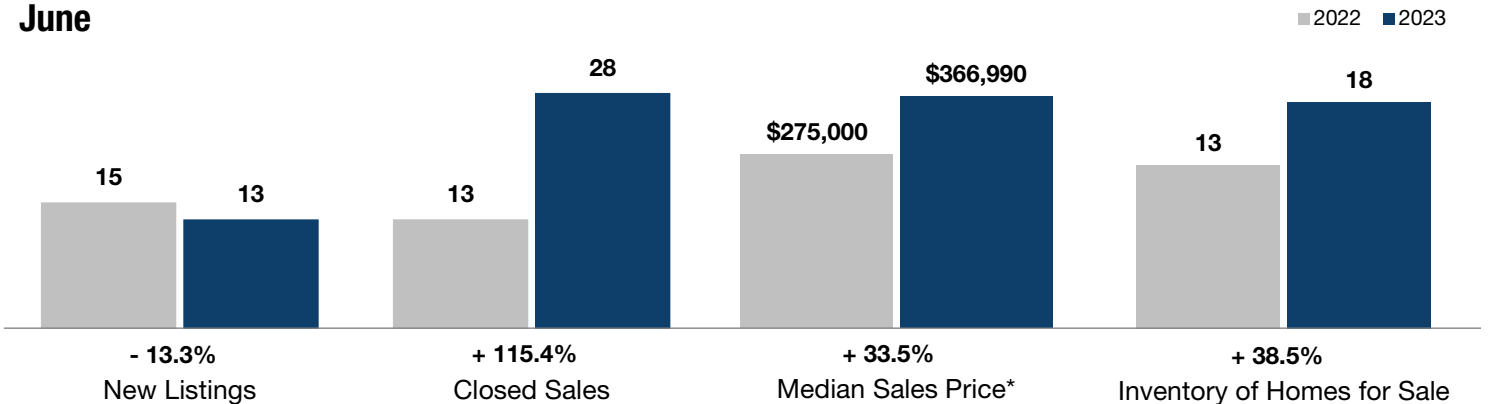
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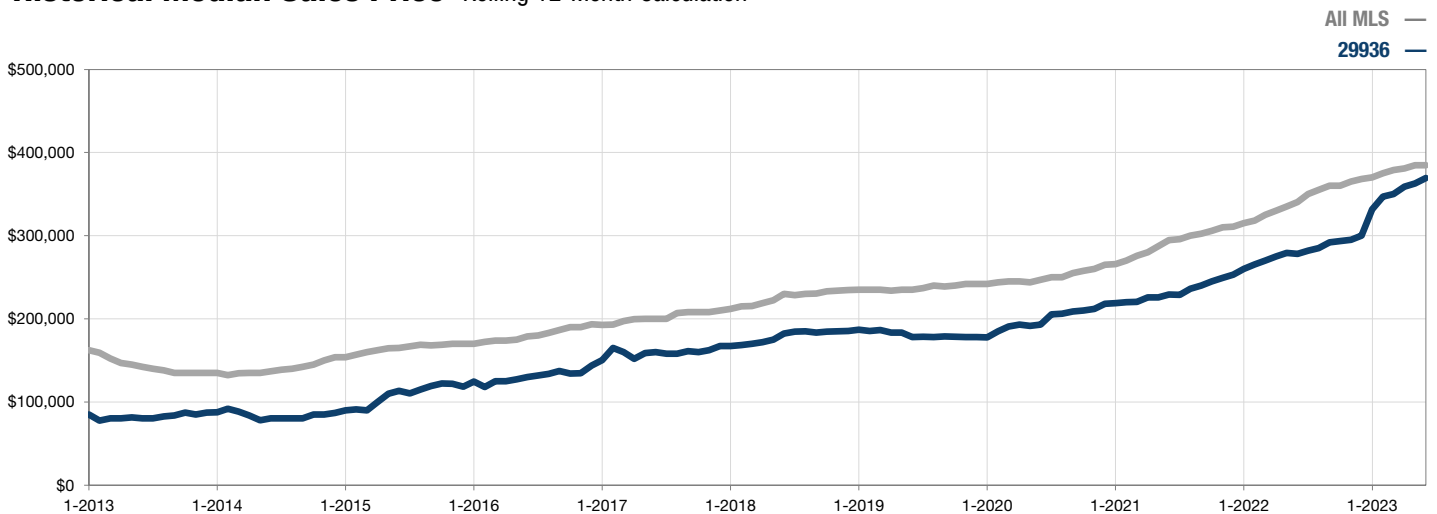
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	15	13	- 13.3%	82	140	+ 70.7%
Closed Sales	13	28	+ 115.4%	89	112	+ 25.8%
Median Sales Price*	\$275,000	\$366,990	+ 33.5%	\$286,237	\$377,750	+ 32.0%
Percent of List Price Received*	97.0%	99.1%	+ 2.1%	99.7%	99.2%	- 0.6%
Days on Market Until Sale	62	104	+ 68.7%	120	128	+ 7.2%
Inventory of Homes for Sale	13	18	+ 38.5%	--	--	--

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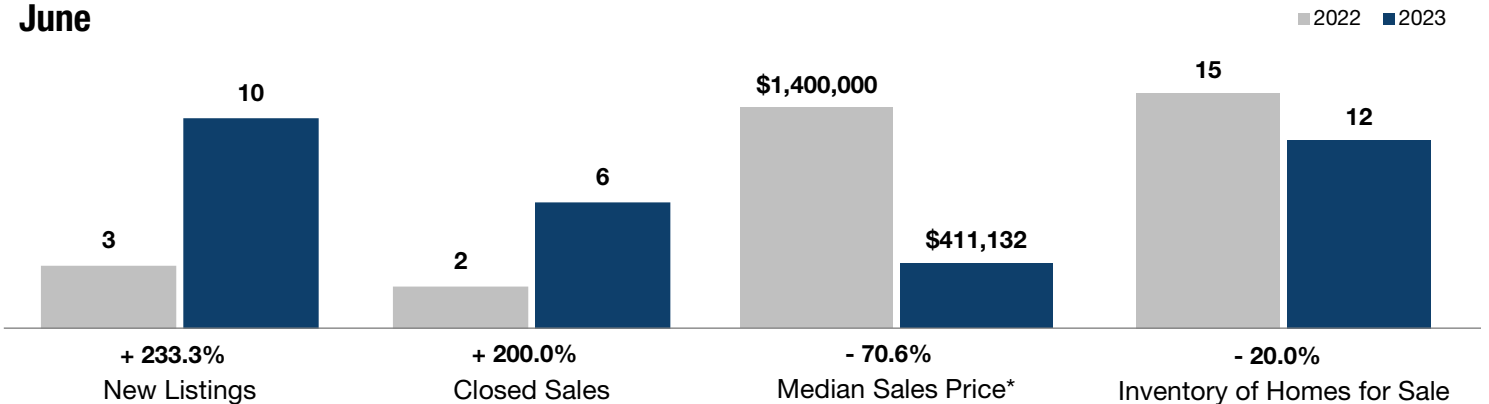
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## 29940

Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	3	10	+ 233.3%	26	34	+ 30.8%
Closed Sales	2	6	+ 200.0%	9	27	+ 200.0%
Median Sales Price*	\$1,400,000	\$411,132	- 70.6%	\$308,000	\$388,006	+ 26.0%
Percent of List Price Received*	99.0%	98.3%	- 0.7%	98.7%	96.3%	- 2.4%
Days on Market Until Sale	72	160	+ 122.0%	67	169	+ 152.2%
Inventory of Homes for Sale	15	12	- 20.0%	--	--	--

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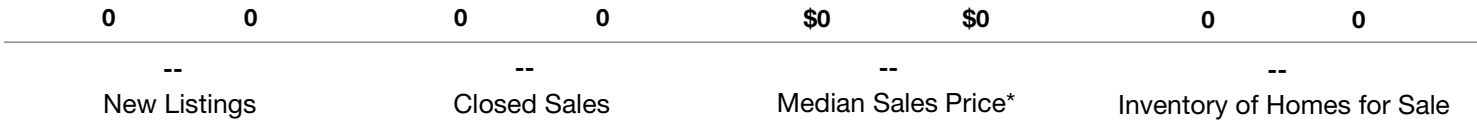
# 29941

Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--

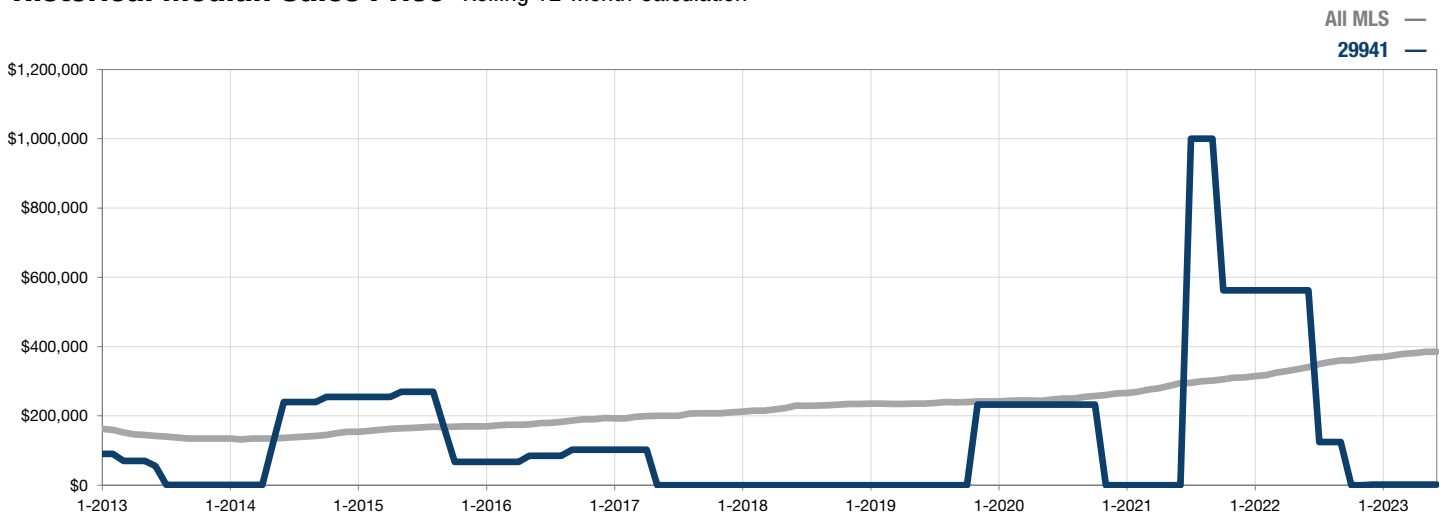
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## June

■ 2022 ■ 2023



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – June 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



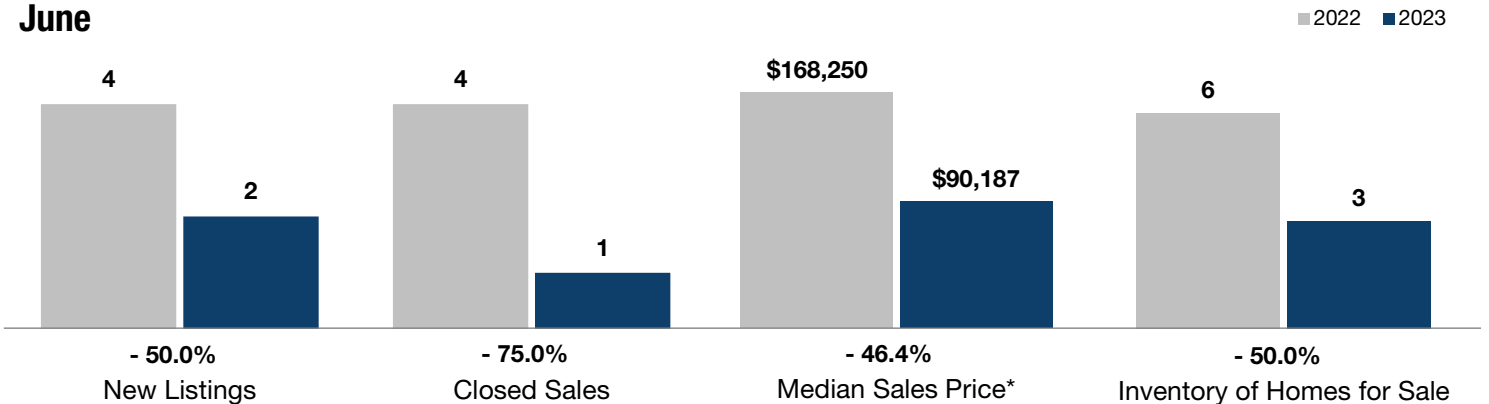
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# 29944

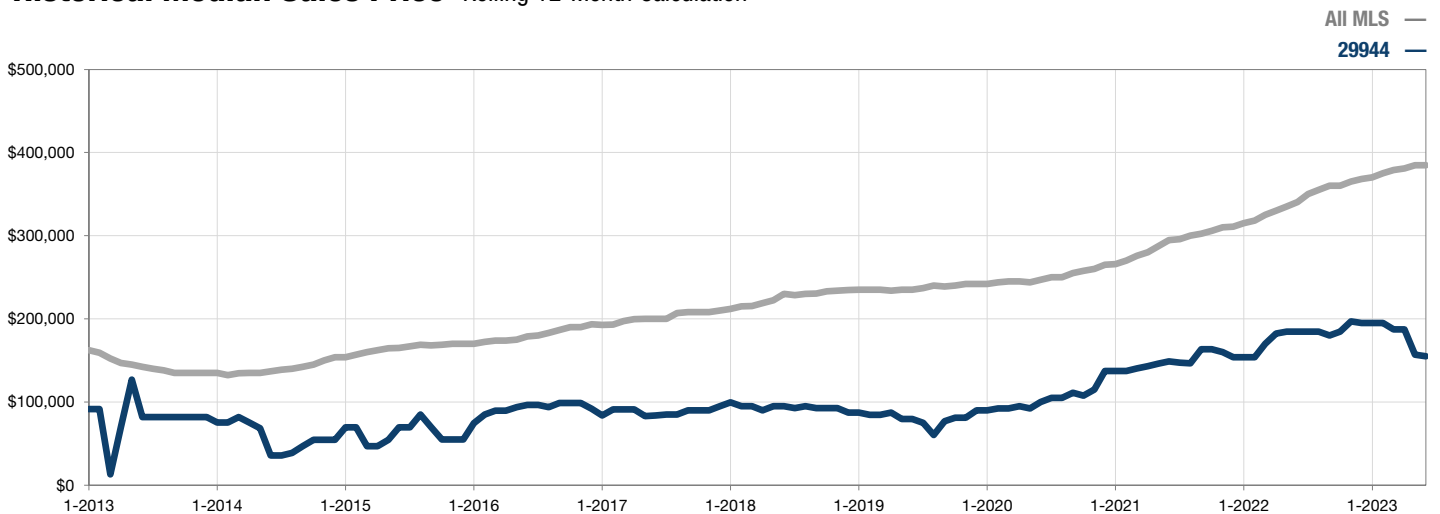
Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	4	2	- 50.0%	19	6	- 68.4%
Closed Sales	4	1	- 75.0%	15	4	- 73.3%
Median Sales Price*	\$168,250	<b>\$90,187</b>	- 46.4%	\$209,000	<b>\$106,594</b>	- 49.0%
Percent of List Price Received*	97.9%	<b>97.5%</b>	- 0.4%	99.7%	<b>95.4%</b>	- 4.3%
Days on Market Until Sale	71	<b>59</b>	- 16.6%	69	<b>84</b>	+ 20.5%
Inventory of Homes for Sale	6	<b>3</b>	- 50.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## June



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update – June 2023

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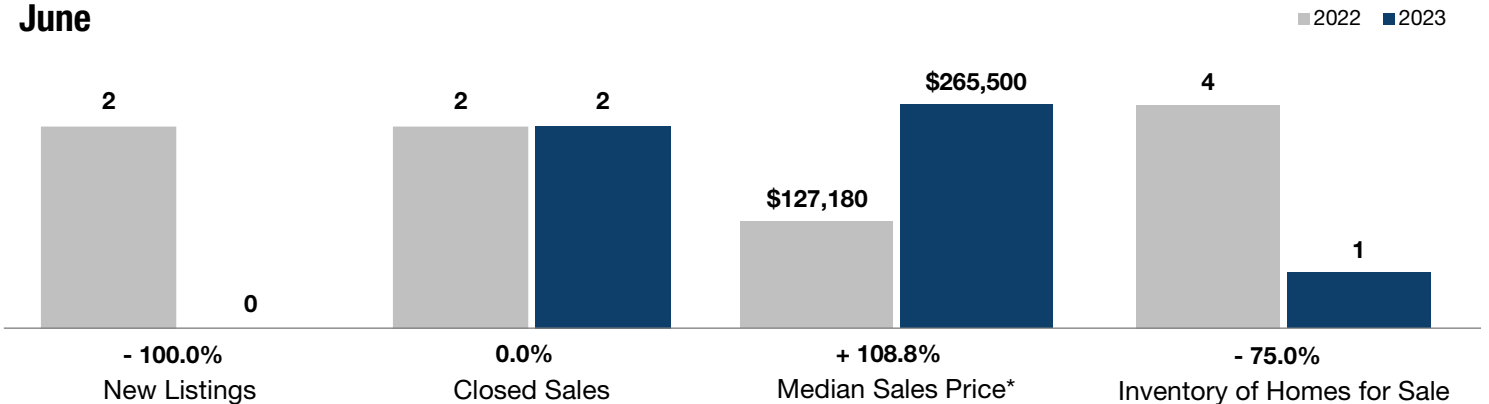
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## 29945

Key Metrics	June			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	2	0	- 100.0%	9	6	- 33.3%
Closed Sales	2	2	0.0%	11	5	- 54.5%
Median Sales Price*	\$127,180	<b>\$265,500</b>	+ 108.8%	\$229,900	<b>\$225,000</b>	- 2.1%
Percent of List Price Received*	98.7%	<b>95.9%</b>	- 2.8%	101.5%	<b>94.8%</b>	- 6.6%
Days on Market Until Sale	25	<b>79</b>	+ 222.4%	63	<b>93</b>	+ 49.3%
Inventory of Homes for Sale	4	<b>1</b>	- 75.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

