

Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



BEAUFORT-JASPER
COUNTY REALTORS®

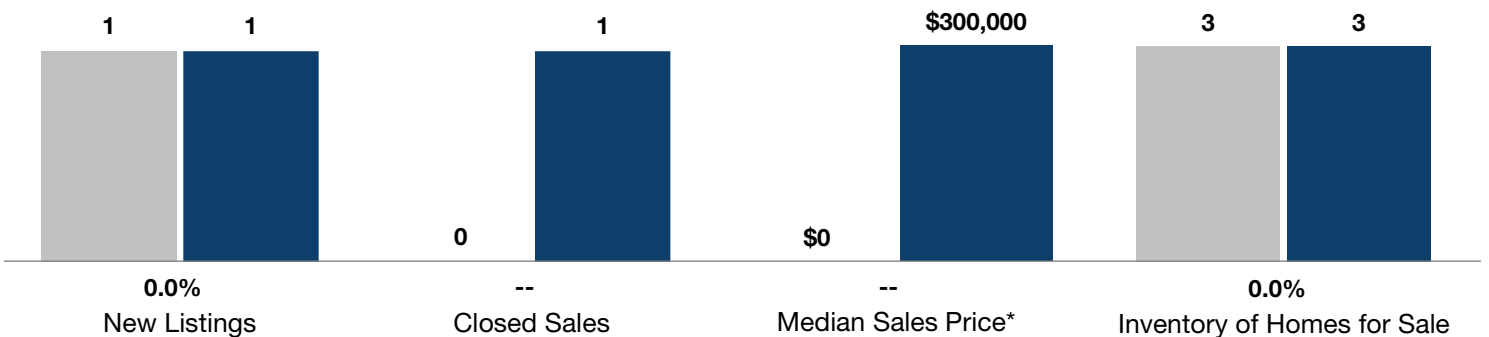
29488

Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	1	1	0.0%	11	11	0.0%
Closed Sales	0	1	--	10	10	0.0%
Median Sales Price*	\$0	\$300,000	--	\$220,000	\$194,500	- 11.6%
Percent of List Price Received*	0.0%	100.3%	--	100.5%	95.0%	- 5.5%
Days on Market Until Sale	0	239	--	41	109	+ 165.9%
Inventory of Homes for Sale	3	3	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

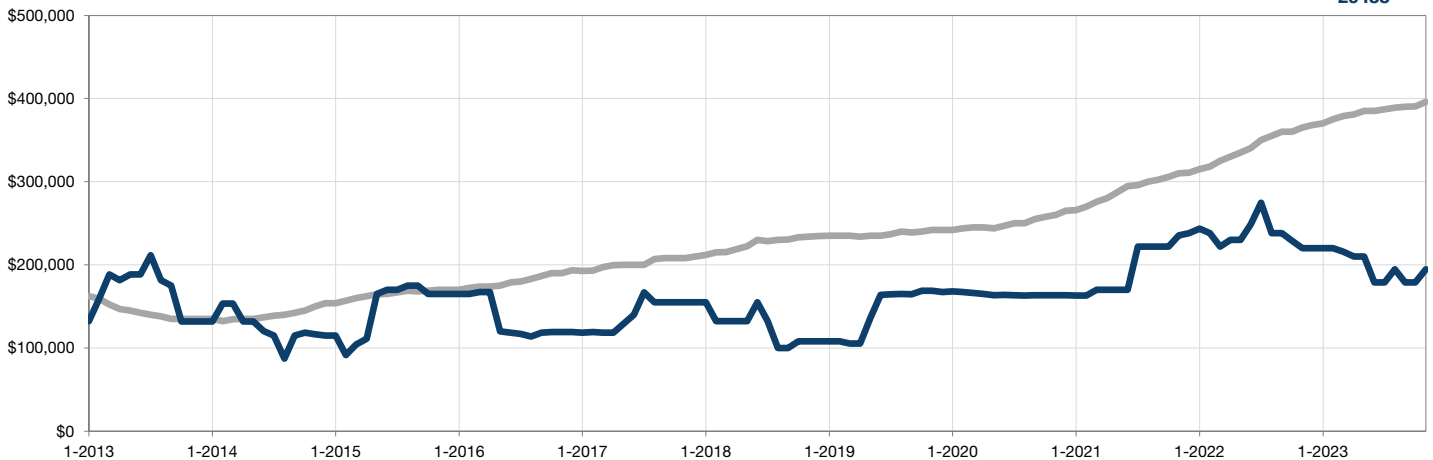
November

■ 2022 ■ 2023



Historical Median Sales Price Rolling 12-Month Calculation

All MLS —
29488 —



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



BEAUFORT-JASPER
COUNTY REALTORS®

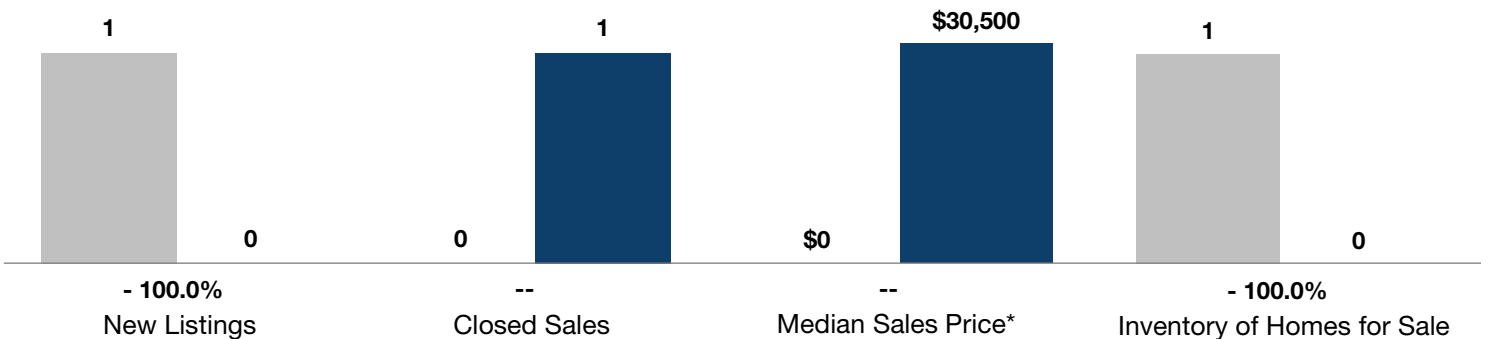
29827

Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	1	0	- 100.0%	7	3	- 57.1%
Closed Sales	0	1	--	6	3	- 50.0%
Median Sales Price*	\$0	\$30,500	--	\$32,000	\$65,000	+ 103.1%
Percent of List Price Received*	0.0%	67.8%	--	105.4%	87.5%	- 17.0%
Days on Market Until Sale	0	71	--	70	67	- 4.3%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

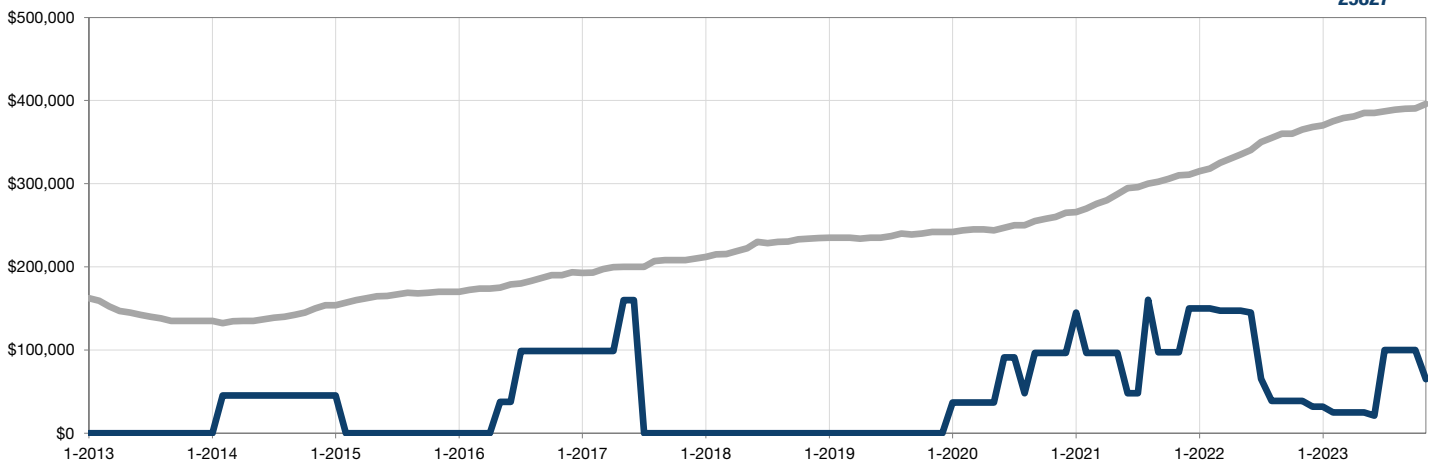
November

■ 2022 ■ 2023



Historical Median Sales Price Rolling 12-Month Calculation

All MLS —
29827 —



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



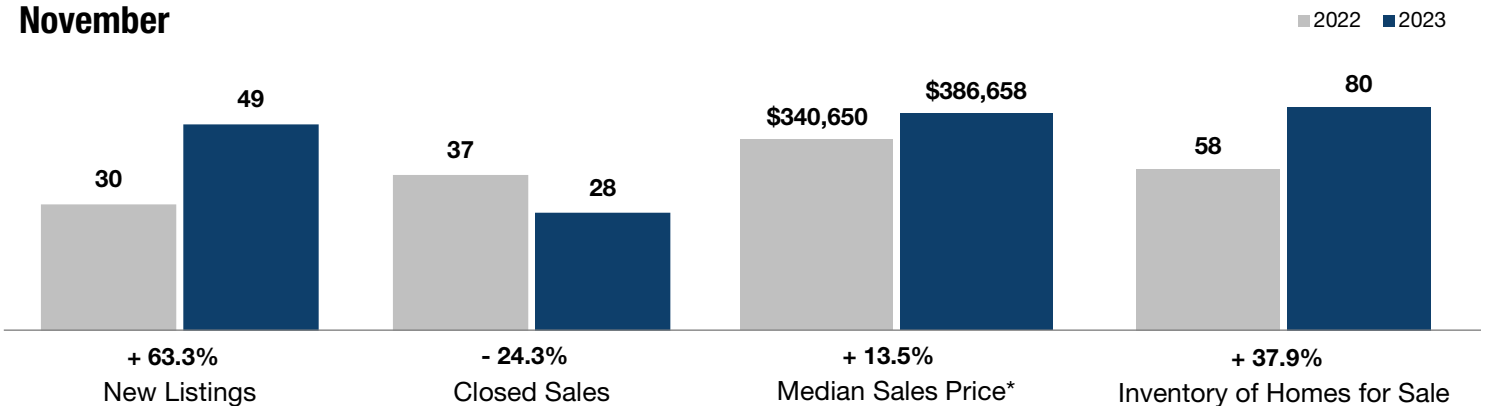
BEAUFORT-JASPER
COUNTY REALTORS®

29902

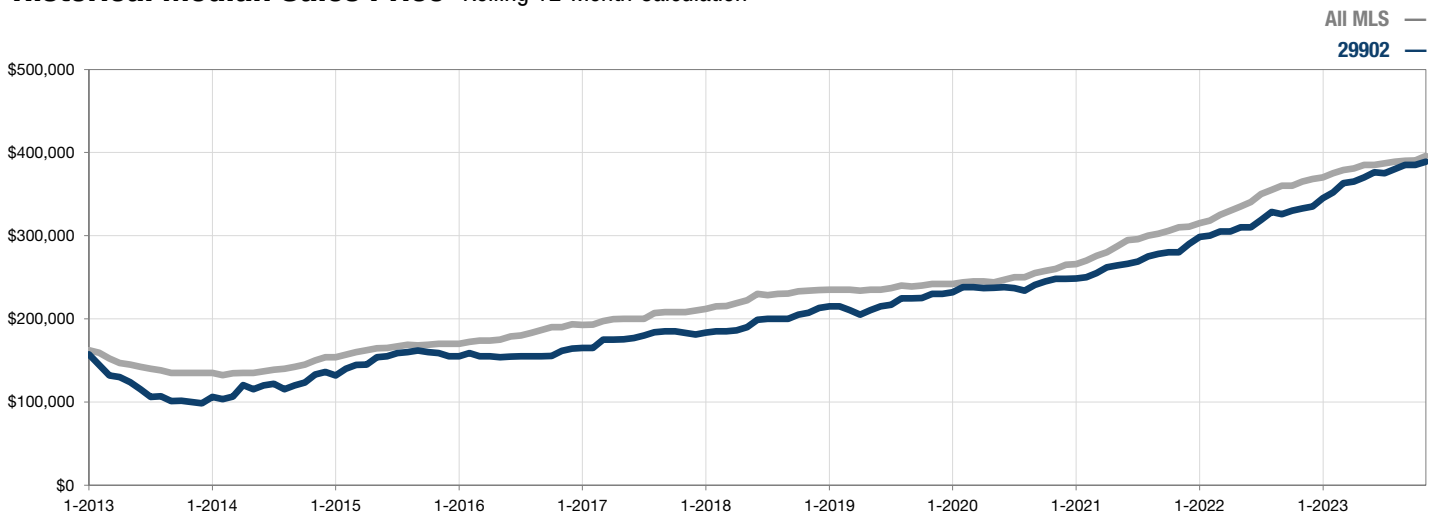
Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	30	49	+ 63.3%	447	456	+ 2.0%
Closed Sales	37	28	- 24.3%	407	401	- 1.5%
Median Sales Price*	\$340,650	\$386,658	+ 13.5%	\$333,000	\$390,000	+ 17.1%
Percent of List Price Received*	98.7%	95.8%	- 2.9%	99.1%	98.4%	- 0.6%
Days on Market Until Sale	60	67	+ 10.4%	62	74	+ 19.2%
Inventory of Homes for Sale	58	80	+ 37.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



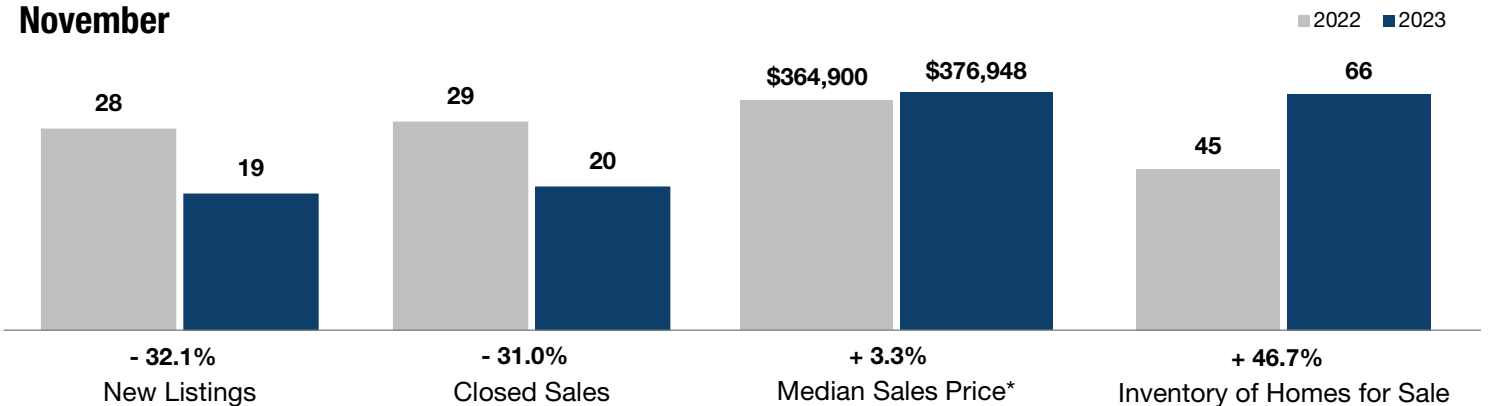
BEAUFORT-JASPER
COUNTY REALTORS®

29906

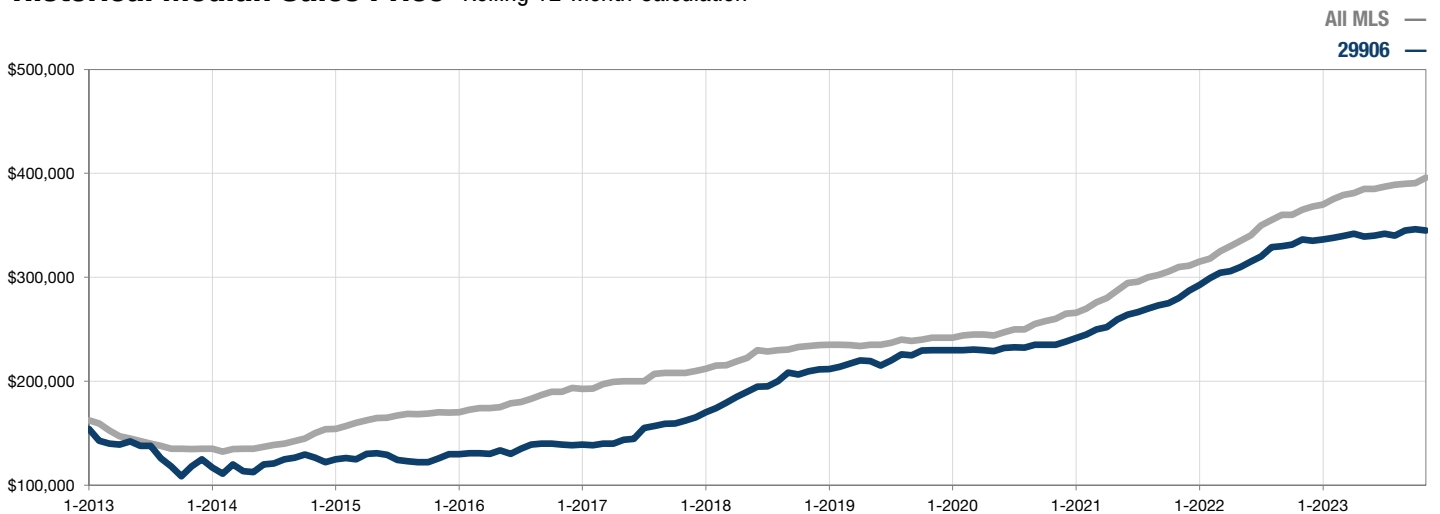
Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	28	19	- 32.1%	470	410	- 12.8%
Closed Sales	29	20	- 31.0%	494	369	- 25.3%
Median Sales Price*	\$364,900	\$376,948	+ 3.3%	\$336,384	\$350,000	+ 4.0%
Percent of List Price Received*	99.3%	98.8%	- 0.5%	99.8%	98.6%	- 1.2%
Days on Market Until Sale	98	90	- 7.6%	71	92	+ 29.8%
Inventory of Homes for Sale	45	66	+ 46.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



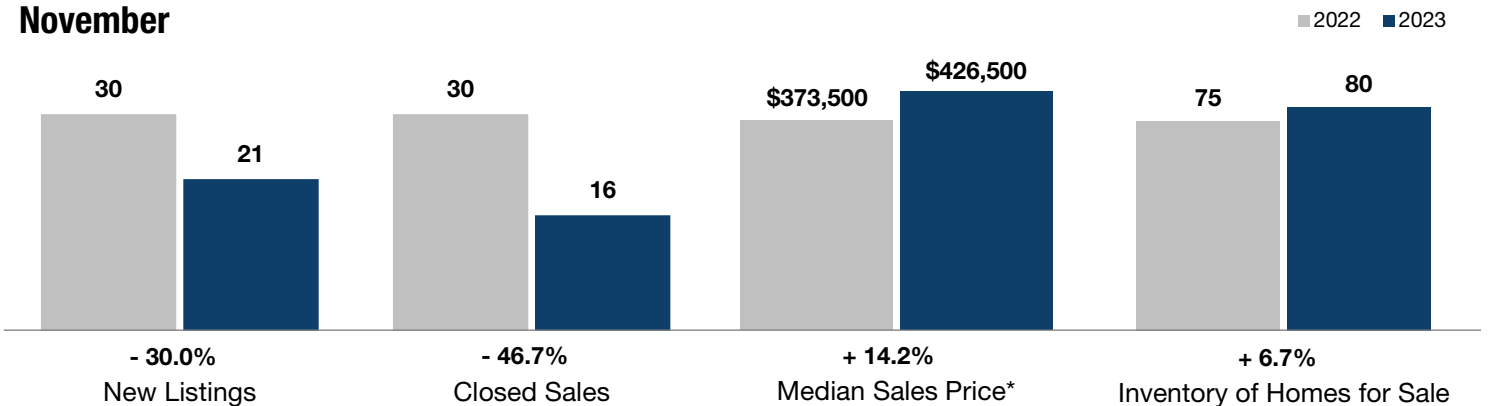
BEAUFORT-JASPER
COUNTY REALTORS®

29907

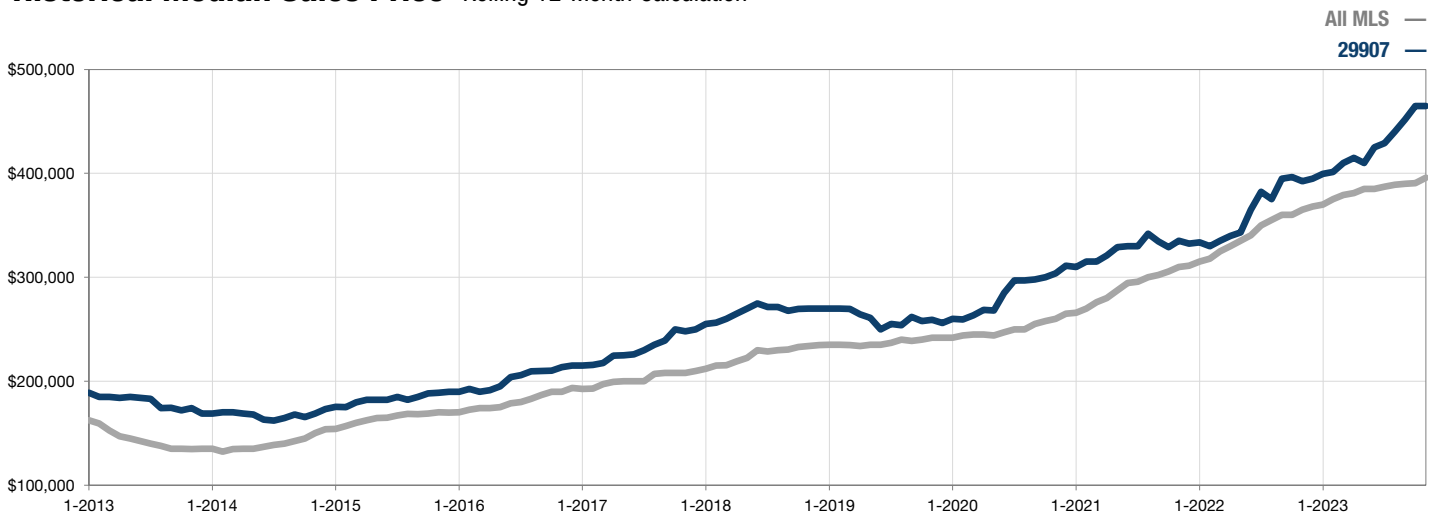
Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	30	21	- 30.0%	452	363	- 19.7%
Closed Sales	30	16	- 46.7%	441	338	- 23.4%
Median Sales Price*	\$373,500	\$426,500	+ 14.2%	\$399,000	\$470,000	+ 17.8%
Percent of List Price Received*	100.1%	99.2%	- 0.9%	100.0%	98.7%	- 1.3%
Days on Market Until Sale	118	75	- 36.4%	88	100	+ 12.7%
Inventory of Homes for Sale	75	80	+ 6.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



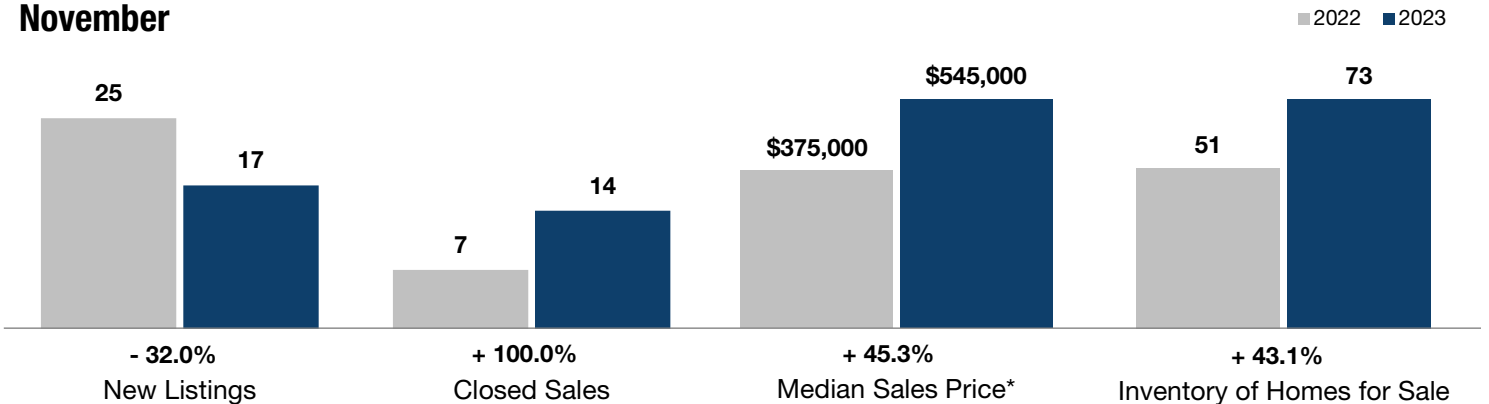
BEAUFORT-JASPER
COUNTY REALTORS®

29909

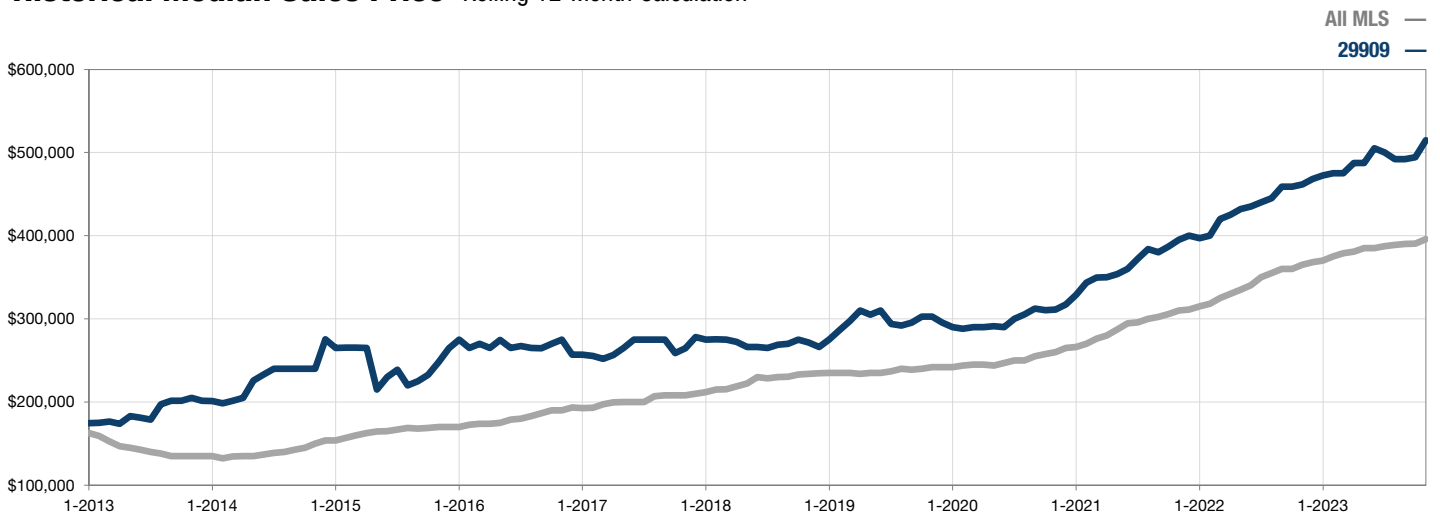
Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	25	17	- 32.0%	265	286	+ 7.9%
Closed Sales	7	14	+ 100.0%	215	244	+ 13.5%
Median Sales Price*	\$375,000	\$545,000	+ 45.3%	\$465,000	\$515,000	+ 10.8%
Percent of List Price Received*	96.7%	99.4%	+ 2.8%	100.1%	97.7%	- 2.4%
Days on Market Until Sale	74	113	+ 51.7%	70	112	+ 60.1%
Inventory of Homes for Sale	51	73	+ 43.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



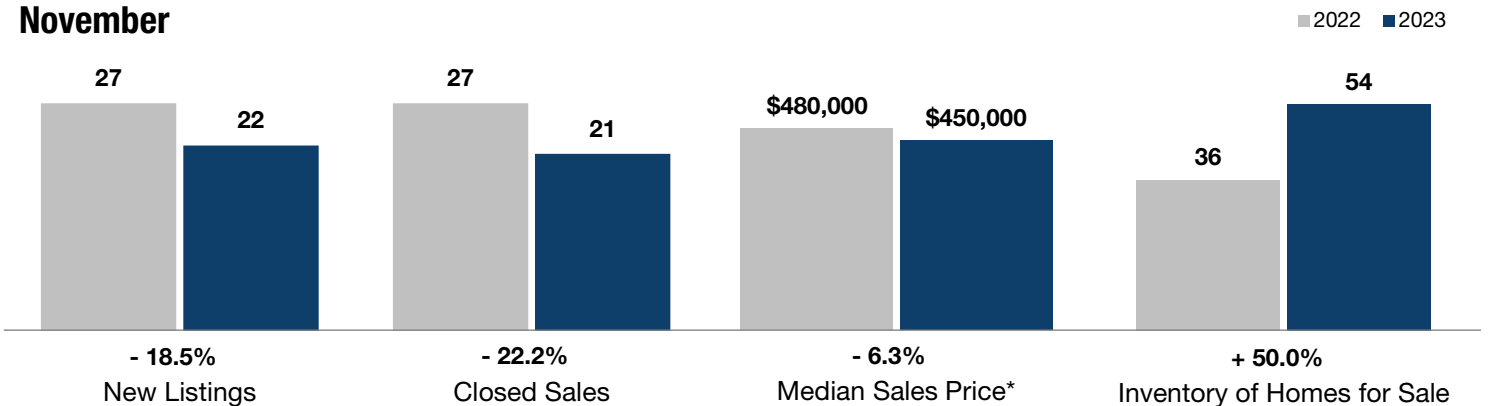
BEAUFORT-JASPER
COUNTY REALTORS®

29910

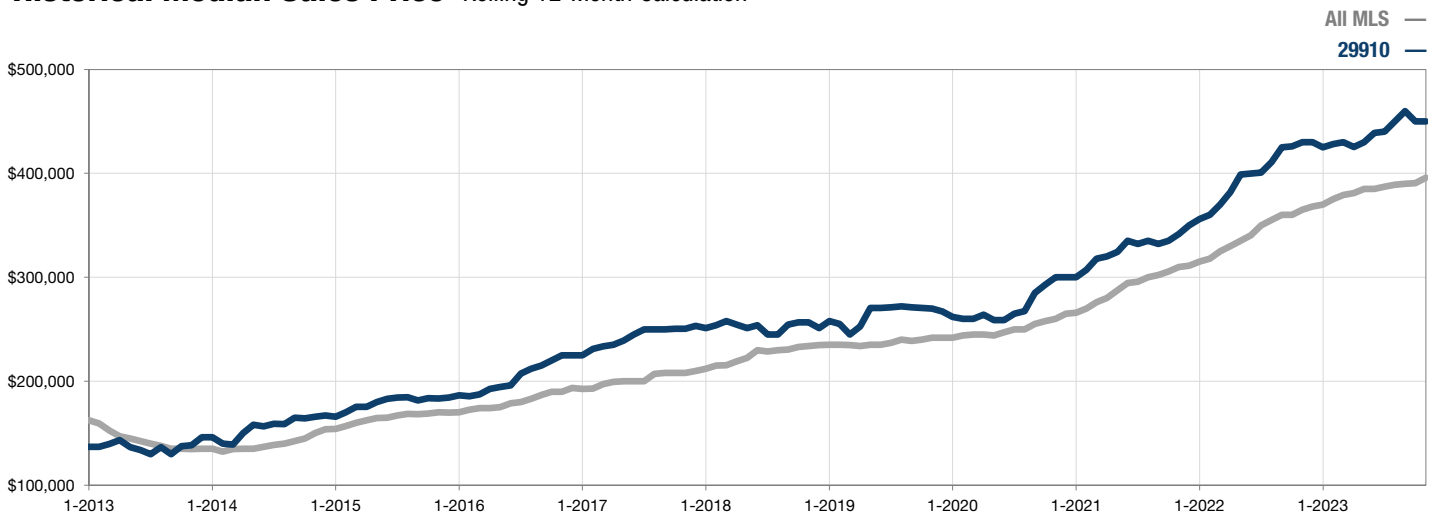
Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	27	22	- 18.5%	312	279	- 10.6%
Closed Sales	27	21	- 22.2%	276	238	- 13.8%
Median Sales Price*	\$480,000	\$450,000	- 6.3%	\$430,000	\$449,950	+ 4.6%
Percent of List Price Received*	97.5%	97.1%	- 0.4%	99.7%	98.4%	- 1.3%
Days on Market Until Sale	75	91	+ 21.2%	60	70	+ 16.4%
Inventory of Homes for Sale	36	54	+ 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



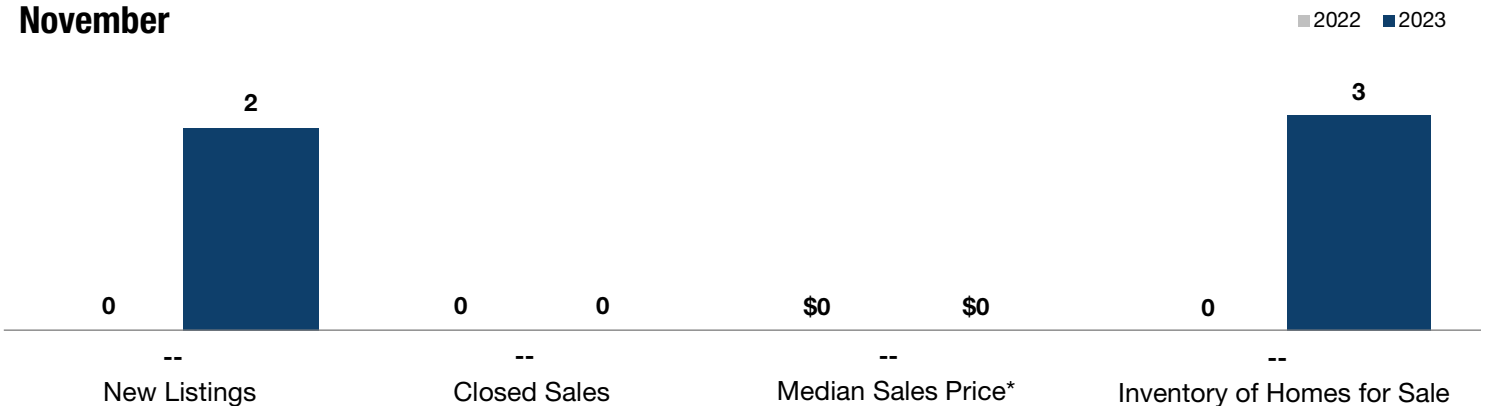
BEAUFORT-JASPER
COUNTY REALTORS®

29911

Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	0	2	--	5	7	+ 40.0%
Closed Sales	0	0	--	6	3	- 50.0%
Median Sales Price*	\$0	\$0	--	\$131,450	\$180,000	+ 36.9%
Percent of List Price Received*	0.0%	0.0%	--	93.6%	97.1%	+ 3.8%
Days on Market Until Sale	0	0	--	94	52	- 44.7%
Inventory of Homes for Sale	0	3	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



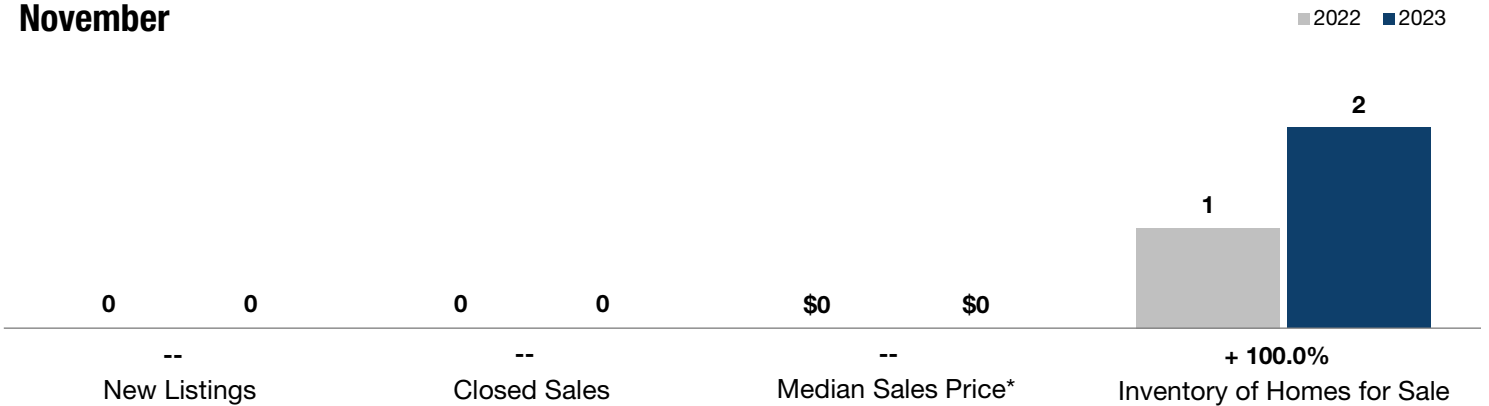
BEAUFORT-JASPER
COUNTY REALTORS®

29916

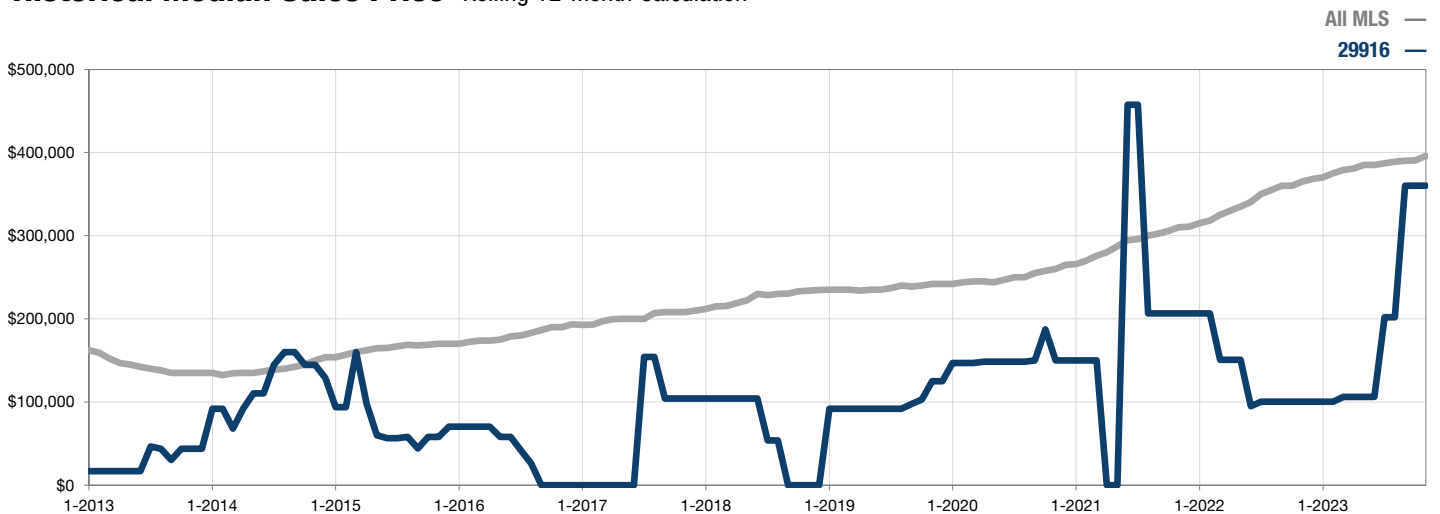
Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	0	0	--	4	3	- 25.0%
Closed Sales	0	0	--	4	1	- 75.0%
Median Sales Price*	\$0	\$0	--	\$100,500	\$360,000	+ 258.2%
Percent of List Price Received*	0.0%	0.0%	--	88.4%	102.9%	+ 16.4%
Days on Market Until Sale	0	0	--	148	44	- 70.3%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



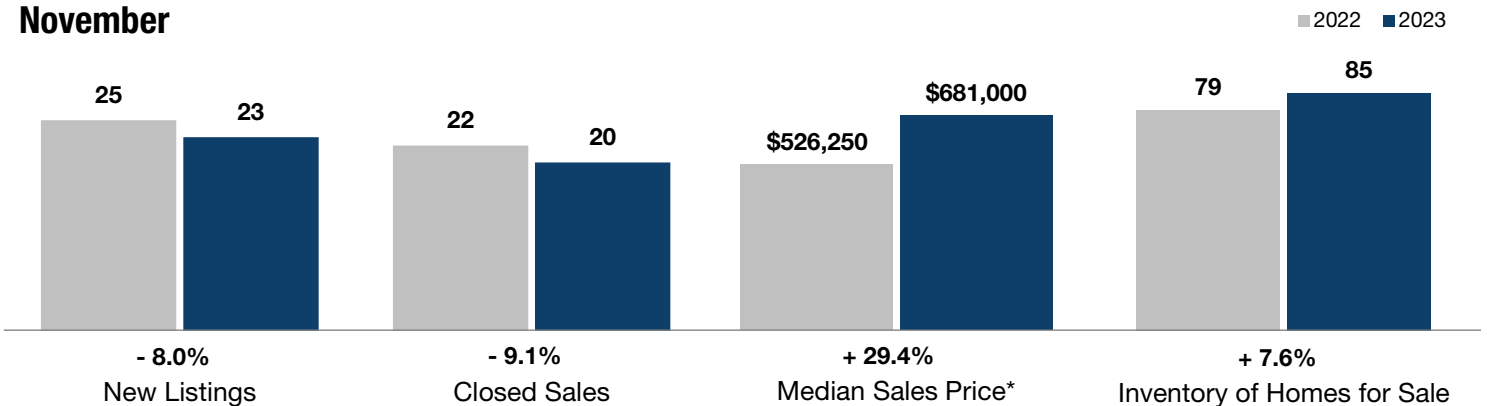
BEAUFORT-JASPER
COUNTY REALTORS®

29920

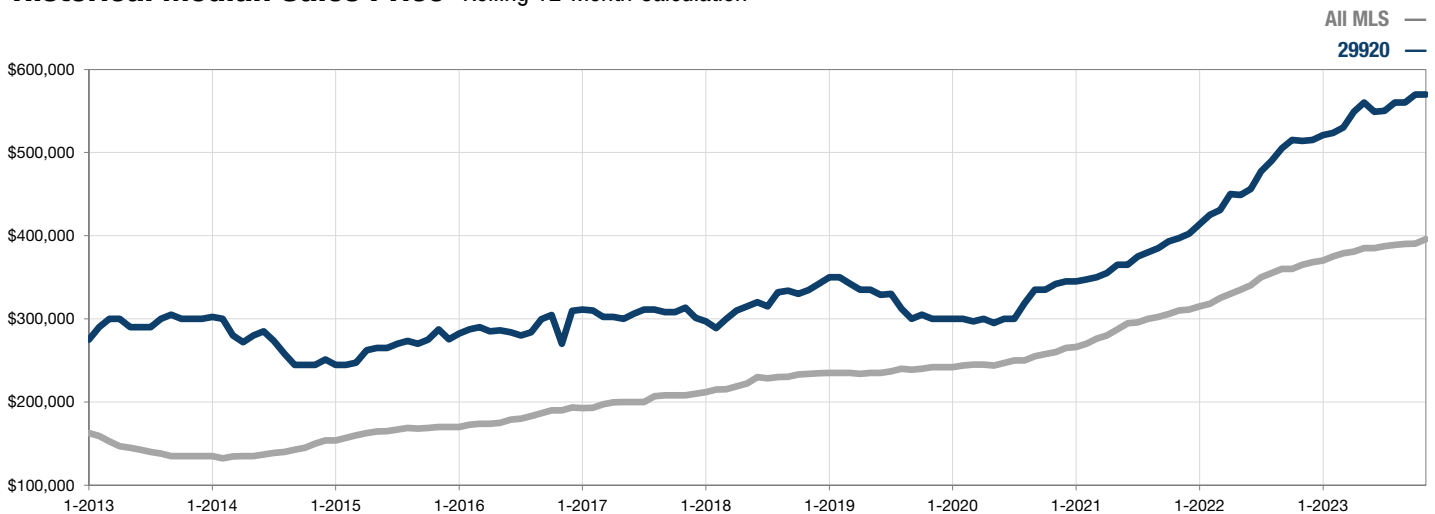
Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	25	23	- 8.0%	325	310	- 4.6%
Closed Sales	22	20	- 9.1%	279	274	- 1.8%
Median Sales Price*	\$526,250	\$681,000	+ 29.4%	\$515,000	\$576,000	+ 11.8%
Percent of List Price Received*	95.3%	96.7%	+ 1.5%	97.4%	96.8%	- 0.5%
Days on Market Until Sale	104	94	- 9.6%	89	99	+ 11.2%
Inventory of Homes for Sale	79	85	+ 7.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



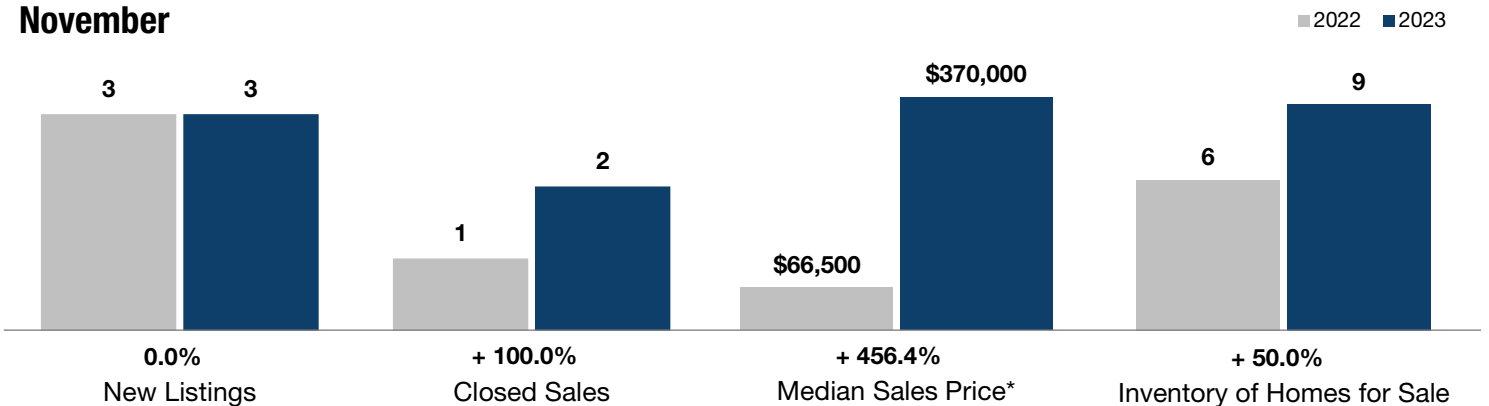
BEAUFORT-JASPER
COUNTY REALTORS®

29924

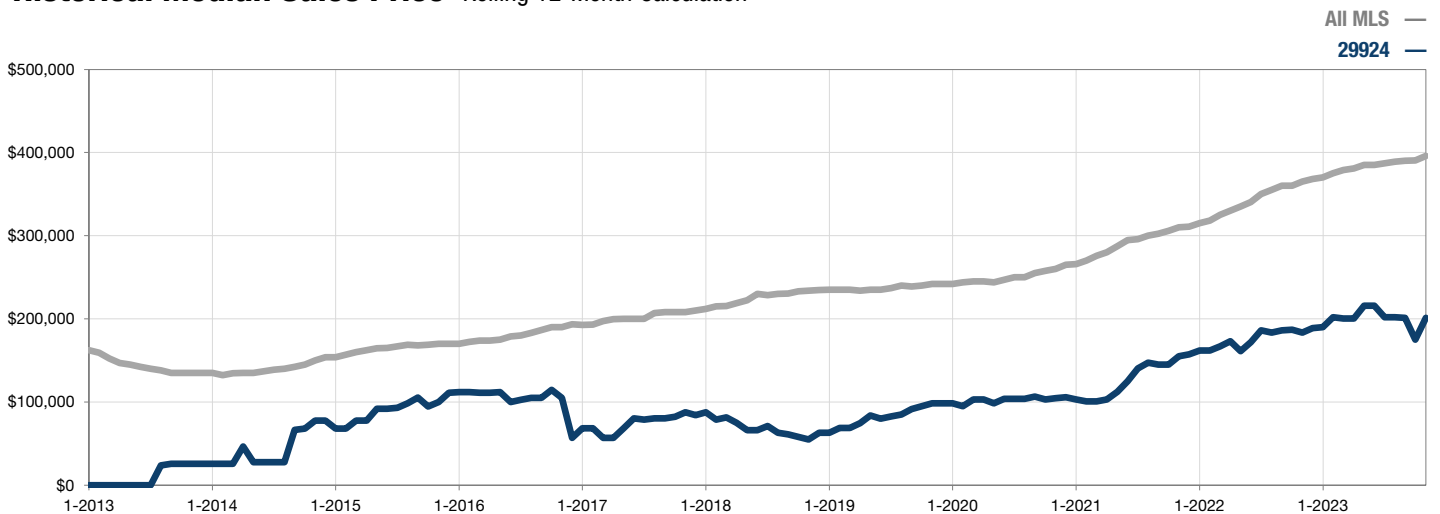
Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	3	3	0.0%	37	28	- 24.3%
Closed Sales	1	2	+ 100.0%	36	26	- 27.8%
Median Sales Price*	\$66,500	\$370,000	+ 456.4%	\$184,500	\$187,450	+ 1.6%
Percent of List Price Received*	83.2%	88.8%	+ 6.7%	95.9%	90.5%	- 5.7%
Days on Market Until Sale	35	87	+ 148.6%	90	101	+ 12.1%
Inventory of Homes for Sale	6	9	+ 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



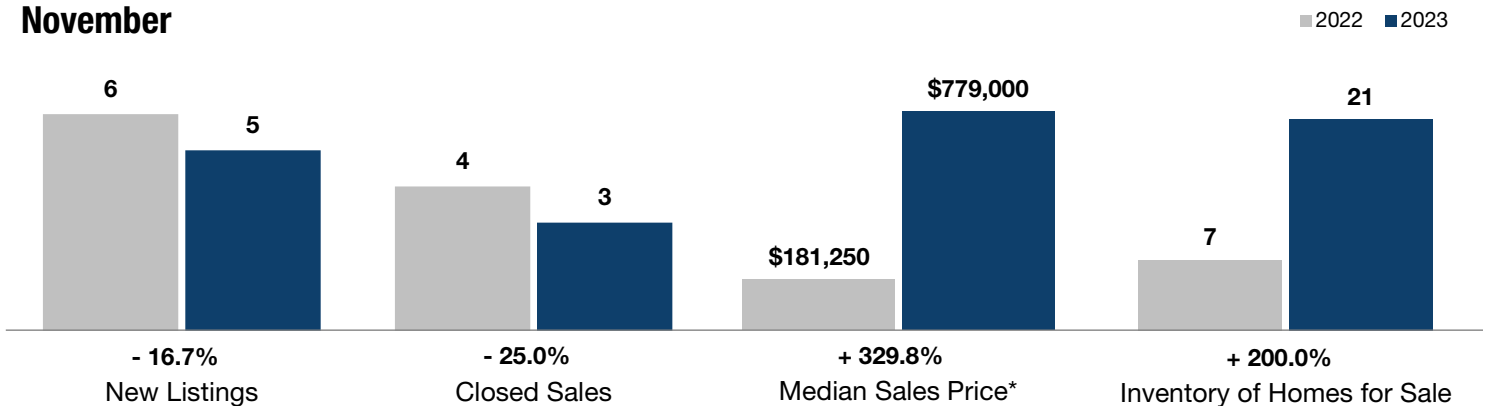
BEAUFORT-JASPER
COUNTY REALTORS®

29926

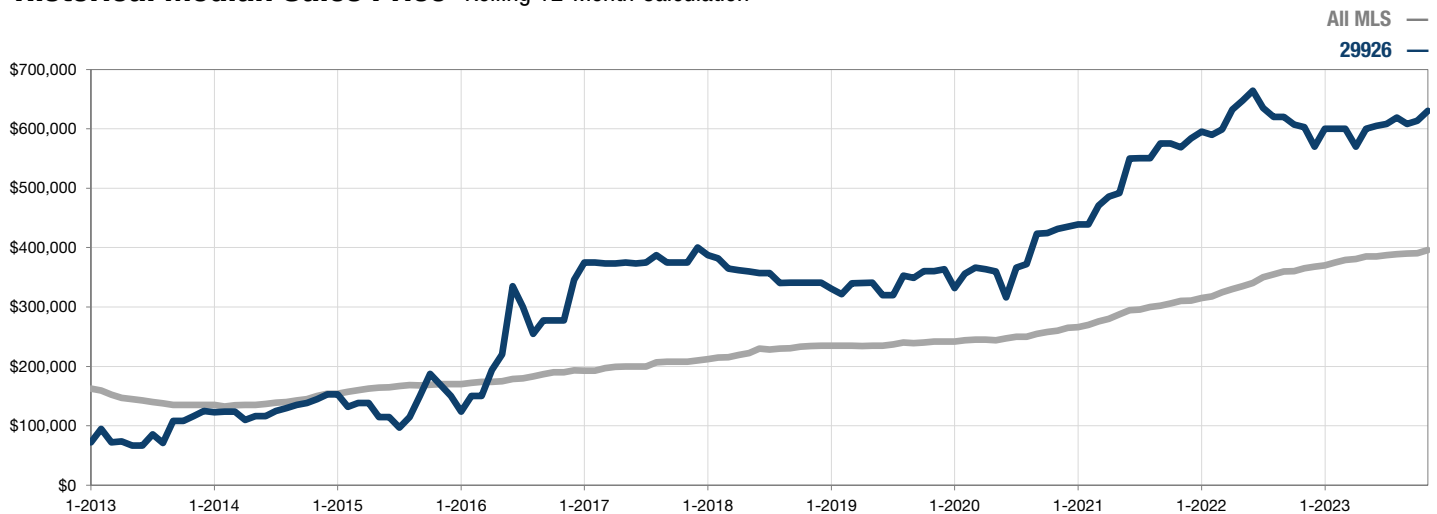
Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	6	5	- 16.7%	66	78	+ 18.2%
Closed Sales	4	3	- 25.0%	63	58	- 7.9%
Median Sales Price*	\$181,250	\$779,000	+ 329.8%	\$600,000	\$632,500	+ 5.4%
Percent of List Price Received*	99.8%	97.7%	- 2.1%	99.5%	98.0%	- 1.5%
Days on Market Until Sale	55	112	+ 104.6%	65	66	+ 0.4%
Inventory of Homes for Sale	7	21	+ 200.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



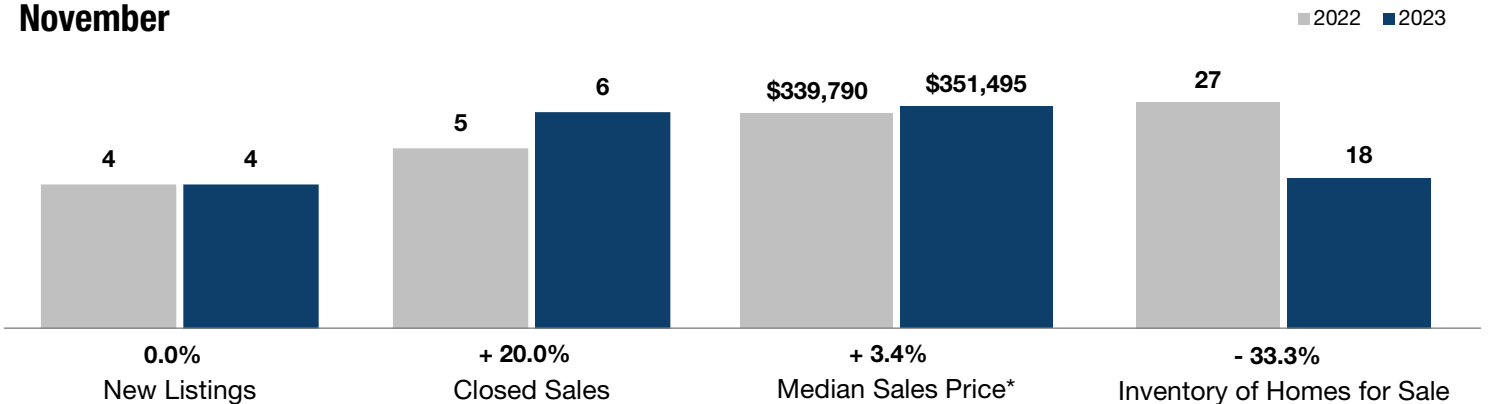
BEAUFORT-JASPER
COUNTY REALTORS®

29927

Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	4	4	0.0%	95	103	+ 8.4%
Closed Sales	5	6	+ 20.0%	51	95	+ 86.3%
Median Sales Price*	\$339,790	\$351,495	+ 3.4%	\$351,000	\$360,000	+ 2.6%
Percent of List Price Received*	100.1%	98.9%	- 1.2%	98.6%	99.7%	+ 1.1%
Days on Market Until Sale	171	123	- 28.3%	113	169	+ 49.7%
Inventory of Homes for Sale	27	18	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



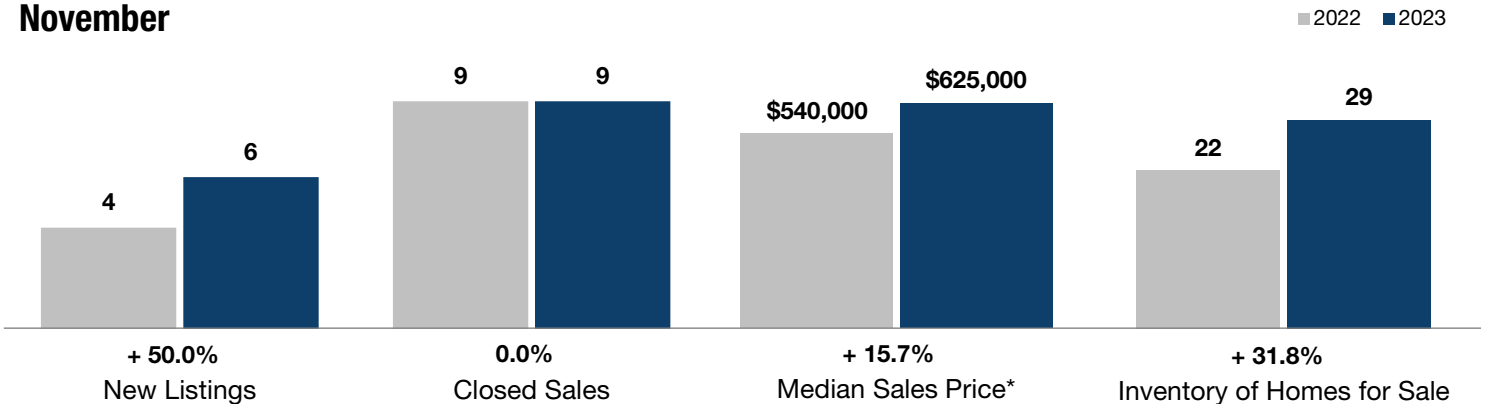
BEAUFORT-JASPER
COUNTY REALTORS®

29928

Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	4	6	+ 50.0%	99	96	- 3.0%
Closed Sales	9	9	0.0%	74	77	+ 4.1%
Median Sales Price*	\$540,000	\$625,000	+ 15.7%	\$665,000	\$605,000	- 9.0%
Percent of List Price Received*	97.7%	96.9%	- 0.8%	99.2%	98.2%	- 1.0%
Days on Market Until Sale	56	71	+ 26.6%	63	87	+ 38.6%
Inventory of Homes for Sale	22	29	+ 31.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



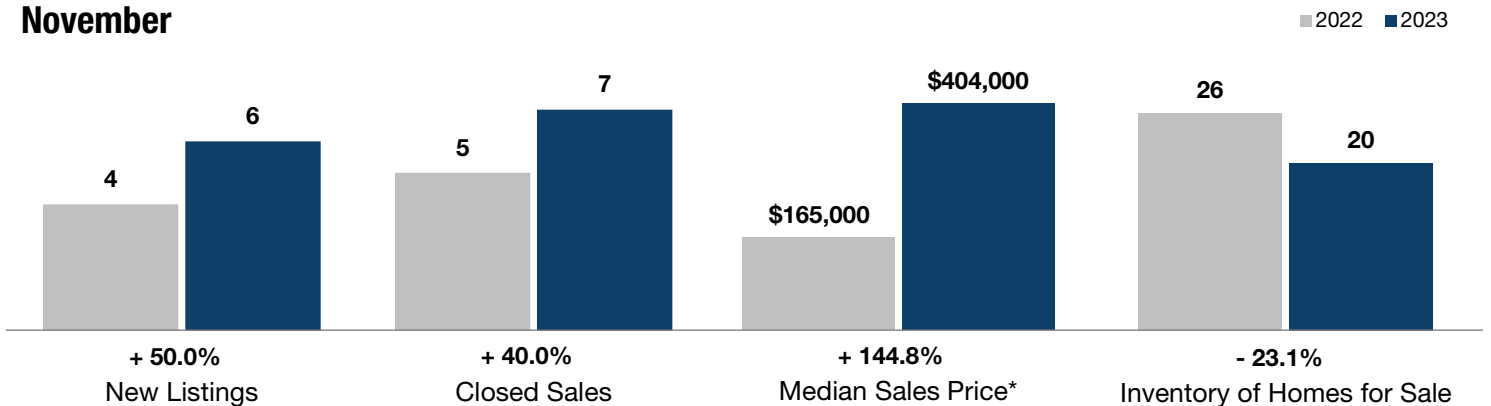
BEAUFORT-JASPER
COUNTY REALTORS®

29935

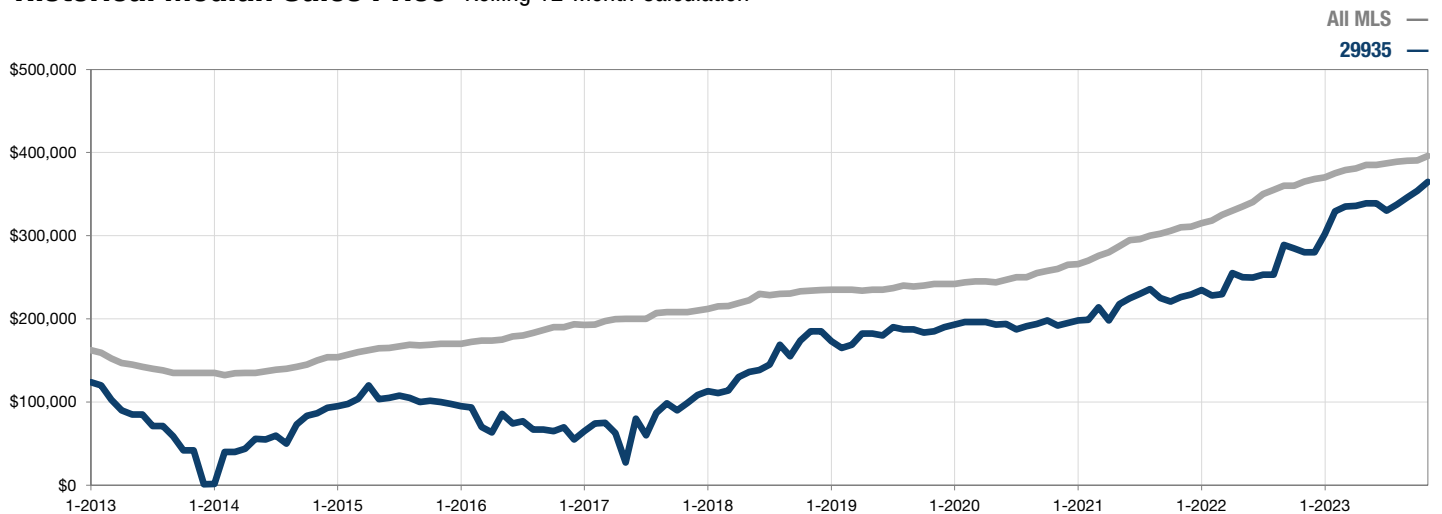
Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	4	6	+ 50.0%	109	85	- 22.0%
Closed Sales	5	7	+ 40.0%	79	82	+ 3.8%
Median Sales Price*	\$165,000	\$404,000	+ 144.8%	\$280,000	\$365,400	+ 30.5%
Percent of List Price Received*	98.9%	96.7%	- 2.2%	98.9%	99.2%	+ 0.2%
Days on Market Until Sale	41	67	+ 64.0%	58	116	+ 100.5%
Inventory of Homes for Sale	26	20	- 23.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



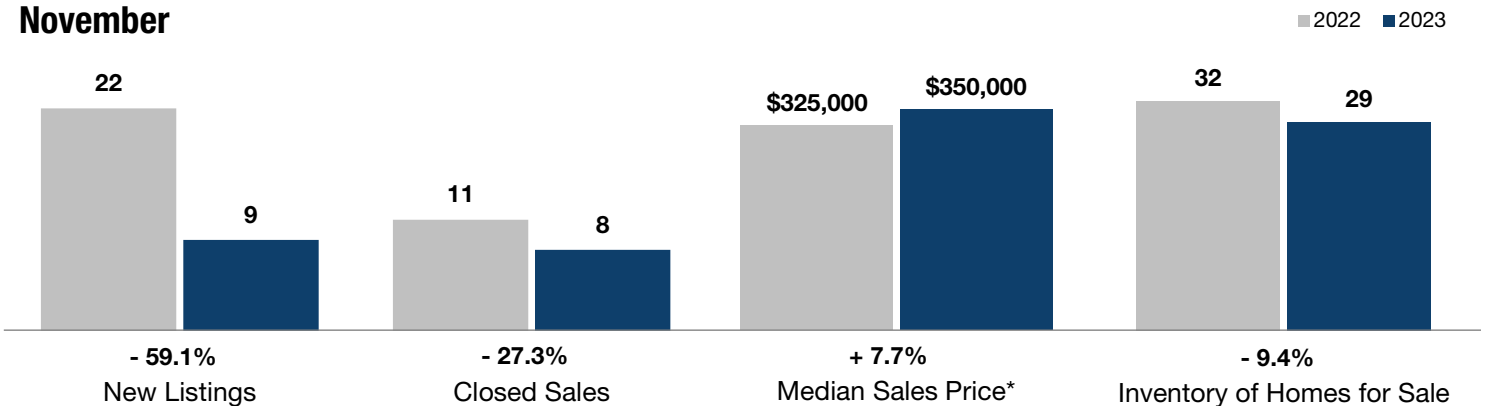
BEAUFORT-JASPER
COUNTY REALTORS®

29936

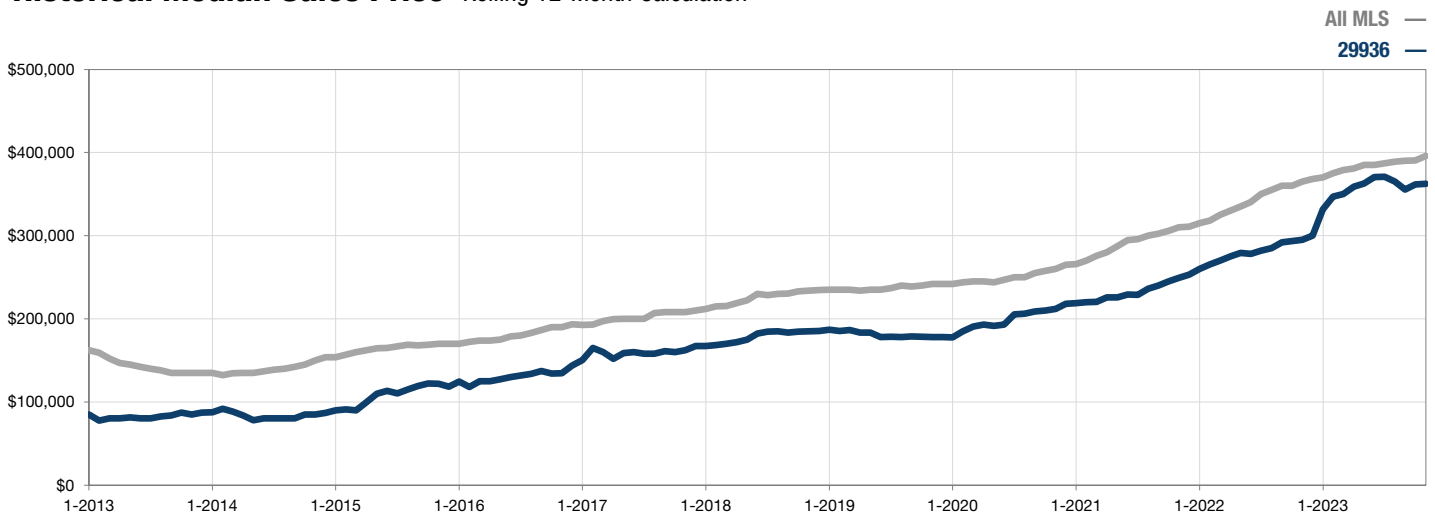
Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	22	9	- 59.1%	153	192	+ 25.5%
Closed Sales	11	8	- 27.3%	139	219	+ 57.6%
Median Sales Price*	\$325,000	\$350,000	+ 7.7%	\$300,000	\$360,490	+ 20.2%
Percent of List Price Received*	96.6%	97.1%	+ 0.5%	99.0%	99.0%	- 0.1%
Days on Market Until Sale	70	108	+ 55.5%	100	120	+ 20.4%
Inventory of Homes for Sale	32	29	- 9.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



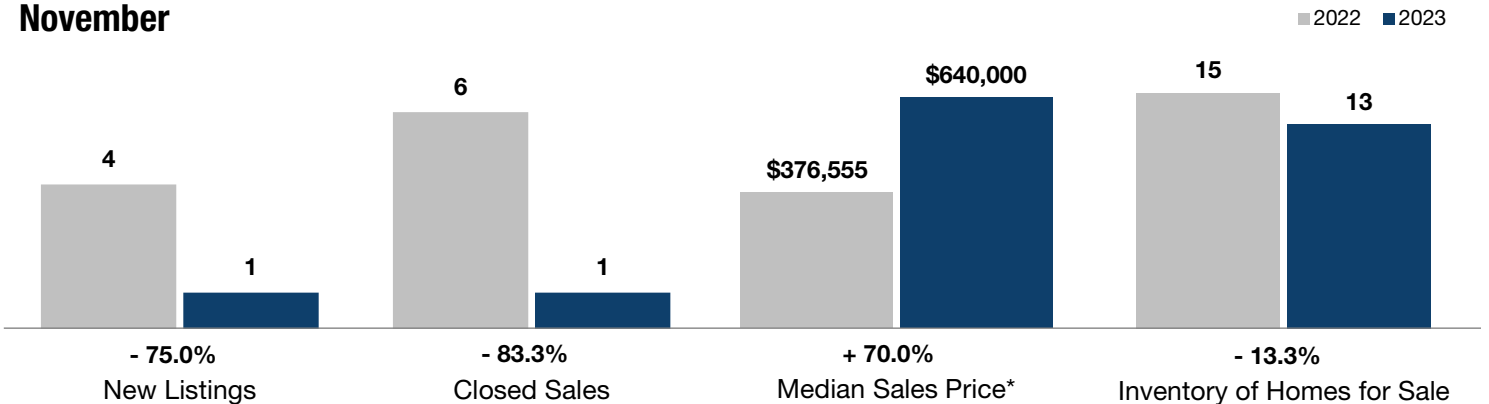
BEAUFORT-JASPER
COUNTY REALTORS®

29940

Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	4	1	- 75.0%	49	49	0.0%
Closed Sales	6	1	- 83.3%	30	46	+ 53.3%
Median Sales Price*	\$376,555	\$640,000	+ 70.0%	\$370,997	\$394,768	+ 6.4%
Percent of List Price Received*	101.0%	98.5%	- 2.5%	98.1%	97.6%	- 0.5%
Days on Market Until Sale	164	61	- 62.7%	124	151	+ 21.5%
Inventory of Homes for Sale	15	13	- 13.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



BEAUFORT-JASPER
COUNTY REALTORS®

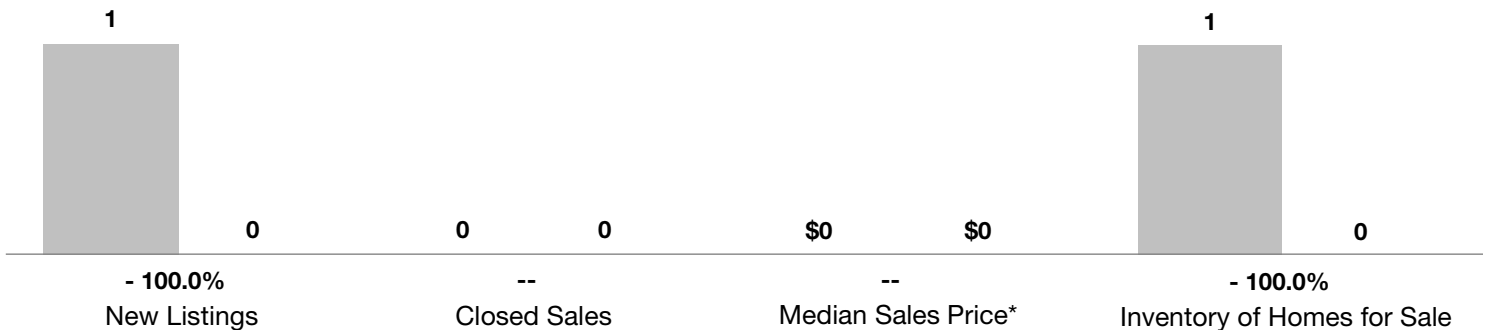
29941

Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

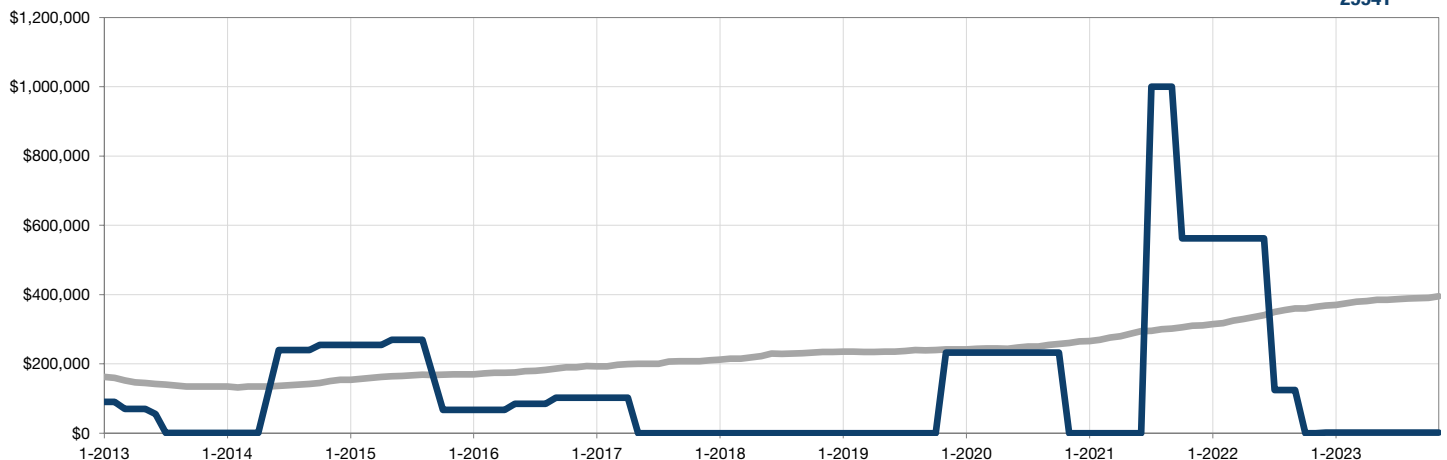
November

■ 2022 ■ 2023



Historical Median Sales Price Rolling 12-Month Calculation

All MLS —
29941 —



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



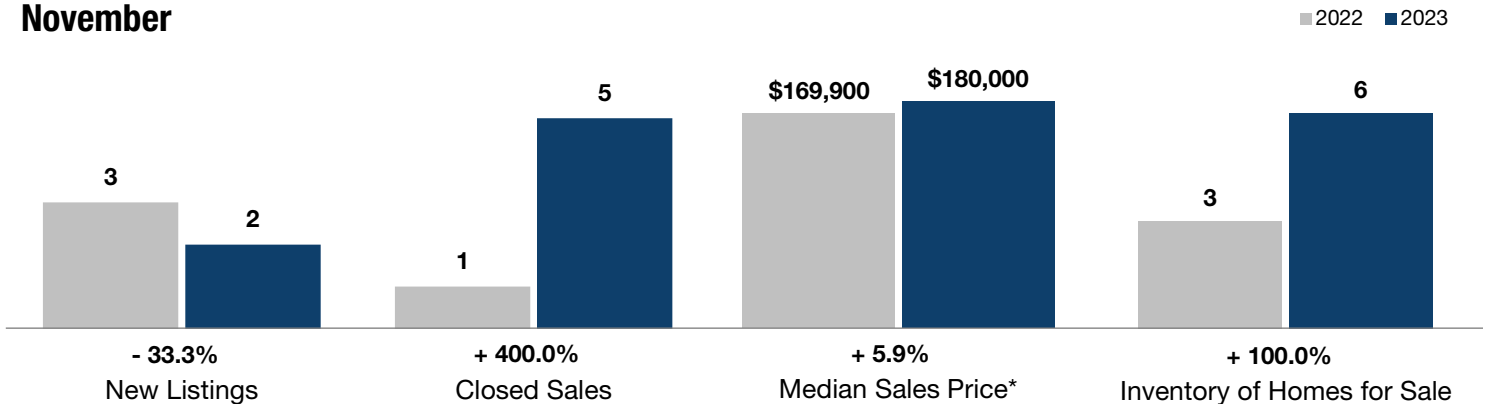
BEAUFORT-JASPER
COUNTY REALTORS®

29944

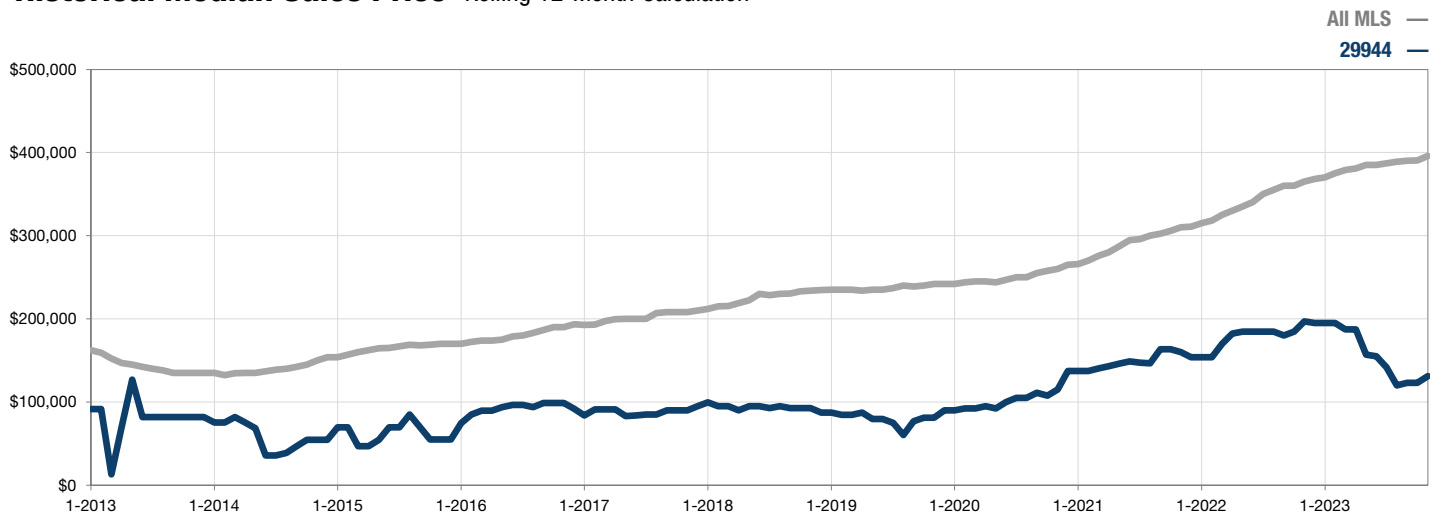
Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	3	2	- 33.3%	30	21	- 30.0%
Closed Sales	1	5	+ 400.0%	26	14	- 46.2%
Median Sales Price*	\$169,900	\$180,000	+ 5.9%	\$196,000	\$135,550	- 30.8%
Percent of List Price Received*	100.0%	99.5%	- 0.5%	96.3%	95.7%	- 0.6%
Days on Market Until Sale	133	75	- 43.8%	89	88	- 1.7%
Inventory of Homes for Sale	3	6	+ 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – November 2023

A Research Tool Provided by the Beaufort-Jasper County REALTORS®



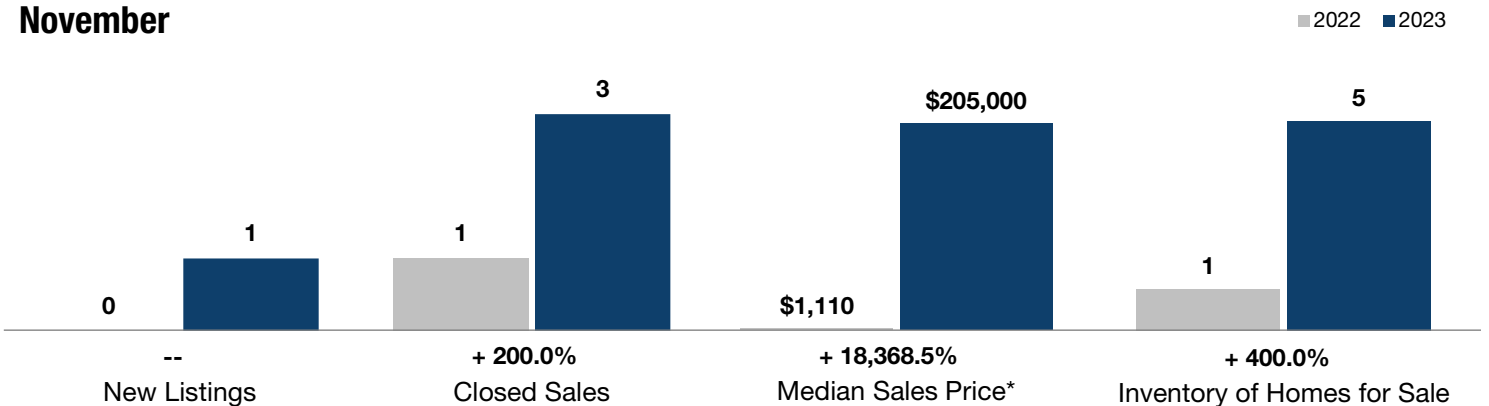
BEAUFORT-JASPER
COUNTY REALTORS®

29945

Key Metrics	November			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	0	1	--	13	21	+ 61.5%
Closed Sales	1	3	+ 200.0%	15	17	+ 13.3%
Median Sales Price*	\$1,110	\$205,000	+ 18,368.5%	\$226,000	\$246,000	+ 8.8%
Percent of List Price Received*	100.0%	101.3%	+ 1.3%	100.1%	96.8%	- 3.4%
Days on Market Until Sale	27	32	+ 18.5%	63	71	+ 13.0%
Inventory of Homes for Sale	1	5	+ 400.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

